

## **BAB V**

### **PENUTUP**

#### **A. Kesimpulan**

Berdasarkan hasil analisa dan pembahasan dalam bab sebelumnya mengenai konsumen dari Lucky Beauty Store dengan Judul “Pengaruh Promosi, Ulasan Produk, Dan Kualitas Pelayanan Terhadap Keputusan Pembelian Secara Online Melalui Marketplace Pada Lucky Beauty Store” maka dapat di tarik kesimpulan sebagai berikut:

##### **1. Kesimpulan Umum**

- a. Berdasarkan dari hasil penyebaran kuisioner kepada 100 responden, peneliti memperoleh jawaban bahwa variabel Promosi mendapatkan tanggapan positif dari responden dengan sebagian besar mengatakan sangat setuju. Berdasarkan dari hasil penyebaran kuisioner kepada 100 responden, peneliti memperoleh jawaban bahwa variabel Promosi mendapatkan tanggapan positif dari responden dengan sebagian besar mengatakan sangat setuju.
- b. Berdasarkan dari hasil penyebaran kuisioner kepada 100 responden, peneliti memperoleh jawaban bahwa variabel Ulasan produk mendapatkan tanggapan positif dari responden dengan sebagian besar mengatakan sangat setuju.
- c. Berdasarkan dari hasil penyebaran kuisioner kepada 100 responden, peneliti memperoleh jawaban bahwa variabel Kualitas Pelayanan

mendapatkan tanggapan positif dari responden dengan sebagian besar mengatakan sangat setuju.

- d. Berdasarkan dari hasil penyebaran kuisioner kepada 100 responden, peneliti memperoleh jawaban bahwa variabel Promosi (X1), Ulasan Produk (X2) dan Kualitas Pelayanan (X3) mempunyai hubungan positif dan kuat terhadap variabel Keputusan pembelian (Y).

## 2. Kesimpulan Khusus

- a. Pengaruh variabel Promosi (X1) terhadap Keputusan Pembelian (Y).

Berdasarkan hasil perhitungan Koefisien korelasi variabel Promosi memperoleh nilai sebesar 0.594. Sehingga dapat disimpulkan bahwa Promosi memiliki pengaruh yang kuat dan positif terhadap Keputusan Pembelian.

- b. Pengaruh variabel Ulasan Produk (X2) terhadap Keputusan Pembelian (Y).

Berdasarkan hasil perhitungan Koefisien korelasi variabel Promosi memperoleh nilai sebesar 0.722. Sehingga dapat disimpulkan bahwa Ulasan Produk berpengaruh yang kuat dan positif terhadap Keputusan Pembelian.

- c. Pengaruh variabel Kualitas Pelayanan (X3) terhadap Keputusan Pembelian (Y).

d. Berdasarkan hasil perhitungan Koefisien korelasi variabel Promosi memperoleh nilai sebesar 0.784. Sehingga dapat di simpulkan bahwa variabel Kualitas Pelayanan berpengaruh yang kuat dan positif terhadap Keputusan Pembelian.

e. Berdasarkan hasil Uji Simultan

Variabel Promosi, Ulsan Produk dan Kualitas pelayanan memperoleh nilai Fhitung sebesar 156,221 lebih besar dari Ftabel 2.70 atau  $156,221 > 2.70$  sehingga disimpulkan Ho ditolak dan Ha di terima dan diartikan bahwa terdapat pengaruh secara simultan antara variabel bebas terhadap variabel terikat.

## B. Implikasi

Berdasarkan hasil Analisa perhitungan dengan metode koefisien dapat di simpulkan sebagai berikut:

### 1. Implikasi Teoritis

Berdasarkan hasil penelitian, implikasi secara teoritis adalah skripsi ini di harapkan dapat dijadikan untuk memperluas wawasan dan pengetahuan terkait faktor ataupun variabel yang dapat mempengaruhi keputusan pembelian secara online melalui marketplace. Dalam menentukan suatu keputusan Pembelian, konsumen di pengaruhi oleh berbagai faktor usaha pemasaran dalam hal ini adalah Promosi, Ulasan Produk dan Kualitas Pelayanan.

