

BAB V

PENUTUP

A. Kesimpulan

Dari hasil analisis dan pembahasan pada bab sebelumnya, maka dapat ditarik kesimpulan mengenai tqm, efisiensi produksi dan reorder poin terhadap stok bahan baku pada Perusahaan Rumah Kopi.

1. Dari hasil Analisis pengaruh dari TQM, Efisiensi Produksi dan Reorder Poin terhadap stok bahan baku yaitu diperlihatkan dengan nilai koefisien determinasi sebesar 0,614 % mendekati 1, dimana korelasi memiliki hubungan yang positif dan sedang. Dari hasil pengujian t memperoleh $t_{hitung} > t_{data}$ ($1.289 > 0,05$) dan memiliki signifikansi sebesar 0,000 angka ini lebih kecil dari 0,05. Sehingga dapat ditarik kesimpulan bahwa TQM berpengaruh positif dan signifikan terhadap stok bahan baku.
2. Analisis pengaruh dari Efisiensi Produksi terhadap stok bahan baku dalam penelitian ini adalah diperlihatkan dengan hasil koefisien determinasi sebesar 0,377 mendekati 1, dimana korelasi memiliki hubungan yang positif. Dari hasil pengujian t memperoleh $t_{hitung} > t_{data}$ ($5,915 > 0,05$) dan memiliki signifikansi sebesar 0,000 jumlah ini lebih kecil dari 0,05. Sehingga dapat disimpulkan bahwa Efisiensi Produksi berpengaruh positif serta signifikan terhadap stok bahan baku
3. Analisis pengaruh dari Reorder Poin dan efisiensi produksi terhadap stok bahan baku adalah terdapat pengaruh kuat antara Reorder Poin terhadap stok bahan baku Dari hasil pengujian F memperoleh nilai $F_{hitung} > F_{data}$ atau

($7.400 > 3,19$), dengan tingkat signifikan 0,000, nilai ini lebih kecil dari 0,05 ($0,000 < 0,05$), terdapat pengaruh linear antara variabel Reorder Poin dengan Efisiensi Produksi. Sehingga dapat ditarik kesimpulan bahwa Reorder Poin juga berpengaruh positif terhadap Efisiensi Produksi.

4. Analisis pengaruh dari TQM, Efisiensi Produksi dan Reorder Poin terhadap stok bahan baku sangat berpengaruh kuat antara Efisiensi Produksi terhadap stok bahan baku. Dari hasil pengujian F memperoleh nilai F Hitung $>$ F data atau ($7.400 > 3,19$), dengan tingkat signifikan 0,000 nilai ini lebih kecil dari 0,10 ($0,000 < 0,10$), hal ini membuktikan bahwa terdapat pengaruh antara variabel TQM dengan Reorder Poin. Sehingga dapat ditarik kesimpulan bahwa TQM juga berpengaruh positif terhadap stok bahan baku.

B. Implikasi

Berdasarkan hasil penelitian yang telah dilakukan selama beberapa bulan ini dalam bidang operasional dengan judul penelitian “Pengaruh TQM, Efisiensi Produksi Terhadap Stok Bahan Baku di PT. Rumah Kopi”. kesimpulan yang sudah ada mempunyai implikasi dalam bidang operasional serta juga dengan adanya penelitian-penelitian yang berhubungan dengan hal tersebut maka implikasinya adalah sebagai berikut :

Hasil penelitian mengenai tqm dan efisiensi produksi terhadap stok bahan baku dengan menggunakan metode spss, menunjukkan hubungan yang positif. Dalam penelitian sebelumnya yang berjudul “Ramlawati, 2020 dalam buku yang

berjudul TOTAL QUALITY MANAGEMENT dan Studi kasus Rianty Alissyah Putri, Leny Suzan dalam Pengaruh TOTAL QUALITY MANAGEMENT (TQM) Terhadap Kinerja Manajerial, “Studi kasus Tri Risandewi dalam Analisis Efisiensi Produksi Kopi Robusta Di Kabupaten Temanggung, “Studi kasus Kamal Ilyas, Dwi Eko Waluyo dalam Penerapan Metode EOQ (Economic Order Quantity) Dan ROP (Reorder Point) Dalam Pengendalian Persediaan Bahan Baku”. mendapatkan hasil bahwa tqm, efisiensi produksi dan reorder poin juga berpengaruh terhadap stok bahan baku. Sehingga dapat dikatakan bahwa judul yang diteliti oleh peneliti sebelumnya dengan yang dilakukan peneliti saat ini memiliki hasil yang sama-sama signifikan

C. Saran

Berdasarkan hasil penelitian yang telah dibahas didalam bab-bab sebelumnya, penulis memberikan beberapa saran, berikut saran yang dapat dikemukakan:

1. Penelitian selanjutnya diharapkan dapat meneliti variabel-variabel lain yang mempengaruhi reorder poin sehingga dapat memperkaya dan memberikan pengetahuan yang cukup luas dalam ilmu manajemen operasional.
2. Penelitian ini diharapkan dapat digunakan sebagai tambahan referensi bagi penelitian selanjutnya dibidang operasional untuk dikembangkan

atau dibandingkan dengan jenis perusahaan lain yang menggunakan indikator berbeda agar lebih baik lagi.

3. Untuk penelitian selanjutnya menambahkan lebih banyak literatur sehingga cakupan penelitian lebih luas.



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Ramlawati, 2020 dalam buku yang berjudul TOTAL QUALITY MANAGEMENT dan Studi kasus Rianty Alissyah Putri, Leny Suzan dalam Pengaruh TOTAL QUALITY MANAGEMENT (TQM) Terhadap Kinerja Manajerial

Studi kasus Tri Risandewi dalam Analisis Efisiensi Produksi Kopi Robusta Di Kabupaten Temanggung

Studi kasus Kamal Ilyas, Dwi Eko Waluyo dalam Penerapan Metode EOQ (Economic Order Quantity) Dan ROP (Reorder Point) Dalam Pengendalian Persediaan Bahan Baku

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DAFTAR RIWAYAT HIDUP

Identitas Pribadi

Nama : Arvin DarmaSaputra
Tempat / Tanggal Lahir : Tangerang, 1 September 2001
Agama : Budha
Jenis Kelamin : laki-laki
Alamat : Jl. Imam Bonjol Gg bansin no.33, Tangerang
Telepon : 085945103967
Email : darmasaputrarvin@gmail.com
IPK : 3,11



Riwayat Pendidikan:

- SD : SD Perguruan Buddhi, Tangerang (2008-2014)
- SMP : SMP Perguruan Buddhi, Tangerang (2014-2017)
- SMA : SMA Perguruan Buddhi, Tangerang (2017-2020)
- S1 : Universitas Buddhi Dharma, Tangerang (2020-2024)

Tangerang, 13 September 2024

Arvin Darmasaputra

KUESIONER PENELITIAN

Responden yang terhormat,

Dalam rangka menyelesaikan skripsi di Universitas Buddhi Dharma Tangerang yang berjudul “Pengaruh TQM, Efisiensi Produksi dan Reorder Poin Terhadap Stok Bahan Baku di PT Rumah Kopi”, saya Arvin Darmasaputra mengharapkan kesediaan saudara/i untuk mengisi kuesioner dibawah ini. Setiap jawaban yang saudara/i berikan akan sangat bermanfaat untuk menyelesaikan skripsi ini. Terima kasih atas kesediannya dalam mengisi kuesioner ini.

Petunjuk Pengisian

1. Berikan tanda check list (V) pada jawaban yang sesuai dengan pilihan anda.
2. Dalam menjawab pertanyaan kuesioner ini, sebaiknya anda memberikan jawaban yang sejujur-jujurnya.
3. Ada enam (6) alternatif jawaban, yaitu:
 - a. SS berarti sangat setuju = 1
 - b. S berarti setuju = 2
 - c. N berarti netral = 3
 - d. KS berarti kurang setuju = 4
 - e. TS berarti tidak setuju = 5
 - f. STS berarti sangat tidak setuju = 6

Data Responden

1. Nama :
2. Jenis Kelamin : () Laki- laki () Perempuan
3. Usia :() tahun

A. TQM – (X1)

| No | Pertanyaan | SS | S | N | KS | TS | STS |
|----|--|----|---|---|----|----|-----|
| 1 | Kualitas layanan mempengaruhi kedatangan perilaku pelanggan | | | | | | |
| 2 | Pelanggan merasa didengarkan mempengaruhi kualitas layanan | | | | | | |
| 3 | Meningkatkan daya saing mempengaruhi kualitas perusahaan | | | | | | |
| 4 | Mengukur kinerja karyawan akan mempengaruhi kualitas tenaga kerja | | | | | | |
| 5 | Mendengarkan saran dan melakukan perbaikan dapat mempengaruhi kepuasan pelanggan | | | | | | |
| 6 | Mempertahankan reputasi merek dapat mempengaruhi perilaku pelanggan | | | | | | |
| 7 | Membangun basis pelanggan yang loyal mempengaruhi peningkatan keuntungan | | | | | | |
| 8 | Pekerja yang fokus pada pekerjaan mempengaruhi perilaku pelanggan | | | | | | |
| 9 | Kerjasama yang baik antar karyawan mempengaruhi kepuasan pelanggan | | | | | | |
| 10 | Melakukan training secara berkala mempengaruhi perilaku karyawan | | | | | | |