### 2. Implikasi Manajerial

Berdasarkan dari penelitian, implikasi manajerial adalah promosi, ulasan produk dan kualitas pelayanan memiliki pengaruh yang positif dan signifikan terhadap perilaku keputusan Pembelian secara online melalui marketplace. Artinya ketika variabel promosi di tingkatkan, berupaya memperoleh Ulasan Produk yang positif, dan variabel kualitas pelayanan di tingkatkan maka keputusan pembelian konsumen secara online akan meningkat. Sehingga memperhatikan perilaku konsumen dan meningkatkan Promosi, Ulasan produk dan Kualitas Pelayanan penting untuk di lakukan dalam upaya mempengaruhi keputusan pembelian secara online.

### 3. Implikasi metodologi

Dalam penelitian ini merupakan termasuk dalam penelitian kuantitatif dan kualitatif, yang artinya penelitian yang menggunakan data berupa huruf yang di ubah menjadi angka. Sehingga dalam memperoleh data di lakukan dengan menyebarkan kuisioner yang di dalamnya terdapat pertanyaan / pernyataan yang di berikan kepada konsumen Lucky beauty store dan kemudian di jawab berdasarkan pengalaman, persepsi konsumen itu sendiri. Data murni dari konsumen kemudian di olah menggunakan software SPSS versi 28 untuk mendapatkan hasil yang selanjutnya di simpulkan. Berdasarkan hasil variabel Promosi, Ulasan Produk dan Kualitas Pelayanan berpengaruh terhadap Keputusan Pembelian Secara Online.

## C. Saran Bagi Perusahaan

Berdasarkan dari hasil Analisa pembahasan bahwa Promosi, Ulasan Produk dan kualitas Pelayanan memberikan pengaruh terhadap Keputusan Pembelian, maka saran yang dapat di sampaikan adalah sebagai berikut:

- a. Lucky Beauty Store sebaiknya meningkatkan promosi pada pemasarannya baik dalam isi promosi, waktu promosi, dan lama promosi sehingga konsumen lebih tertarik serta meningkatkan keputusan pembelian.
- b. Lucky Beauty Store sebaiknya memperhatikan dan berupaya memperoleh Ulasan Produk yang positif dari konsumen karena ulasan Produk merupakan salah satu faktor pertimbangan konsumen dalam mengambil keputusan pembelian secara online.
- c. Lucky Beauty Store sebaiknya meningkatkan Kualitas Pelayanan kepada konsumen. karena kehandalan, daya tanggap, kecepatan, ketepatan dan kemampuan memberikan pelayanan mampu meningkatkan minat konsumen untuk memutuskan membeli.

#### **D. Saran Bagi Peneliti Selanjutnya**

Bagi peneliti selanjutnya, hasil penelitian ini di harapkan dapat digunakan sebagai bahan perbandingan dan referensi pada penelitian selanjutnya dengan variabel yang sama maupun berbeda. Pengetahuan yang luas mengenai variabel, dalam hal ini khususnya variabel Promosi, Ulasan Produk, kualitas pelayanan dan Keputusan Pembelian sangat bermanfaat dalam melakukan penelitian. Selain itu pada penelitian selanjutnya di harapkan variabel pada penelitian ini dapat di pelajari lebih mendalam

sehingga menghasilkan fakta yang baru, sehingga dapat memperluas pengetahuan dan wawasan.



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**LAMPIRAN 1**  
**DAFTAR RIWAYAT HIPUP**

Nama : Anggi Supriyanto  
Tempat, Tanggal Lahir : Purworejo, 04, April 1994  
Jenis Kelamin : Laki-Laki  
Agama : Islam  
Kewarganegaraan : Indonesia  
Alamat : Jl. Lancelot No.87 Taman Britania Lippo,  
Karawaci, Tangerang banten  
Nomor telephone : 0896-5170-9558  
Email : [anggisupriyanto3@gmail.com](mailto:anggisupriyanto3@gmail.com)  
IPK terakhir : 3,59  
Riwayat Pendidikan  
SD (2001/2002 – 2006/2007) : SDN WONOROTO  
SMP (2006/2007–2008/2009): SMP N 31 PURWOREJO  
SMK (2008/2009-2011/2012): YUPPENTEK 1 TANGERANG  
S1 (2018/2019 – 2021/2022) : UNIVERSITAS BUDDHI DHARMA



TANGERANG

## LAMPIRAN 2



**LUCKY BEAUTY STORE**  
Salon Accessories & Makeup tools  
Metro Atom Plaza Jl.K.H.Samanhudi Ps. Baru Sawah besar  
Jakarta Pusat 10710 Telp.08991310756  
Email : luckybeautystore01@gmail.com

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### SURAT KETERANGAN PENELITIAN

0018/LKS/ADM/I/2022

Yang bertanda tangan di bawah ini :

Nama : Indriani K. Sanggelorang  
Jabatan : Pemilik Bisnis / Usaha  
Perusahaan : Lucky Beauty Store  
Alamat : jl. Kh. Samanhudi, Pasar Baru, Kec. Sawah besar, kota Jakarta  
pusat, DKI Jakarta kode pos 10710

Dengan ini menyatakan bahwa:

Nama : Anggi supriyanto  
NIM : 20180500100  
Jurusan : Manajemen  
Konsentrasi : Pemasaran  
Universitas : Buddhi Dharma Tangerang

Adalah benar telah melakukan penelitian dalam rangka penulisan Skripsi dengan judul : PENGARUH PROMOSI, ULASAN PRODUK DAN KUALITAS PELAYANAN TERHADAP KEPUTUSAN PEMBELIAN SECARA ONLINE MELALUI MARKETPLACE PADA KONSUMEN LUCKY BEAUTY STORE.  
Sejak tanggal 15 September s/d 25 Desember 2022, dan telah membahas hasil penelitian dengan kami.

Jakarta, 25 januari 2022

Lucky Beauty Store



Indriani K. Sanggelorang

### **LAMPIRAN 3**

#### **KUISIONER**

Responden yang terhormat,

Sehubungan dalam rangka menyelesaikan Skripsi di Universitas Buddhi Dharma Tangerang (UBD) dengan judul ‘Pengaruh Promosi, Ulasan Produk dan Kualitas Pelayanan Terhadap keputusan Pembelian Secara Online Melalui Marketplace Pada Konsumen Lucky beauty Store’. Penulis mengharapkan kesediaan Bapak/Ibu, Saudara/i untuk membantu mengisi Kuisioner di bawah ini dengan tujuan untuk memperoleh data. Setiap jawaban yang Bapak/Ibu, Saudara/I sangat bermanfaat bagi penulis untuk menyelesaikan skripsi ini.

Demikian saya ucapkan terima kasih atas kesediaanya mengisi kuisioner ini.

#### **Petunjuk Pengisian Jawaban:**

1. Berikan checklist pada jawaban yang sesuai dengan pilihan anda.
2. Dimohon menjawab setiap pertanyaan atau pernyataan dalam kuisioner ini secara jujur.
3. Terdapat 5 (lima) pilihan jawaban alternatif yang dapat di pilih yaitu:
  - a. SS (sangat setuju) : nilai 5
  - b. S (setuju) : nilai 4
  - c. KS (kurang setuju) : nilai 3
  - d. TS (tidak setuju) : nilai 2
  - e. STS (sangat tidak setuju) : nilai 1

#### **Data Responden**

1. Nama :
2. Jenis kelamin :

3. Umur : .....

4. Pekerjaan : .....

### PROMOSI

| NO | PERNYATAAN  | SS | S | KS | TS | STS |
|----|---|----|---|----|----|-----|
| 1  | Lucky Beauty Store sering melakukan promosi yang meningkatkan minat melakukan bertransaksi. |    |   |    |    |     |
| 2  | Berbagai promosi di Lucky Beauty Store meningkatkan minat untuk melakukan pembelian.        |    |   |    |    |     |
| 3  | Promosi potongan harga yang di tawarkan Lucky Beauty Store sangat menarik perhatian.        |    |   |    |    |     |
| 4  | Promosi yang di sampaikan Lucky Beauty Store singkat, jelas, dan mudah dipahami.            |    |   |    |    |     |
| 5  | Lucky beauty store menggunakan desain promosi bagus dan menarik.                            |    |   |    |    |     |
| 6  | Promosi Lucky Beauty Store melalui media sosial sangat membantu.                            |    |   |    |    |     |
| 7  | Pesan yang disampaikan melalui promosi Lucky Beauty Store mudah dipahami.                   |    |   |    |    |     |
| 8  | Promosi pada hari libur yang dilakukan Lucky beauty Store sangat membantu.                  |    |   |    |    |     |
| 9  | Promosi yang dilakukan Lucky Beauty Store pada awal bulan menarik perhatian.                |    |   |    |    |     |
| 10 | Waktu promosi pada Lucky Beauty Store sangat berfariasi.                                    |    |   |    |    |     |