B. Efisiensi Produksi – (X2)

| No | Pertanyaan | SS | S | N | KS | TS | STS |
|----|--|----|---|---|----|----|-----|
| 1 | Kualitas pekerjaan akan mempengaruhi perilaku tenaga kerja | | | | | | |
| 2 | Lamanya pekerjaan akan mempengaruhi produktivitas tenaga kerja | | | | | | |
| 3 | Seleksi karyawan akan mempengaruhi kualitas tenaga kerja | | | | | | |

| | | | | | | | |
|----|--|--|--|--|--|--|--|
| 4 | Quality control yang baik mempengaruhi kualitas material | | | | | | |
| 5 | Material yang berkualitas akan mempengaruhi hasil produksi | | | | | | |
| 6 | Menggunakan material lokal akan mempengaruhi biaya | | | | | | |
| 7 | Menggunakan supplier berkualitas akan mempengaruhi kualitas produksi | | | | | | |
| 8 | Mengatur waktu masuk karyawan akan mempengaruhi waktu produksi | | | | | | |
| 9 | Bahan baku datang tepat waktu akan mempengaruhi waktu produksi | | | | | | |
| 10 | Mencapai target produksi akan mempengaruhi waktu produksi | | | | | | |

C. Reorder Poin – (X3)

| No | Pertanyaan | SS | S | N | KS | TS | STS |
|----|---|----|---|---|----|----|-----|
| 1 | Perkiraan permintaan akan mempengaruhi pemesanan kembali barang | | | | | | |
| 2 | Perubahan permintaan akan mempengaruhi fluktuasi permintaan | | | | | | |
| 3 | Penilaian permintaan akan mempengaruhi pemesanan kembali barang | | | | | | |
| 4 | Menaikan jumlah produksi dan menekan biaya produksi mempengaruhi hasil produksi | | | | | | |
| 5 | Memastikan barang selalu tersedia mempengaruhi biaya produksi | | | | | | |
| 6 | Perawatan peralatan produksi akan mempengaruhi biaya produksi | | | | | | |
| 7 | Menggunakan bahan baku dengan bijak akan mempengaruhi biaya produksi | | | | | | |
| 8 | Ketersediaan bahan baku akan mempengaruhi safety stock perusahaan | | | | | | |
| 9 | Pengadaan ketersediaan barang dengan bijak akan mempengaruhi safety stock perusahaan | | | | | | |
| 10 | Melakukan kontrol bahan baku secara berkala akan mempengaruhi safety stock perusahaan | | | | | | |

D. Stok Bahan Baku – (Y)

| No | Pertanyaan | SS | S | N | KS | TS | STS |
|----|--|----|---|---|----|----|-----|
| 1 | Harga bahan baku akan mempengaruhi stok bahan baku | | | | | | |
| 2 | Supplier bahan baku akan mempengaruhi pembelian bahan baku | | | | | | |
| 3 | Kualitas bahan baku akan mempengaruhi stok bahan baku | | | | | | |
| 4 | Kecepatan produksi bahan baku akan mempengaruhi proses produksi bahan baku | | | | | | |
| 5 | Target produksi bahan baku akan mempengaruhi proses produksi bahan baku | | | | | | |
| 6 | Reject ratio bahan baku akan mempengaruhi proses produksi bahan baku | | | | | | |
| 7 | Biaya penyimpanan bahan baku akan mempengaruhi persediaan bahan baku | | | | | | |
| 8 | Anggaran produksi bahan baku akan mempengaruhi persediaan bahan baku | | | | | | |
| 9 | Jumlah bahan baku yang dipesan akan mempengaruhi persediaan bahan baku | | | | | | |
| 10 | Ketepatan pemasok menyerahkan bahan baku akan mempengaruhi persediaan bahan baku | | | | | | |

Hasil Kuisiener Variabel X1 TQM

| X1.1 | X1.2 | X1.3 | X1.4 | X1.5 | X1.6 | X1.7 | X1.8 | X1.9 | X1.10 | Total |
|------|------|------|------|------|------|------|------|------|-------|-------|
| 1 | 1 | 2 | 2 | 1 | 1 | 2 | 2 | 2 | 1 | 15 |
| 1 | 1 | 2 | 2 | 1 | 1 | 2 | 2 | 2 | 1 | 15 |
| 2 | 3 | 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 14 |
| 2 | 3 | 3 | 2 | 1 | 2 | 3 | 2 | 3 | 2 | 23 |
| 1 | 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 2 | 12 |
| 1 | 1 | 2 | 2 | 1 | 2 | 2 | 2 | 1 | 2 | 16 |
| 1 | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 11 |
| 2 | 2 | 2 | 2 | 1 | 1 | 1 | 2 | 1 | 2 | 16 |
| 2 | 2 | 2 | 2 | 1 | 1 | 1 | 2 | 1 | 2 | 16 |
| 2 | 2 | 1 | 1 | 1 | 2 | 2 | 3 | 2 | 1 | 17 |
| 1 | 1 | 2 | 1 | 1 | 2 | 2 | 1 | 1 | 1 | 13 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 10 |
| 1 | 1 | 1 | 1 | 2 | 2 | 1 | 2 | 2 | 2 | 15 |
| 1 | 1 | 3 | 2 | 1 | 1 | 2 | 2 | 2 | 2 | 17 |
| 1 | 1 | 2 | 1 | 1 | 2 | 2 | 2 | 1 | 1 | 14 |
| 1 | 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 11 |
| 1 | 3 | 3 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 14 |
| 2 | 3 | 3 | 2 | 2 | 3 | 3 | 2 | 2 | 2 | 24 |
| 1 | 1 | 2 | 2 | 1 | 1 | 2 | 2 | 2 | 1 | 15 |
| 2 | 1 | 1 | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 12 |
| 1 | 1 | 2 | 2 | 1 | 2 | 2 | 2 | 2 | 1 | 16 |
| 1 | 1 | 1 | 1 | 1 | 1 | 2 | 1 | 1 | 1 | 11 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 10 |
| 1 | 2 | 2 | 1 | 1 | 2 | 2 | 2 | 2 | 1 | 16 |
| 1 | 2 | 2 | 3 | 1 | 1 | 1 | 1 | 2 | 2 | 16 |
| 1 | 2 | 1 | 2 | 2 | 2 | 2 | 2 | 1 | 1 | 16 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 10 |
| 1 | 2 | 2 | 2 | 2 | 2 | 1 | 2 | 3 | 3 | 20 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 2 | 11 |
| 1 | 1 | 2 | 1 | 1 | 2 | 3 | 3 | 1 | 1 | 16 |
| 1 | 1 | 1 | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 11 |
| 2 | 1 | 2 | 1 | 1 | 1 | 2 | 2 | 1 | 2 | 15 |
| 2 | 2 | 1 | 2 | 1 | 1 | 3 | 2 | 1 | 2 | 17 |
| 2 | 2 | 2 | 3 | 1 | 2 | 3 | 1 | 2 | 2 | 20 |
| 1 | 2 | 3 | 1 | 2 | 3 | 2 | 1 | 1 | 3 | 19 |
| 2 | 2 | 1 | 2 | 3 | 3 | 1 | 2 | 3 | 4 | 23 |

| | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|----|
| 2 | 2 | 1 | 2 | 3 | 3 | 1 | 2 | 3 | 4 | 23 |
| 2 | 2 | 3 | 1 | 2 | 3 | 3 | 2 | 1 | 3 | 22 |
| 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 20 |
| 1 | 1 | 1 | 1 | 2 | 2 | 2 | 3 | 3 | 4 | 20 |
| 1 | 1 | 1 | 2 | 1 | 1 | 2 | 1 | 1 | 1 | 12 |
| 2 | 1 | 1 | 2 | 1 | 3 | 1 | 3 | 1 | 1 | 16 |
| 1 | 2 | 1 | 1 | 1 | 2 | 1 | 3 | 1 | 1 | 14 |
| 1 | 2 | 2 | 2 | 3 | 1 | 2 | 1 | 1 | 1 | 16 |
| 1 | 1 | 1 | 1 | 1 | 2 | 1 | 2 | 1 | 1 | 12 |
| 2 | 1 | 1 | 1 | 3 | 1 | 1 | 1 | 1 | 1 | 13 |
| 2 | 1 | 2 | 1 | 1 | 1 | 2 | 2 | 1 | 1 | 14 |
| 1 | 2 | 2 | 2 | 1 | 2 | 1 | 3 | 3 | 3 | 20 |
| 1 | 1 | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 1 | 11 |
| 2 | 2 | 1 | 1 | 1 | 2 | 3 | 1 | 1 | 3 | 17 |
| 1 | 1 | 1 | 1 | 2 | 2 | 1 | 2 | 1 | 1 | 13 |
| 1 | 1 | 2 | 2 | 1 | 1 | 2 | 1 | 1 | 1 | 13 |
| 2 | 2 | 1 | 1 | 1 | 1 | 1 | 2 | 1 | 2 | 14 |
| 2 | 1 | 1 | 1 | 2 | 2 | 2 | 1 | 1 | 1 | 14 |
| 1 | 1 | 2 | 2 | 1 | 1 | 1 | 2 | 1 | 1 | 13 |
| 1 | 1 | 1 | 2 | 1 | 1 | 2 | 1 | 1 | 2 | 13 |
| 2 | 2 | 1 | 1 | 2 | 1 | 1 | 2 | 1 | 1 | 14 |
| 1 | 1 | 2 | 1 | 1 | 2 | 2 | 2 | 1 | 1 | 14 |
| 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 2 | 1 | 12 |
| 1 | 2 | 1 | 2 | 3 | 1 | 2 | 1 | 1 | 1 | 15 |
| 1 | 1 | 2 | 1 | 1 | 1 | 1 | 2 | 1 | 2 | 13 |
| 2 | 2 | 1 | 2 | 2 | 2 | 1 | 1 | 1 | 1 | 15 |
| 2 | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 3 | 1 | 14 |
| 2 | 1 | 1 | 1 | 2 | 1 | 2 | 1 | 1 | 1 | 13 |
| 1 | 2 | 2 | 1 | 1 | 1 | 2 | 1 | 1 | 2 | 14 |
| 1 | 1 | 1 | 2 | 1 | 2 | 1 | 2 | 1 | 1 | 13 |
| 2 | 1 | 2 | 1 | 2 | 1 | 1 | 1 | 2 | 1 | 14 |
| 1 | 1 | 1 | 2 | 1 | 1 | 2 | 1 | 1 | 1 | 12 |
| 1 | 2 | 2 | 1 | 2 | 1 | 1 | 1 | 3 | 1 | 15 |
| 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 2 | 12 |
| 1 | 2 | 2 | 1 | 2 | 2 | 1 | 1 | 1 | 1 | 14 |
| 1 | 2 | 1 | 2 | 1 | 1 | 2 | 1 | 1 | 1 | 13 |
| 1 | 1 | 2 | 1 | 1 | 2 | 1 | 1 | 2 | 1 | 13 |
| 1 | 1 | 2 | 2 | 1 | 1 | 1 | 1 | 1 | 1 | 12 |
| 2 | 2 | 2 | 1 | 2 | 2 | 1 | 2 | 1 | 3 | 18 |
| 1 | 2 | 1 | 1 | 1 | 1 | 2 | 1 | 1 | 1 | 12 |

| | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|----|
| 1 | 1 | 1 | 2 | 1 | 2 | 1 | 1 | 1 | 1 | 12 |
| 1 | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 2 | 2 | 13 |
| 1 | 2 | 2 | 2 | 1 | 1 | 3 | 1 | 1 | 2 | 16 |
| 1 | 1 | 1 | 1 | 2 | 2 | 1 | 2 | 1 | 2 | 14 |
| 2 | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 12 |
| 2 | 1 | 1 | 2 | 1 | 1 | 3 | 3 | 1 | 1 | 16 |
| 1 | 2 | 2 | 1 | 1 | 2 | 1 | 1 | 2 | 1 | 14 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 2 | 1 | 1 | 11 |
| 1 | 1 | 2 | 2 | 1 | 1 | 2 | 1 | 1 | 1 | 13 |
| 2 | 2 | 2 | 1 | 1 | 3 | 1 | 1 | 2 | 2 | 17 |
| 1 | 1 | 2 | 1 | 2 | 1 | 1 | 2 | 1 | 1 | 13 |
| 1 | 1 | 1 | 2 | 1 | 1 | 2 | 1 | 1 | 1 | 12 |
| 1 | 2 | 1 | 1 | 1 | 2 | 1 | 1 | 1 | 1 | 12 |
| 2 | 1 | 2 | 1 | 1 | 1 | 1 | 2 | 3 | 1 | 15 |
| 1 | 2 | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 1 | 12 |
| 1 | 2 | 2 | 1 | 2 | 3 | 1 | 1 | 1 | 1 | 15 |
| 2 | 1 | 1 | 1 | 1 | 1 | 1 | 2 | 3 | 2 | 15 |
| 1 | 2 | 2 | 2 | 1 | 3 | 2 | 1 | 1 | 1 | 16 |
| 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 11 |
| 1 | 2 | 2 | 2 | 1 | 2 | 1 | 1 | 2 | 1 | 15 |
| 1 | 2 | 1 | 1 | 1 | 1 | 2 | 1 | 1 | 1 | 12 |
| 2 | 1 | 2 | 1 | 2 | 1 | 1 | 1 | 2 | 2 | 15 |
| 1 | 2 | 2 | 2 | 1 | 2 | 2 | 1 | 1 | 1 | 15 |
| 2 | 2 | 2 | 2 | 1 | 1 | 2 | 1 | 1 | 1 | 15 |

Hasil Kuisiner Variabel X2 Efisiensi Produksi

| X2.1 | X2.2 | X2.3 | X2.4 | X2.5 | X2.6 | X2.7 | X2.8 | X2.9 | X2.10 | Total |
|------|------|------|------|------|------|------|------|------|-------|-------|
| 3 | 2 | 2 | 1 | 1 | 3 | 2 | 3 | 1 | 1 | 19 |
| 3 | 2 | 2 | 1 | 1 | 3 | 2 | 3 | 1 | 2 | 20 |
| 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 2 | 12 |
| 1 | 2 | 4 | 2 | 2 | 1 | 2 | 3 | 1 | 2 | 20 |
| 2 | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 12 |
| 2 | 2 | 2 | 1 | 1 | 2 | 2 | 2 | 2 | 2 | 18 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 10 |
| 2 | 3 | 1 | 2 | 1 | 2 | 2 | 1 | 1 | 2 | 17 |
| 2 | 3 | 1 | 2 | 1 | 2 | 2 | 1 | 1 | 2 | 17 |
| 3 | 2 | 2 | 2 | 1 | 3 | 3 | 4 | 1 | 4 | 25 |
| 2 | 2 | 2 | 1 | 1 | 3 | 1 | 1 | 1 | 2 | 16 |
| 1 | 1 | 1 | 1 | 2 | 2 | 1 | 1 | 1 | 3 | 14 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 10 |
| 2 | 2 | 2 | 1 | 1 | 2 | 2 | 2 | 1 | 2 | 17 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 10 |
| 2 | 2 | 2 | 1 | 1 | 2 | 3 | 2 | 1 | 3 | 19 |
| 2 | 1 | 2 | 1 | 2 | 3 | 2 | 2 | 2 | 1 | 18 |
| 1 | 2 | 1 | 1 | 1 | 2 | 1 | 1 | 1 | 1 | 12 |
| 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 11 |
| 2 | 2 | 1 | 1 | 2 | 3 | 3 | 2 | 3 | 3 | 22 |
| 3 | 2 | 2 | 1 | 1 | 3 | 2 | 3 | 1 | 1 | 19 |
| 2 | 2 | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 2 | 14 |
| 2 | 2 | 2 | 1 | 1 | 3 | 2 | 2 | 2 | 3 | 20 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 10 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 10 |
| 2 | 2 | 3 | 1 | 1 | 2 | 1 | 3 | 2 | 1 | 18 |
| 1 | 3 | 1 | 1 | 1 | 2 | 2 | 1 | 1 | 1 | 14 |
| 1 | 2 | 1 | 1 | 1 | 2 | 2 | 2 | 2 | 1 | 15 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 10 |
| 3 | 2 | 2 | 1 | 2 | 3 | 3 | 2 | 2 | 2 | 22 |
| 1 | 2 | 2 | 1 | 1 | 2 | 2 | 1 | 1 | 1 | 14 |
| 2 | 2 | 3 | 1 | 1 | 2 | 2 | 3 | 1 | 1 | 18 |
| 2 | 2 | 4 | 2 | 2 | 3 | 2 | 4 | 2 | 2 | 25 |
| 2 | 2 | 4 | 2 | 1 | 2 | 3 | 4 | 2 | 4 | 26 |

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|---|---|---|---|---|---|---|---|---|---|----|
| 3 | 2 | 3 | 3 | 2 | 1 | 3 | 3 | 2 | 2 | 24 |
| 2 | 3 | 2 | 1 | 2 | 1 | 1 | 1 | 1 | 3 | 17 |
| 2 | 3 | 4 | 2 | 2 | 1 | 1 | 4 | 2 | 2 | 23 |
| 2 | 2 | 3 | 3 | 2 | 1 | 2 | 4 | 3 | 1 | 23 |
| 1 | 2 | 4 | 3 | 1 | 2 | 2 | 4 | 1 | 2 | 22 |
| 2 | 2 | 2 | 2 | 1 | 1 | 1 | 4 | 3 | 3 | 21 |
| 1 | 1 | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 1 | 11 |
| 1 | 1 | 4 | 1 | 2 | 1 | 2 | 1 | 1 | 1 | 15 |
| 1 | 1 | 1 | 2 | 1 | 1 | 1 | 2 | 1 | 1 | 12 |
| 1 | 1 | 4 | 1 | 3 | 3 | 1 | 1 | 1 | 2 | 18 |
| 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 11 |
| 1 | 2 | 1 | 2 | 1 | 3 | 1 | 1 | 2 | 1 | 15 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 10 |
| 2 | 2 | 2 | 1 | 1 | 4 | 2 | 2 | 2 | 2 | 20 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 10 |
| 1 | 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 11 |
| 1 | 1 | 1 | 1 | 1 | 1 | 3 | 3 | 1 | 1 | 14 |
| 1 | 1 | 1 | 2 | 2 | 1 | 1 | 1 | 1 | 1 | 12 |
| 1 | 2 | 1 | 1 | 1 | 3 | 1 | 1 | 1 | 2 | 14 |
| 1 | 1 | 1 | 2 | 2 | 1 | 1 | 2 | 1 | 1 | 13 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 10 |
| 1 | 1 | 1 | 1 | 1 | 4 | 1 | 1 | 1 | 1 | 13 |
| 1 | 2 | 1 | 2 | 1 | 1 | 1 | 1 | 2 | 1 | 13 |
| 1 | 1 | 1 | 1 | 1 | 2 | 1 | 3 | 1 | 1 | 13 |
| 1 | 2 | 1 | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 12 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 2 | 1 | 11 |
| 2 | 1 | 1 | 3 | 1 | 4 | 1 | 1 | 1 | 1 | 16 |
| 1 | 1 | 1 | 1 | 2 | 1 | 3 | 3 | 1 | 1 | 15 |
| 1 | 1 | 2 | 2 | 1 | 1 | 1 | 2 | 1 | 2 | 14 |
| 2 | 1 | 1 | 1 | 1 | 2 | 1 | 1 | 1 | 1 | 12 |
| 1 | 2 | 1 | 2 | 1 | 1 | 3 | 1 | 1 | 1 | 14 |
| 1 | 1 | 2 | 1 | 2 | 4 | 1 | 1 | 3 | 1 | 17 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 10 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 2 | 1 | 2 | 12 |
| 2 | 1 | 2 | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 13 |
| 1 | 1 | 1 | 1 | 1 | 3 | 1 | 1 | 1 | 1 | 12 |
| 1 | 2 | 1 | 1 | 2 | 1 | 2 | 1 | 2 | 1 | 14 |
| 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 11 |
| 1 | 1 | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 1 | 11 |
| 1 | 1 | 1 | 1 | 1 | 3 | 1 | 2 | 1 | 1 | 13 |

| | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|----|
| 1 | 1 | 1 | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 11 |
| 2 | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 12 |
| 1 | 2 | 1 | 1 | 1 | 2 | 1 | 2 | 1 | 2 | 14 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 10 |
| 2 | 1 | 1 | 2 | 2 | 2 | 2 | 1 | 1 | 1 | 15 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 10 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 2 | 1 | 1 | 11 |
| 1 | 2 | 1 | 1 | 2 | 2 | 1 | 1 | 1 | 1 | 13 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 2 | 11 |
| 1 | 1 | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 1 | 11 |
| 2 | 1 | 3 | 1 | 1 | 2 | 1 | 2 | 1 | 1 | 15 |
| 1 | 1 | 1 | 1 | 2 | 1 | 1 | 1 | 1 | 2 | 12 |
| 1 | 2 | 1 | 1 | 1 | 1 | 1 | 2 | 1 | 1 | 12 |
| 1 | 1 | 1 | 3 | 1 | 2 | 1 | 1 | 1 | 1 | 13 |
| 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 2 | 1 | 12 |
| 1 | 1 | 1 | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 11 |
| 1 | 1 | 1 | 2 | 1 | 2 | 1 | 1 | 2 | 1 | 13 |
| 1 | 3 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 12 |
| 1 | 1 | 1 | 2 | 1 | 2 | 1 | 1 | 1 | 1 | 12 |
| 2 | 1 | 1 | 3 | 1 | 1 | 1 | 1 | 2 | 1 | 14 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 10 |
| 1 | 2 | 1 | 1 | 2 | 2 | 1 | 2 | 1 | 2 | 15 |
| 1 | 1 | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 1 | 11 |
| 1 | 1 | 1 | 1 | 1 | 1 | 2 | 2 | 1 | 1 | 12 |
| 1 | 1 | 1 | 2 | 1 | 1 | 1 | 2 | 1 | 1 | 12 |
| 1 | 1 | 1 | 1 | 2 | 2 | 1 | 1 | 2 | 1 | 13 |

Hasil Kuisisioner Variabel X3 Reorder Poin

| X3.1 | X3.2 | X3.3 | X3.4 | X3.5 | X3.6 | X3.7 | X3.8 | X3.9 | X3.10 | Total |
|------|------|------|------|------|------|------|------|------|-------|-------|
| 2 | 2 | 1 | 2 | 1 | 2 | 1 | 1 | 1 | 2 | 15 |
| 2 | 2 | 1 | 2 | 1 | 1 | 2 | 2 | 2 | 1 | 16 |
| 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 11 |
| 2 | 1 | 3 | 2 | 1 | 2 | 3 | 1 | 2 | 1 | 18 |
| 2 | 2 | 2 | 3 | 1 | 1 | 2 | 2 | 2 | 2 | 19 |
| 2 | 2 | 2 | 2 | 1 | 2 | 2 | 1 | 2 | 2 | 18 |
| 1 | 3 | 2 | 2 | 1 | 1 | 1 | 1 | 2 | 1 | 15 |
| 2 | 2 | 2 | 2 | 4 | 2 | 2 | 2 | 2 | 1 | 21 |
| 2 | 2 | 2 | 2 | 4 | 2 | 2 | 2 | 2 | 1 | 21 |
| 3 | 2 | 3 | 1 | 2 | 2 | 2 | 1 | 2 | 2 | 20 |
| 2 | 2 | 2 | 3 | 1 | 1 | 1 | 2 | 1 | 1 | 16 |
| 2 | 1 | 1 | 1 | 2 | 2 | 1 | 1 | 2 | 1 | 14 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 10 |
| 2 | 3 | 2 | 2 | 3 | 1 | 1 | 1 | 1 | 1 | 17 |
| 2 | 2 | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 1 | 13 |
| 2 | 2 | 2 | 2 | 4 | 2 | 2 | 2 | 2 | 2 | 22 |
| 2 | 2 | 1 | 1 | 2 | 2 | 1 | 1 | 1 | 1 | 14 |
| 1 | 1 | 1 | 2 | 2 | 2 | 1 | 1 | 1 | 2 | 14 |
| 1 | 1 | 1 | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 11 |
| 3 | 3 | 3 | 3 | 3 | 3 | 2 | 2 | 2 | 2 | 26 |
| 2 | 2 | 1 | 2 | 1 | 2 | 1 | 1 | 1 | 2 | 15 |
| 2 | 1 | 1 | 1 | 1 | 2 | 2 | 2 | 2 | 1 | 15 |
| 2 | 2 | 2 | 2 | 2 | 1 | 1 | 1 | 1 | 1 | 15 |
| 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 11 |
| 2 | 2 | 1 | 2 | 1 | 2 | 1 | 2 | 2 | 2 | 17 |
| 2 | 2 | 2 | 3 | 2 | 2 | 1 | 2 | 1 | 1 | 18 |
| 2 | 2 | 1 | 2 | 2 | 1 | 1 | 2 | 2 | 1 | 16 |
| 2 | 2 | 1 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 19 |
| 3 | 1 | 1 | 1 | 3 | 2 | 1 | 1 | 2 | 2 | 17 |
| 3 | 4 | 4 | 4 | 4 | 4 | 2 | 2 | 2 | 2 | 31 |
| 2 | 2 | 1 | 2 | 1 | 1 | 1 | 1 | 2 | 1 | 14 |
| 3 | 3 | 3 | 2 | 3 | 2 | 1 | 2 | 1 | 2 | 22 |
| 3 | 3 | 2 | 3 | 4 | 2 | 4 | 3 | 4 | 5 | 33 |
| 2 | 3 | 2 | 2 | 3 | 2 | 2 | 2 | 2 | 1 | 21 |
| 3 | 4 | 1 | 4 | 3 | 3 | 2 | 2 | 1 | 1 | 24 |
| 1 | 2 | 2 | 5 | 3 | 2 | 1 | 2 | 1 | 3 | 22 |
| 4 | 3 | 2 | 2 | 2 | 2 | 3 | 3 | 2 | 2 | 25 |

| | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|----|
| 3 | 4 | 3 | 3 | 4 | 2 | 1 | 3 | 2 | 3 | 28 |
| 2 | 3 | 2 | 3 | 2 | 1 | 2 | 1 | 2 | 1 | 19 |
| 4 | 4 | 5 | 5 | 4 | 2 | 1 | 2 | 2 | 3 | 32 |
| 1 | 1 | 1 | 1 | 1 | 2 | 1 | 1 | 1 | 1 | 11 |
| 1 | 1 | 1 | 1 | 1 | 1 | 3 | 1 | 1 | 1 | 12 |
| 1 | 2 | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 1 | 12 |
| 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 2 | 1 | 12 |
| 1 | 1 | 2 | 2 | 1 | 1 | 4 | 1 | 1 | 2 | 16 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 10 |
| 1 | 1 | 1 | 2 | 1 | 2 | 1 | 1 | 1 | 2 | 13 |
| 1 | 3 | 3 | 2 | 2 | 2 | 1 | 2 | 1 | 1 | 18 |
| 2 | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 12 |
| 2 | 2 | 2 | 1 | 1 | 2 | 2 | 2 | 2 | 2 | 18 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 10 |
| 2 | 3 | 1 | 2 | 1 | 2 | 2 | 1 | 1 | 2 | 17 |
| 2 | 3 | 1 | 2 | 1 | 2 | 2 | 1 | 1 | 2 | 17 |
| 3 | 2 | 2 | 2 | 1 | 3 | 3 | 4 | 1 | 4 | 25 |
| 2 | 2 | 2 | 1 | 1 | 3 | 1 | 1 | 1 | 2 | 16 |
| 1 | 1 | 1 | 1 | 2 | 2 | 1 | 1 | 1 | 3 | 14 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 10 |
| 2 | 2 | 2 | 1 | 1 | 2 | 2 | 2 | 1 | 2 | 17 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 10 |
| 2 | 2 | 2 | 1 | 1 | 2 | 3 | 2 | 1 | 3 | 19 |
| 2 | 1 | 2 | 1 | 2 | 3 | 2 | 2 | 2 | 1 | 18 |
| 1 | 2 | 1 | 1 | 1 | 2 | 1 | 1 | 1 | 1 | 12 |
| 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 11 |
| 2 | 1 | 2 | 1 | 2 | 1 | 1 | 1 | 2 | 1 | 14 |
| 1 | 1 | 1 | 2 | 1 | 1 | 2 | 1 | 1 | 1 | 12 |
| 1 | 2 | 2 | 1 | 2 | 1 | 1 | 1 | 3 | 1 | 15 |
| 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 2 | 12 |
| 1 | 2 | 2 | 1 | 2 | 2 | 1 | 1 | 1 | 1 | 14 |
| 1 | 2 | 1 | 2 | 1 | 1 | 2 | 1 | 1 | 1 | 13 |
| 1 | 1 | 2 | 1 | 1 | 2 | 1 | 1 | 2 | 1 | 13 |
| 1 | 1 | 2 | 2 | 1 | 1 | 1 | 1 | 1 | 1 | 12 |
| 2 | 2 | 2 | 1 | 2 | 2 | 1 | 2 | 1 | 3 | 18 |
| 1 | 2 | 1 | 1 | 1 | 1 | 2 | 1 | 1 | 1 | 12 |
| 1 | 1 | 1 | 2 | 1 | 2 | 1 | 1 | 1 | 1 | 12 |
| 1 | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 2 | 2 | 13 |
| 1 | 2 | 2 | 2 | 1 | 1 | 3 | 1 | 1 | 2 | 16 |
| 1 | 1 | 1 | 1 | 2 | 2 | 1 | 2 | 1 | 2 | 14 |