## ULASAN PRODUK

| NO | PERNYATAAN  | SS | S | KS | TS | STS |
|----|---|----|---|----|----|-----|
| 1  | Fitur ulasan produk pada toko Lucky Beauty Store sangat jelas.  |    |   |    |    |     |
| 2  | Ulasan produk dari pembeli sebelumnya sangat bermafaat.   |    |   |    |    |     |
| 3  | Sebelum melakukan pembelian, informasi ulasan produk pada Lucky Beauty Store sangat membantu.                             |    |   |    |    |     |
| 4  | Ulasan produk pada Lucky Beauty Store dapat menjadi informasi tambahan.   |    |   |    |    |     |
| 5  | Ulasan produk dari pembeli sebelumnya pada Lucky Beauty Store memberikan informasi yang jelas.                            |    |   |    |    |     |
| 6  | Ulasan produk pada Lucky Beauty Store lebih baik dibandingkan toko lain.  |    |   |    |    |     |
| 7  | Ulasan produk di gunakan untuk melihat kesesuaian antara apa yang ditawarkan Lucky Beauty Store dengan apa yang diterima. |    |   |    |    |     |
| 8  | Ulasan produk pada Lucky Beauty Store meyakinkan untuk melakukan pembelian.   |    |   |    |    |     |
| 9  | Ulasan produk pada Lucky Beauty Store sangat berpengaruh dalam melakukan pembelian.                                       |    |   |    |    |     |
| 10 | Tanpa adanya ulasan produk pada Lucky Beauty Store membuat ragu melakukan pembelian.                                      |    |   |    |    |     |

## KUALITAS PELAYANAN

| NO | PERNYATAAN  | SS | S | KS | TS | STS |
|----|---|----|---|----|----|-----|
| 1  | Proses transaksi pesanan pada Lucky Beauty Store dilakukan dengan cepat.      |    |   |    |    |     |
| 2  | Lucky Beauty Store mengirim pesanan tepat waktu.                              |    |   |    |    |     |
| 3  | Nama, logo serta profil yang jelas pada Lucky Beauty Store terpercaya.        |    |   |    |    |     |
| 4  | Foto produk pada Lucky Beauty Store menarik minat melakukan pembelian.        |    |   |    |    |     |
| 5  | Lucky Beauty Store membalas setiap pesan yang ditanya.                        |    |   |    |    |     |
| 6  | Lucky Beauty Store merespon pesan dengan cepat dan tepat.                     |    |   |    |    |     |
| 7  | Lucky Beauty Store menjelaskan dengan detail setiap pertanyaan yang diajukan. |    |   |    |    |     |
| 8  | Lucky Beauty Store merespon setiap pertanyaan dengan sopan dan santun.        |    |   |    |    |     |
| 9  | Pengemasan barang pada Lucky Beauty Store aman dan rapi.                      |    |   |    |    |     |
| 10 | Produk yang dijual pada Lucky Beauty Store sesuai dengan produk yang dibeli.  |    |   |    |    |     |

## KEPUTUSAN PEMBELIAN

| NO | PERNYATAAN   | SS | S | KS | TS | STS |
|----|--|----|---|----|----|-----|
| 1  | Lucky beauty store memberikan informasi produk yang jelas dan menarik.                                   |    |   |    |    |     |
| 2  | Terdapat berbagai macam produk yang berbeda pada Lucky Beauty Store.                                     |    |   |    |    |     |
| 3  | Informasi mengenai toko dan produk pada Lucky beauty Store mudah di dapat.                               |    |   |    |    |     |
| 4  | Lucky Beauty Store menawarkan solusi atas masalah dalam menentukan pilihan sesuai kebutuhan.             |    |   |    |    |     |
| 5  | Penjelasan yang disediakan pada produk Lucky Beauty Store membantu dalam memilih produk yang diinginkan. |    |   |    |    |     |
| 6  | Lucky Beauty Store memberikan pelayanan yang sesuai dengan kebutuhan dan keinginan.                      |    |   |    |    |     |
| 7  | Adanya berbagai promosi yang ditawarkan Lucky Beauty Store mendorong saya untuk melakukan pembelian.     |    |   |    |    |     |
| 8  | Produk yang dijual pada Lucky Beauty Store memenuhi kebutuhan dan keinginan.                             |    |   |    |    |     |
| 9  | Produk yang dibeli dengan produk yang diterima sesuai dan memuaskan.                                     |    |   |    |    |     |
| 10 | Lucky Beauty Store melayani dengan baik dan sesuai dengan harapan.                                       |    |   |    |    |     |

## LAMPIRAN 4 REKAPITULASI KUISIONER

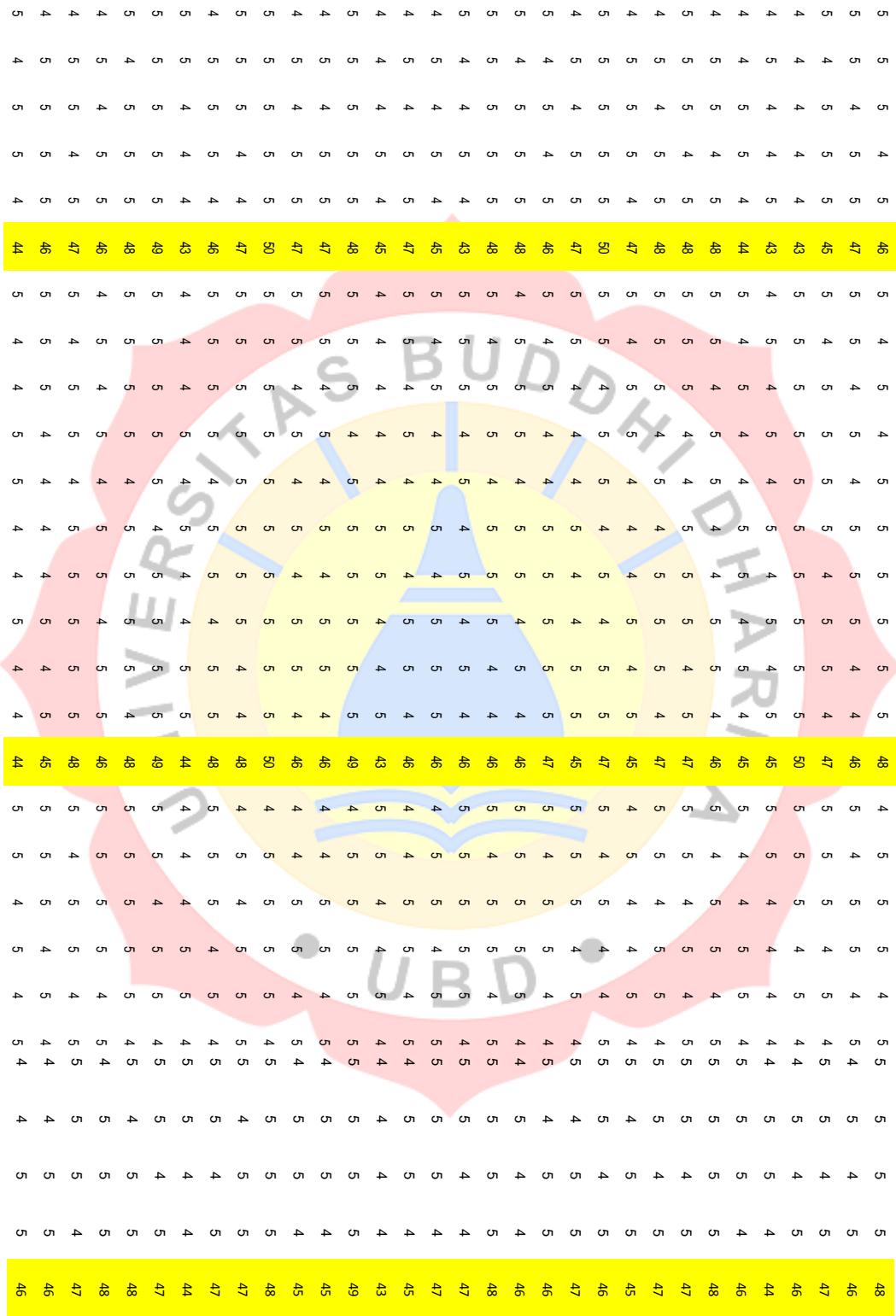
| Nama               | Jenis Kelamin | Umur  | Pekerjaan            | X1   |      |      |      |      |      |      |      |      |       | TOTAL X | X2-1 | X2-2 | X2-3 | X2-4 | X2-5 |
|--------------------|---------------|-------|----------------------|------|------|------|------|------|------|------|------|------|-------|---------|------|------|------|------|------|
|                    |               |       |                      | X1-1 | X1-2 | X1-3 | X1-4 | X1-5 | X1-6 | X1-7 | X1-8 | X1-9 | X1-10 |         |      |      |      |      |      |
| JENNIFER ILLON     | Perempuan     | <20   | Belum/tidak bekerja; | 4    | 4    | 4    | 4    | 4    | 4    | 4    | 4    | 4    | 40    | 4       | 4    | 4    | 4    | 5    |      |
| Aulia              | Perempuan     | 21-30 | Swasta               | 4    | 4    | 4    | 4    | 4    | 4    | 4    | 4    | 4    | 42    | 5       | 5    | 5    | 5    | 4    |      |
| Amalia dwi         | Perempuan     | 21-30 | Pelajar/mahasiswa    | 4    | 4    | 5    | 5    | 4    | 5    | 4    | 5    | 4    | 44    | 4       | 5    | 4    | 5    | 4    |      |
| Indriani           | Perempuan     | 21-30 | Swasta               | 5    | 4    | 5    | 5    | 5    | 5    | 4    | 5    | 4    | 46    | 5       | 5    | 5    | 5    | 4    |      |
| Tika               | Perempuan     | 21-30 | Pelajar/mahasiswa    | 4    | 4    | 4    | 4    | 5    | 4    | 5    | 4    | 4    | 43    | 5       | 4    | 5    | 5    | 4    |      |
| Devi Fariah        | Perempuan     | <20   | Pelajar/mahasiswa    | 4    | 4    | 4    | 4    | 4    | 4    | 4    | 4    | 4    | 40    | 4       | 4    | 4    | 4    | 4    |      |
| Dzevas beauty      | Perempuan     | 31-40 | Swasta               | 4    | 4    | 4    | 5    | 4    | 5    | 5    | 5    | 5    | 45    | 5       | 5    | 5    | 5    | 5    |      |
| Maymay             | Perempuan     | 21-30 | Swasta               | 3    | 3    | 4    | 4    | 4    | 4    | 4    | 4    | 4    | 40    | 5       | 5    | 5    | 5    | 4    |      |