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|---|---|---|---|---|---|---|---|---|---|----|
| 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 2 | 1 | 12 |
| 1 | 2 | 1 | 2 | 3 | 1 | 2 | 1 | 1 | 1 | 15 |
| 1 | 1 | 2 | 1 | 1 | 1 | 1 | 2 | 1 | 2 | 13 |
| 2 | 2 | 1 | 2 | 2 | 2 | 1 | 1 | 1 | 1 | 15 |
| 2 | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 3 | 1 | 14 |
| 2 | 1 | 1 | 1 | 2 | 1 | 2 | 1 | 1 | 1 | 13 |
| 1 | 2 | 2 | 1 | 1 | 1 | 2 | 1 | 1 | 2 | 14 |
| 2 | 2 | 3 | 1 | 1 | 2 | 1 | 3 | 2 | 1 | 18 |
| 1 | 3 | 1 | 1 | 1 | 2 | 2 | 1 | 1 | 1 | 14 |
| 1 | 2 | 1 | 1 | 1 | 2 | 2 | 2 | 2 | 1 | 15 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 10 |
| 3 | 2 | 2 | 1 | 2 | 3 | 3 | 2 | 2 | 2 | 22 |
| 1 | 2 | 2 | 1 | 1 | 2 | 2 | 1 | 1 | 1 | 14 |
| 2 | 2 | 3 | 1 | 1 | 2 | 2 | 3 | 1 | 1 | 18 |
| 2 | 2 | 2 | 2 | 2 | 3 | 2 | 2 | 2 | 2 | 21 |
| 2 | 2 | 4 | 2 | 1 | 2 | 3 | 4 | 2 | 2 | 24 |
| 3 | 2 | 3 | 3 | 2 | 1 | 3 | 3 | 2 | 2 | 24 |
| 2 | 3 | 2 | 1 | 2 | 1 | 1 | 1 | 1 | 3 | 17 |
| 2 | 3 | 2 | 2 | 2 | 1 | 1 | 2 | 2 | 2 | 19 |
| 1 | 1 | 1 | 1 | 1 | 3 | 1 | 1 | 1 | 3 | 14 |
| 1 | 2 | 1 | 1 | 1 | 1 | 1 | 2 | 1 | 1 | 12 |
| 1 | 3 | 1 | 2 | 1 | 2 | 1 | 1 | 1 | 2 | 15 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 10 |

Hasil Kuisisioner Variabel Y Stok Bahan Baku

| Y1 | Y2 | Y3 | Y4 | Y5 | Y6 | Y7 | Y8 | Y9 | Y10 | Total |
|----|----|----|----|----|----|----|----|----|-----|-------|
| 2 | 2 | 2 | 2 | 2 | 2 | 2 | 1 | 1 | 1 | 17 |
| 1 | 3 | 3 | 2 | 2 | 1 | 1 | 3 | 3 | 3 | 22 |
| 2 | 1 | 1 | 3 | 2 | 2 | 1 | 2 | 2 | 2 | 18 |
| 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 20 |
| 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 30 |
| 2 | 1 | 2 | 3 | 1 | 2 | 3 | 2 | 2 | 2 | 20 |
| 1 | 2 | 2 | 1 | 3 | 4 | 2 | 2 | 1 | 3 | 21 |
| 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 20 |
| 3 | 2 | 1 | 1 | 2 | 3 | 2 | 1 | 2 | 2 | 19 |
| 2 | 1 | 3 | 1 | 1 | 1 | 1 | 2 | 2 | 3 | 17 |
| 3 | 2 | 1 | 1 | 1 | 2 | 2 | 2 | 3 | 3 | 20 |
| 1 | 1 | 1 | 1 | 4 | 4 | 3 | 3 | 2 | 2 | 22 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 10 |
| 2 | 3 | 2 | 2 | 3 | 1 | 1 | 1 | 1 | 1 | 17 |
| 2 | 2 | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 1 | 13 |
| 2 | 2 | 2 | 2 | 4 | 2 | 2 | 2 | 2 | 2 | 22 |
| 2 | 2 | 1 | 1 | 2 | 2 | 1 | 1 | 1 | 1 | 14 |
| 1 | 1 | 1 | 2 | 2 | 2 | 1 | 1 | 1 | 2 | 14 |
| 1 | 1 | 1 | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 11 |
| 3 | 3 | 3 | 3 | 3 | 3 | 2 | 2 | 2 | 2 | 26 |
| 2 | 2 | 1 | 2 | 1 | 2 | 1 | 1 | 1 | 2 | 15 |
| 2 | 1 | 1 | 1 | 1 | 2 | 2 | 2 | 2 | 1 | 15 |
| 2 | 2 | 2 | 2 | 2 | 1 | 1 | 1 | 1 | 1 | 15 |
| 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 11 |
| 2 | 2 | 1 | 2 | 1 | 2 | 1 | 2 | 2 | 2 | 17 |
| 2 | 2 | 2 | 3 | 2 | 2 | 1 | 2 | 1 | 1 | 18 |
| 2 | 2 | 1 | 2 | 2 | 1 | 1 | 2 | 2 | 1 | 16 |
| 2 | 2 | 1 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 19 |
| 3 | 1 | 1 | 1 | 3 | 2 | 1 | 1 | 2 | 2 | 17 |
| 3 | 4 | 4 | 4 | 4 | 4 | 2 | 2 | 2 | 2 | 31 |
| 2 | 2 | 1 | 2 | 1 | 1 | 1 | 1 | 2 | 1 | 14 |
| 3 | 3 | 3 | 2 | 3 | 2 | 1 | 2 | 1 | 2 | 22 |
| 3 | 3 | 2 | 3 | 4 | 2 | 4 | 3 | 4 | 5 | 33 |
| 2 | 3 | 2 | 2 | 3 | 2 | 2 | 2 | 2 | 1 | 21 |
| 3 | 4 | 1 | 4 | 3 | 3 | 2 | 2 | 1 | 1 | 24 |
| 1 | 2 | 2 | 5 | 3 | 2 | 1 | 2 | 1 | 3 | 22 |
| 4 | 3 | 2 | 2 | 2 | 2 | 3 | 3 | 2 | 2 | 25 |

| | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|----|
| 3 | 4 | 3 | 3 | 4 | 2 | 1 | 3 | 2 | 3 | 28 |
| 2 | 3 | 2 | 3 | 2 | 1 | 2 | 1 | 2 | 1 | 19 |
| 4 | 4 | 5 | 5 | 4 | 2 | 1 | 2 | 2 | 3 | 32 |
| 1 | 1 | 1 | 1 | 1 | 2 | 1 | 1 | 1 | 1 | 11 |
| 1 | 1 | 1 | 1 | 1 | 1 | 3 | 1 | 1 | 1 | 12 |
| 1 | 2 | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 1 | 12 |
| 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 2 | 1 | 12 |
| 1 | 1 | 2 | 2 | 1 | 1 | 4 | 1 | 1 | 2 | 16 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 10 |
| 1 | 1 | 1 | 2 | 1 | 2 | 1 | 1 | 1 | 2 | 13 |
| 1 | 3 | 3 | 2 | 2 | 2 | 1 | 2 | 1 | 1 | 18 |
| 2 | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 12 |
| 2 | 2 | 2 | 1 | 1 | 2 | 2 | 2 | 2 | 2 | 18 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 10 |
| 2 | 3 | 1 | 2 | 1 | 2 | 2 | 1 | 1 | 2 | 17 |
| 2 | 3 | 1 | 2 | 1 | 2 | 2 | 1 | 1 | 2 | 17 |
| 3 | 2 | 2 | 2 | 1 | 3 | 3 | 4 | 1 | 4 | 25 |
| 2 | 2 | 2 | 1 | 1 | 3 | 1 | 1 | 1 | 2 | 16 |
| 1 | 1 | 1 | 1 | 2 | 2 | 1 | 1 | 1 | 3 | 14 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 10 |
| 2 | 2 | 2 | 1 | 1 | 2 | 2 | 2 | 1 | 2 | 17 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 10 |
| 2 | 2 | 2 | 1 | 1 | 2 | 3 | 2 | 1 | 3 | 19 |
| 2 | 1 | 2 | 1 | 2 | 3 | 2 | 2 | 2 | 1 | 18 |
| 1 | 2 | 1 | 1 | 1 | 2 | 1 | 1 | 1 | 1 | 12 |
| 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 11 |
| 2 | 1 | 2 | 1 | 2 | 1 | 1 | 1 | 2 | 1 | 14 |
| 1 | 1 | 1 | 2 | 1 | 1 | 2 | 1 | 1 | 1 | 12 |
| 1 | 2 | 2 | 1 | 2 | 1 | 1 | 1 | 3 | 1 | 15 |
| 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 2 | 12 |
| 1 | 2 | 2 | 1 | 2 | 2 | 1 | 1 | 1 | 1 | 14 |
| 1 | 2 | 1 | 2 | 1 | 1 | 2 | 1 | 1 | 1 | 13 |
| 1 | 1 | 2 | 1 | 1 | 2 | 1 | 1 | 2 | 1 | 13 |
| 1 | 1 | 2 | 2 | 1 | 1 | 1 | 1 | 1 | 1 | 12 |
| 2 | 2 | 2 | 1 | 2 | 2 | 1 | 2 | 1 | 3 | 18 |
| 1 | 2 | 1 | 1 | 1 | 1 | 2 | 1 | 1 | 1 | 12 |
| 1 | 1 | 1 | 2 | 1 | 2 | 1 | 1 | 1 | 1 | 12 |
| 1 | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 2 | 2 | 13 |
| 1 | 2 | 2 | 2 | 1 | 1 | 3 | 1 | 1 | 2 | 16 |
| 1 | 1 | 1 | 1 | 2 | 2 | 1 | 2 | 1 | 2 | 14 |

| | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|----|
| 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 2 | 1 | 12 |
| 1 | 2 | 1 | 2 | 3 | 1 | 2 | 1 | 1 | 1 | 15 |
| 1 | 1 | 2 | 1 | 1 | 1 | 1 | 2 | 1 | 2 | 13 |
| 2 | 2 | 1 | 2 | 2 | 2 | 1 | 1 | 1 | 1 | 15 |
| 2 | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 3 | 1 | 14 |
| 2 | 1 | 1 | 1 | 2 | 1 | 2 | 1 | 1 | 1 | 13 |
| 1 | 2 | 2 | 1 | 1 | 1 | 2 | 1 | 1 | 2 | 14 |
| 2 | 2 | 3 | 1 | 1 | 2 | 1 | 3 | 2 | 1 | 18 |
| 1 | 3 | 1 | 1 | 1 | 2 | 2 | 1 | 1 | 1 | 14 |
| 1 | 2 | 1 | 1 | 1 | 2 | 2 | 2 | 2 | 1 | 15 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 10 |
| 3 | 2 | 2 | 1 | 2 | 3 | 3 | 2 | 2 | 2 | 22 |
| 1 | 2 | 2 | 1 | 1 | 2 | 2 | 1 | 1 | 1 | 14 |
| 2 | 2 | 3 | 1 | 1 | 2 | 2 | 3 | 1 | 1 | 18 |
| 2 | 2 | 2 | 2 | 2 | 3 | 2 | 2 | 2 | 2 | 21 |
| 2 | 2 | 4 | 2 | 1 | 2 | 3 | 4 | 2 | 2 | 24 |
| 3 | 2 | 3 | 3 | 2 | 1 | 3 | 3 | 2 | 2 | 24 |
| 2 | 3 | 2 | 1 | 2 | 1 | 1 | 1 | 1 | 3 | 17 |
| 2 | 3 | 2 | 2 | 2 | 1 | 1 | 2 | 2 | 2 | 19 |
| 1 | 1 | 1 | 1 | 1 | 3 | 1 | 1 | 1 | 3 | 14 |
| 1 | 2 | 1 | 1 | 1 | 1 | 1 | 2 | 1 | 1 | 12 |
| 1 | 3 | 1 | 2 | 1 | 2 | 1 | 1 | 1 | 2 | 15 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 10 |

Tabel r (1-100)

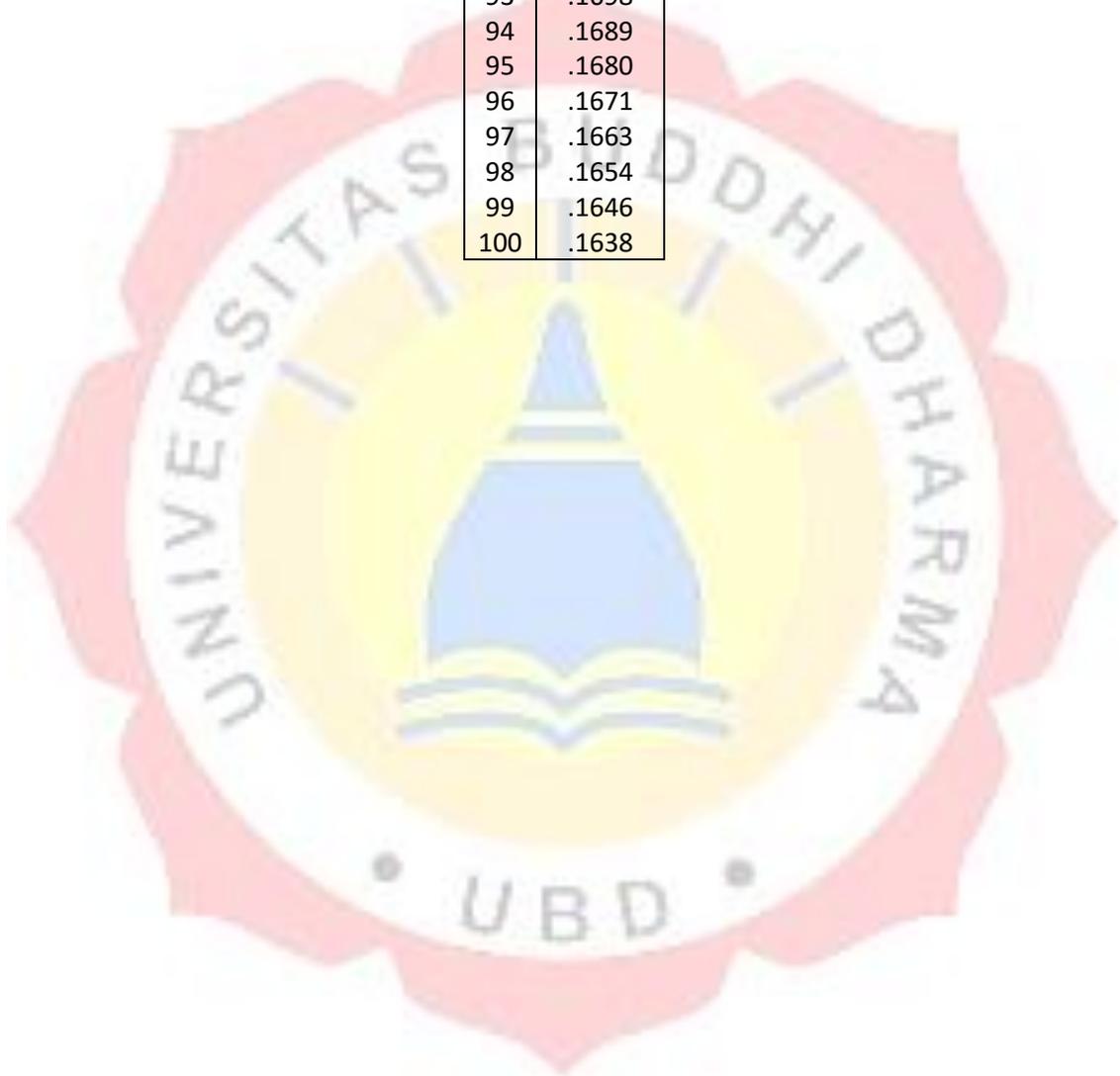


| | |
|----|-------|
| 1 | .9877 |
| 2 | .9000 |
| 3 | .8054 |
| 4 | .7293 |
| 5 | .6694 |
| 6 | .6215 |
| 7 | .5822 |
| 8 | .5494 |
| 9 | .5214 |
| 10 | .4973 |
| 11 | .4762 |
| 12 | .4575 |
| 13 | .4409 |
| 14 | .4259 |
| 15 | .4124 |
| 16 | .4000 |
| 17 | .3887 |
| 18 | .3783 |
| 19 | .3687 |
| 20 | .3598 |
| 21 | .3515 |
| 22 | .3438 |
| 23 | .3365 |
| 24 | .3297 |
| 25 | .3233 |
| 26 | .3172 |
| 27 | .3115 |
| 28 | .3061 |
| 29 | .3009 |
| 30 | .2960 |
| 31 | .2913 |
| 32 | .2869 |
| 33 | .2826 |
| 34 | .2785 |
| 35 | .2746 |
| 36 | .2708 |
| 37 | .2673 |
| 38 | .2638 |
| 39 | .2605 |
| 40 | .2573 |
| 41 | .2542 |



| | |
|----|-------|
| 42 | .2512 |
| 43 | .2483 |
| 44 | .2455 |
| 45 | .2429 |
| 46 | .2403 |
| 47 | .2377 |
| 48 | .2353 |
| 49 | .2329 |
| 50 | .2306 |
| 51 | .2284 |
| 52 | .2262 |
| 53 | .2241 |
| 54 | .2221 |
| 55 | .2201 |
| 56 | .2181 |
| 57 | .2162 |
| 58 | .2144 |
| 59 | .2126 |
| 60 | .2108 |
| 61 | .2091 |
| 62 | .2075 |
| 63 | .2058 |
| 64 | .2042 |
| 65 | .2027 |
| 66 | .2012 |
| 67 | .1997 |
| 68 | .1982 |
| 69 | .1968 |
| 70 | .1954 |
| 71 | .1940 |
| 72 | .1927 |
| 73 | .1914 |
| 74 | .1901 |
| 75 | .1888 |
| 76 | .1876 |
| 77 | .1864 |
| 78 | .1852 |
| 79 | .1841 |
| 80 | .1829 |
| 81 | .1818 |
| 82 | .1807 |
| 83 | .1796 |
| 84 | .1786 |
| 85 | .1775 |

| | |
|-----|-------|
| 86 | .1765 |
| 87 | .1755 |
| 88 | .1745 |
| 89 | .1735 |
| 90 | .1726 |
| 91 | .1716 |
| 92 | .1707 |
| 93 | .1698 |
| 94 | .1689 |
| 95 | .1680 |
| 96 | .1671 |
| 97 | .1663 |
| 98 | .1654 |
| 99 | .1646 |
| 100 | .1638 |