| Devi Ambawati      | Perempuan     | 21-30 | PNS                  | 4    | 4    | 4    | 4    | 4    | 4    | 4    | 4    | 4    | 42    | 4       | 4    | 4    | 4    | 4    |      |
| Titin              | Perempuan     | >41   | PNS                  | 5    | 5    | 4    | 4    | 4    | 4    | 4    | 4    | 4    | 45    | 5       | 4    | 4    | 4    | 4    |      |
| Fenti marina       | Perempuan     | 31-40 | Belum/tidak bekerja; | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 50    | 5       | 5    | 5    | 5    | 5    |      |
| wayan suasih       | Perempuan     | 21-30 | Swasta               | 4    | 4    | 5    | 5    | 5    | 4    | 5    | 5    | 5    | 45    | 4       | 5    | 4    | 4    | 4    |      |
| indramila          | Perempuan     | 31-40 | Belum/tidak bekerja; | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 48    | 5       | 5    | 5    | 5    | 5    |      |
| Miguel             | Perempuan     | <20   | Swasta               | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 49    | 5       | 5    | 5    | 5    | 4    |      |
| Yuni               | Perempuan     | 31-40 | Swasta               | 5    | 4    | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 48    | 5       | 5    | 5    | 5    | 5    |      |
| Dess beauty Studio | Perempuan     | 21-30 | Swasta               | 4    | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 4    | 47    | 4       | 4    | 5    | 5    | 5    |      |
| Helen              | Perempuan     | 21-30 | Swasta               | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 50    | 5       | 5    | 5    | 5    | 5    |      |
| UNICI YUNI         | Perempuan     | >41   | Swasta               | 4    | 3    | 3    | 4    | 4    | 5    | 5    | 5    | 3    | 41    | 4       | 5    | 5    | 5    | 5    |      |
| Ida ayu purwana di | Perempuan     | 21-30 | Swasta               | 5    | 5    | 4    | 4    | 4    | 5    | 4    | 5    | 4    | 44    | 4       | 4    | 4    | 4    | 4    |      |