Tabel T (1-100)



| | |
|----|------|
| 1 | 6.31 |
| 2 | 2.92 |
| 3 | 2.35 |
| 4 | 2.13 |
| 5 | 2.02 |
| 6 | 1.94 |
| 7 | 1.89 |
| 8 | 1.86 |
| 9 | 1.83 |
| 10 | 1.81 |
| 11 | 1.80 |
| 12 | 1.78 |
| 13 | 1.77 |
| 14 | 1.76 |
| 15 | 1.75 |
| 16 | 1.75 |
| 17 | 1.74 |
| 18 | 1.73 |
| 19 | 1.73 |
| 20 | 1.72 |
| 21 | 1.72 |
| 22 | 1.72 |
| 23 | 1.71 |
| 24 | 1.71 |
| 25 | 1.71 |
| 26 | 1.71 |
| 27 | 1.70 |
| 28 | 1.70 |
| 29 | 1.70 |
| 30 | 1.70 |
| 31 | 1.70 |
| 32 | 1.69 |
| 33 | 1.69 |
| 34 | 1.69 |
| 35 | 1.69 |
| 56 | 1.67 |
| 37 | 1.69 |
| 38 | 1.69 |
| 39 | 1.68 |
| 40 | 1.68 |
| 41 | 1.68 |
| 42 | 1.68 |
| 43 | 1.68 |

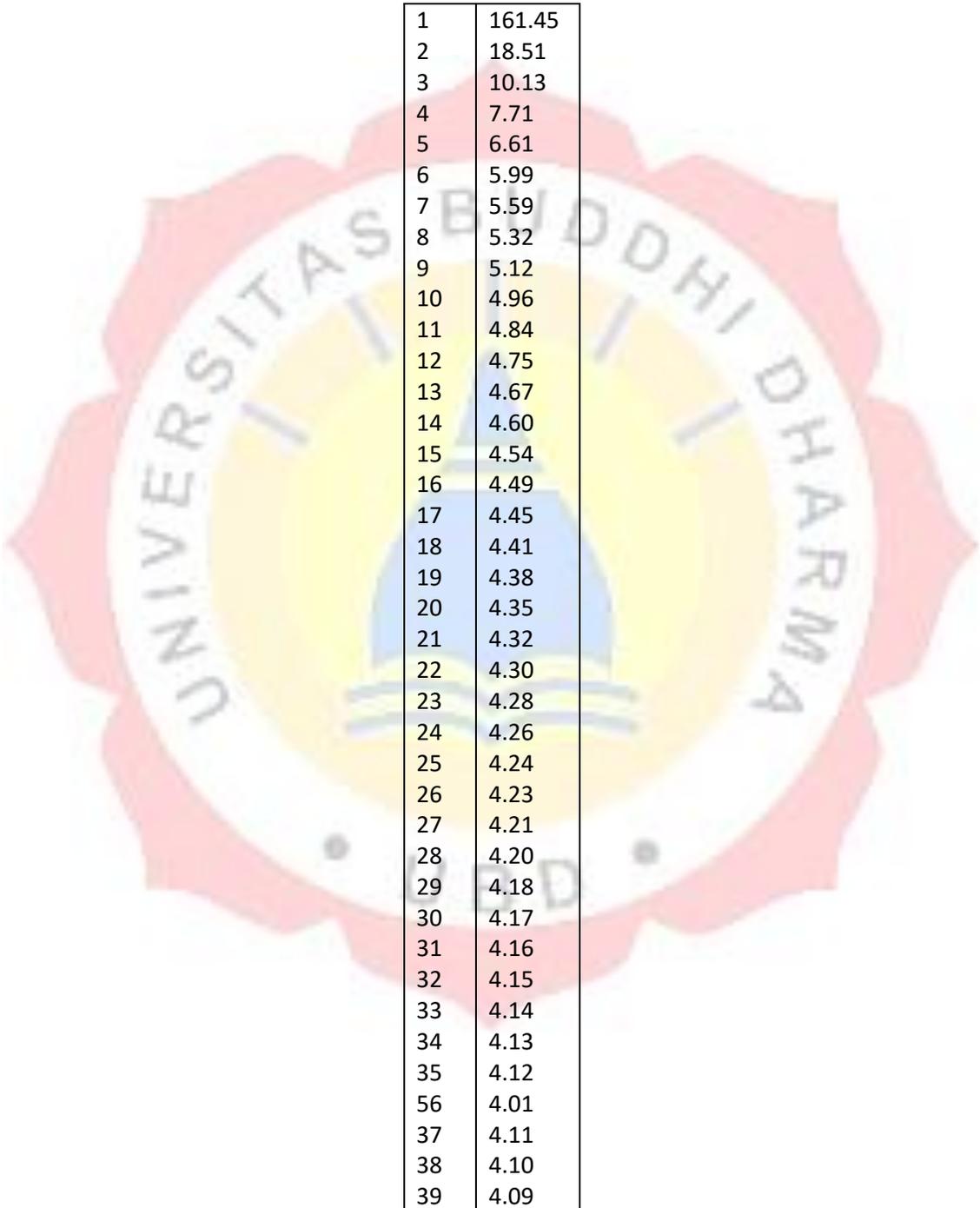


| | |
|----|------|
| 44 | 1.68 |
| 45 | 1.68 |
| 46 | 1.68 |
| 47 | 1.68 |
| 48 | 1.68 |
| 49 | 1.68 |
| 50 | 1.68 |
| 51 | 1.68 |
| 52 | 1.67 |
| 53 | 1.67 |
| 54 | 1.67 |
| 55 | 1.67 |
| 56 | 1.67 |
| 57 | 1.67 |
| 58 | 1.67 |
| 59 | 1.67 |
| 60 | 1.67 |
| 61 | 1.67 |
| 62 | 1.67 |
| 63 | 1.67 |
| 64 | 1.67 |
| 65 | 1.67 |
| 66 | 1.67 |
| 67 | 1.67 |
| 68 | 1.67 |
| 69 | 1.67 |
| 70 | 1.67 |
| 71 | 1.67 |
| 72 | 1.67 |
| 73 | 1.67 |
| 74 | 1.67 |
| 75 | 1.67 |
| 76 | 1.67 |
| 77 | 1.66 |
| 78 | 1.66 |
| 79 | 1.66 |
| 80 | 1.66 |
| 81 | 1.66 |
| 82 | 1.66 |
| 83 | 1.66 |
| 84 | 1.66 |
| 85 | 1.66 |
| 86 | 1.66 |
| 87 | 1.66 |

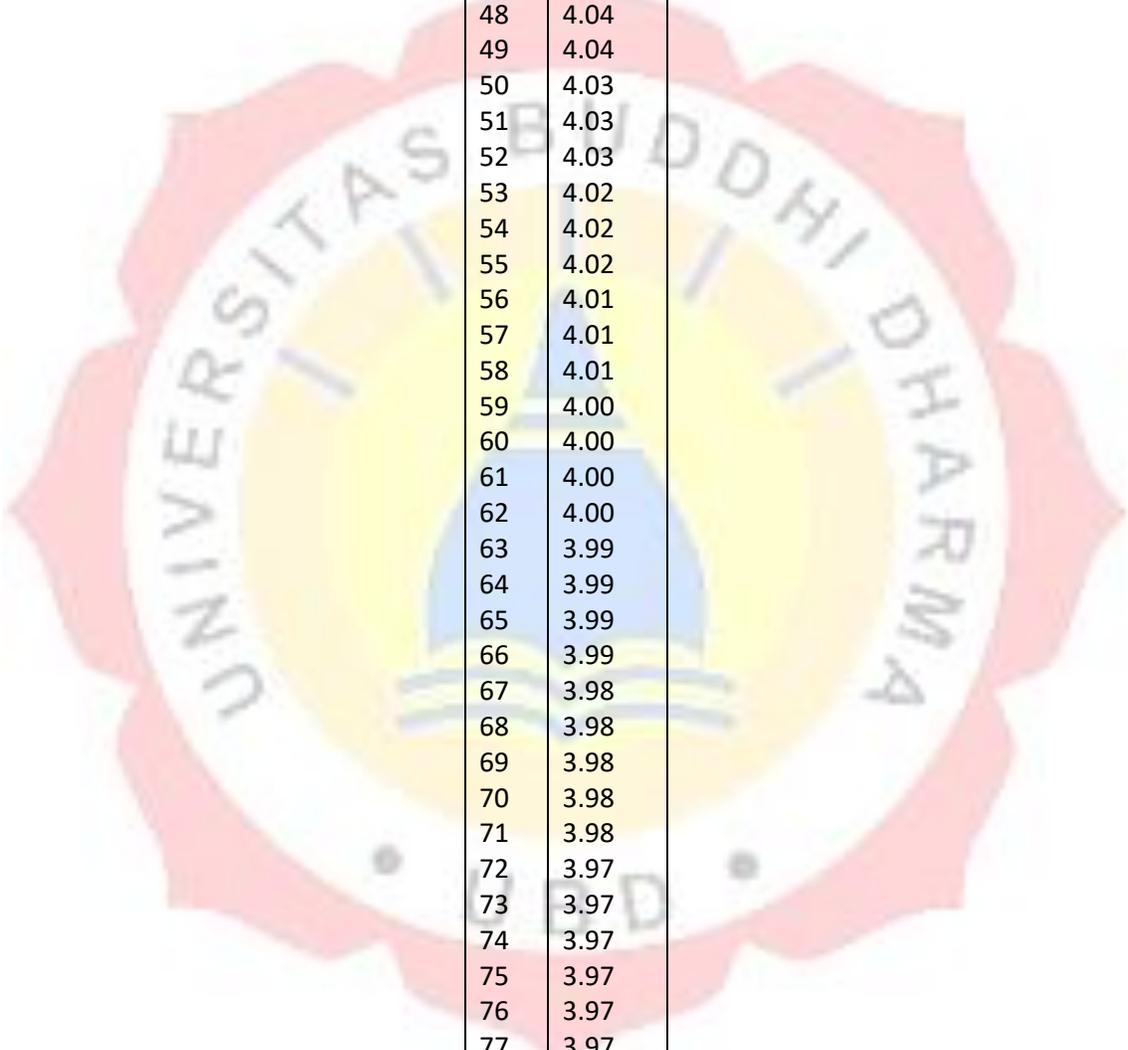
| | |
|-----|------|
| 88 | 1.66 |
| 89 | 1.66 |
| 90 | 1.66 |
| 91 | 1.66 |
| 92 | 1.66 |
| 93 | 1.66 |
| 94 | 1.66 |
| 95 | 1.66 |
| 96 | 1.66 |
| 97 | 1.66 |
| 98 | 1.66 |
| 99 | 1.66 |
| 100 | 1.66 |