| Supri              | Perempuan     | 21-30 | Pelajar/mahasiswa    | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 50    | 5       | 5    | 5    | 5    | 5    |      |
| Ayus               | Perempuan     | 21-30 | Swasta               | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 46    | 5       | 5    | 5    | 5    | 5    |      |
| Novaliena          | Perempuan     | 21-30 | Swasta               | 5    | 4    | 5    | 4    | 5    | 4    | 5    | 4    | 5    | 46    | 5       | 4    | 5    | 5    | 4    |      |
| Heldina            | Perempuan     | 21-30 | Swasta               | 5    | 4    | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 48    | 5       | 5    | 5    | 5    | 4    |      |
| novinda            | Perempuan     | 21-30 | Swasta               | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 49    | 4       | 4    | 4    | 4    | 4    |      |
| Afifah nida        | Perempuan     | 31-40 | Belum/tidak bekerja; | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 50    | 5       | 5    | 4    | 4    | 4    |      |
| VELLY KOSMETIK     | Perempuan     | 31-40 | Swasta               | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 50   | 5     | 5       | 5    | 5    | 5    | 4    |      |
| Nur Salon          | Perempuan     | 21-30 | Swasta               | 4    | 4    | 4    | 4    | 4    | 4    | 4    | 4    | 40   | 4     | 4       | 4    | 4    | 4    | 4    |      |
| Yuliska Hanjaria   | Perempuan     | 31-40 | Swasta               | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 47   | 4     | 4       | 4    | 4    | 4    | 4    |      |
| Nur Qomariah       | Perempuan     | 21-30 | Swasta               | 4    | 4    | 4    | 4    | 4    | 4    | 4    | 4    | 40   | 4     | 4       | 4    | 4    | 4    | 4    |      |
| yustrialia         | Perempuan     | 31-40 | Belum/tidak bekerja; | 4    | 4    | 4    | 4    | 4    | 4    | 4    | 4    | 44   | 4     | 4       | 4    | 4    | 4    | 4    |      |
| necis daeli        | Perempuan     | 31-40 | PNS                  | 5    | 5    | 4    | 4    | 5    | 5    | 5    | 5    | 4    | 4     | 40      | 5    | 5    | 5    | 5    |      |