Tabel F (1-100)

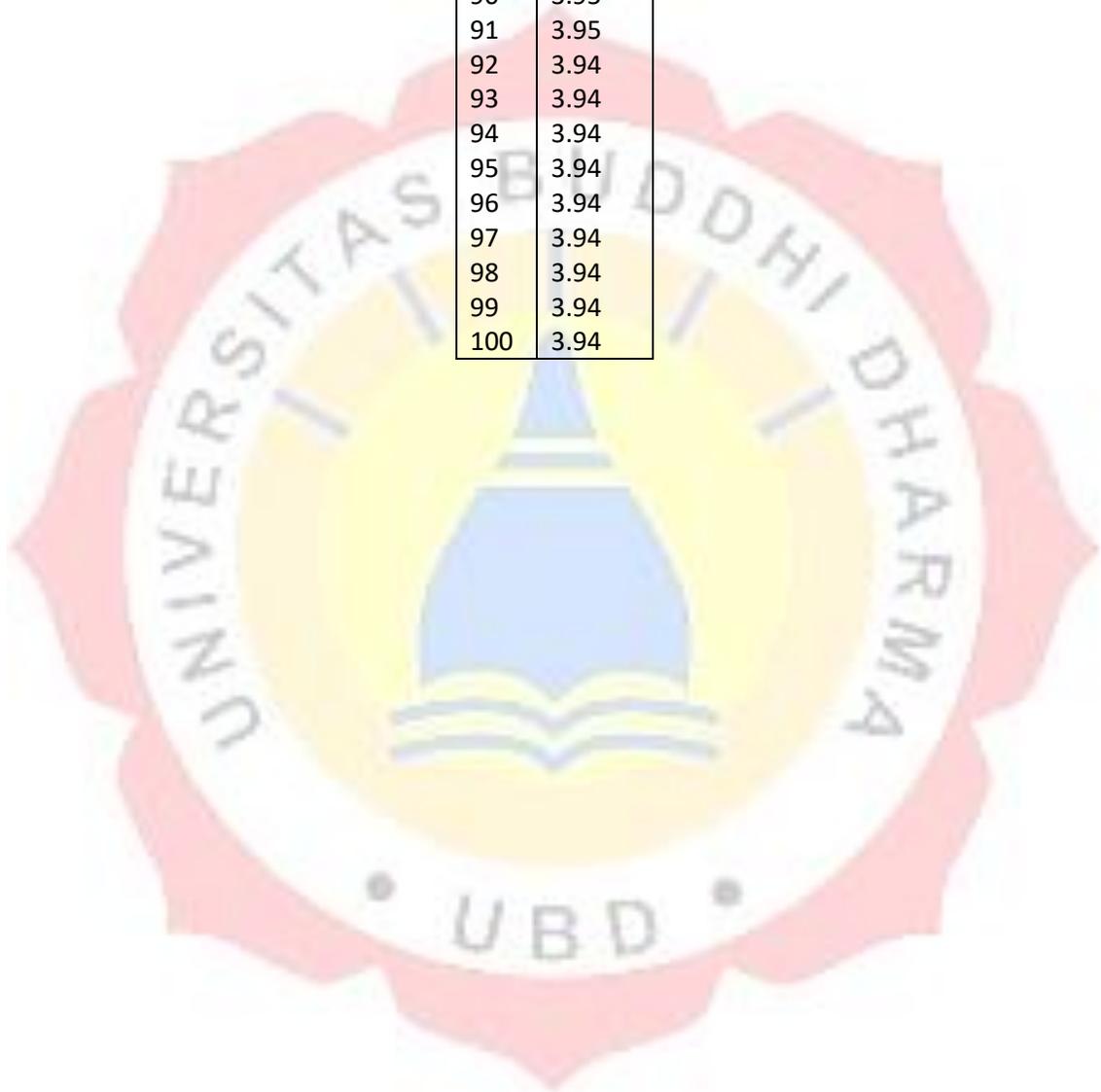


| | |
|----|--------|
| 1 | 161.45 |
| 2 | 18.51 |
| 3 | 10.13 |
| 4 | 7.71 |
| 5 | 6.61 |
| 6 | 5.99 |
| 7 | 5.59 |
| 8 | 5.32 |
| 9 | 5.12 |
| 10 | 4.96 |
| 11 | 4.84 |
| 12 | 4.75 |
| 13 | 4.67 |
| 14 | 4.60 |
| 15 | 4.54 |
| 16 | 4.49 |
| 17 | 4.45 |
| 18 | 4.41 |
| 19 | 4.38 |
| 20 | 4.35 |
| 21 | 4.32 |
| 22 | 4.30 |
| 23 | 4.28 |
| 24 | 4.26 |
| 25 | 4.24 |
| 26 | 4.23 |
| 27 | 4.21 |
| 28 | 4.20 |
| 29 | 4.18 |
| 30 | 4.17 |
| 31 | 4.16 |
| 32 | 4.15 |
| 33 | 4.14 |
| 34 | 4.13 |
| 35 | 4.12 |
| 56 | 4.01 |
| 37 | 4.11 |
| 38 | 4.10 |
| 39 | 4.09 |



| | |
|----|------|
| 40 | 4.08 |
| 41 | 4.08 |
| 42 | 4.07 |
| 43 | 4.07 |
| 44 | 4.06 |
| 45 | 4.06 |
| 46 | 4.05 |
| 47 | 4.05 |
| 48 | 4.04 |
| 49 | 4.04 |
| 50 | 4.03 |
| 51 | 4.03 |
| 52 | 4.03 |
| 53 | 4.02 |
| 54 | 4.02 |
| 55 | 4.02 |
| 56 | 4.01 |
| 57 | 4.01 |
| 58 | 4.01 |
| 59 | 4.00 |
| 60 | 4.00 |
| 61 | 4.00 |
| 62 | 4.00 |
| 63 | 3.99 |
| 64 | 3.99 |
| 65 | 3.99 |
| 66 | 3.99 |
| 67 | 3.98 |
| 68 | 3.98 |
| 69 | 3.98 |
| 70 | 3.98 |
| 71 | 3.98 |
| 72 | 3.97 |
| 73 | 3.97 |
| 74 | 3.97 |
| 75 | 3.97 |
| 76 | 3.97 |
| 77 | 3.97 |
| 78 | 3.96 |
| 79 | 3.96 |
| 80 | 3.96 |
| 81 | 3.96 |
| 82 | 3.96 |
| 83 | 3.96 |

| | |
|-----|------|
| 84 | 3.95 |
| 85 | 3.95 |
| 86 | 3.95 |
| 87 | 3.95 |
| 88 | 3.95 |
| 89 | 3.95 |
| 90 | 3.95 |
| 91 | 3.95 |
| 92 | 3.94 |
| 93 | 3.94 |
| 94 | 3.94 |
| 95 | 3.94 |
| 96 | 3.94 |
| 97 | 3.94 |
| 98 | 3.94 |
| 99 | 3.94 |
| 100 | 3.94 |





PT RUMAH KOPI
Jl. Gading Serpong No.10, Tangerang Selatan, Banten 15333
Telp. (021) 5460888
KOTA TANGERANG SELATAN

SURAT KETERANGAN PENELITIAN

Yang bertanda tangan dibawah ini:

Nama : Amelia Trimustika
Jabatan : Human Resources Staff

Menerangkan bahwa :

Nama : Arvin Darma Saputra
NIM : 20200500131
Fakultas : Bisnis
Jurusan : Manajemen Operasi
Universitas : Universitas Buddhi Dharma

Adalah benar telah melakukan penelitian di tempat kami dan penelitian skripsi ini dilaksanakan dengan baik sejak tanggal 23 Mei 2024, dalam rangka penulisan skripsi yang berjudul:

PENGARUH TQM, EFISIENSI PRODUKSI DAN REORDER POIN TERHADAP STOK BAHAN BAKU PADA PT RUMAH KOPI.

Demikian surat keterangan ini kami buat untuk digunakan sebagaimana mestinya.

Sabtu, 20 Juli 2024



(Amelia Trimustika)
(Human Resources Staff)