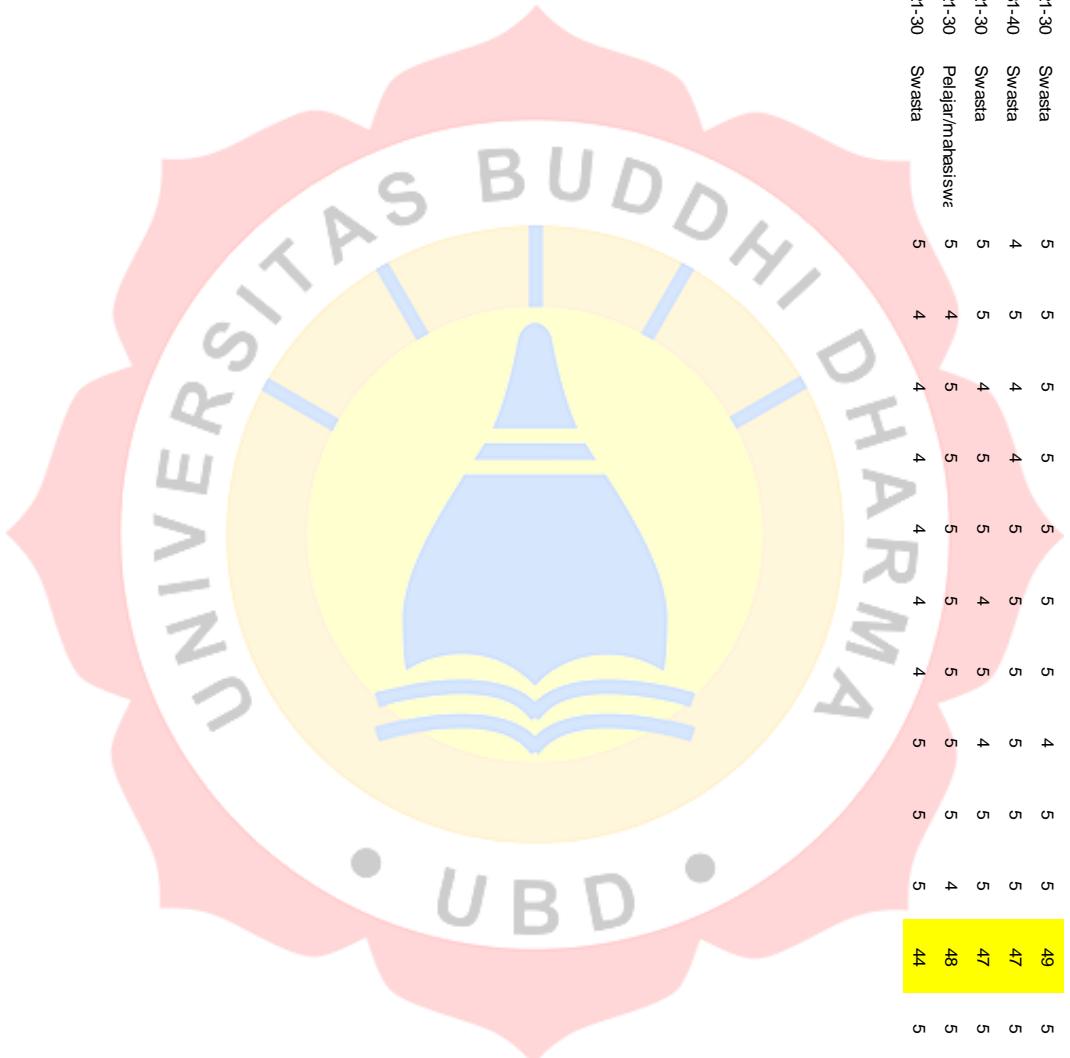


|                        |           |       |                     |   |   |   |   |   |   |   |   |   |    |    |    |   |   |   |   |
|------------------------|-----------|-------|---------------------|---|---|---|---|---|---|---|---|---|----|----|----|---|---|---|---|
| Haniya                 | Perempuan | 21-30 | PNS                 | 5 | 5 | 5 | 4 | 4 | 4 | 4 | 5 | 5 | 5  | 4  | 45 | 5 | 5 | 5 | 4 |
| Shelyna                | Perempuan | 21-30 | Belum/tidak bekerja | 4 | 4 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5  | 47 | 4  | 4 | 4 | 4 | 5 |
| Sewa                   | Perempuan | <20   | Pelajar/mahasiswa   | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4  | 40 | 4  | 4 | 4 | 4 | 4 |
| Azahra                 | Perempuan | 21-30 | Pelajar/mahasiswa   | 5 | 4 | 5 | 4 | 5 | 4 | 5 | 4 | 5 | 4  | 45 | 5  | 4 | 5 | 4 | 5 |
| RIZAL HERMAWI/Aki-Laki | Laki-Laki | 21-30 | Swasta              | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5  | 50 | 4  | 4 | 4 | 4 | 5 |
| Reny                   | Perempuan | 21-30 | Swasta              | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4  | 40 | 4  | 4 | 4 | 4 | 4 |
| Aulia                  | Perempuan | <20   | Belum/tidak bekerja | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4  | 44 | 4  | 4 | 4 | 4 | 4 |
| Ajifah                 | Perempuan | 21-30 | Swasta              | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5  | 50 | 5  | 5 | 5 | 5 | 5 |
| IRMAWATI               | Perempuan | 31-40 | PNS                 | 5 | 5 | 4 | 4 | 4 | 4 | 5 | 5 | 5 | 5  | 46 | 4  | 4 | 4 | 4 | 4 |
| Rahmania               | Perempuan | 21-30 | Pelajar/mahasiswa   | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 4  | 42 | 4  | 4 | 5 | 4 | 4 |
| JUSTINUS               | Laki-Laki | 31-40 | Swasta              | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4  | 41 | 4  | 4 | 4 | 4 | 4 |
| Fetty                  | Perempuan | 31-40 | Swasta              | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5  | 50 | 5  | 5 | 5 | 5 | 5 |
| Rose                   | Perempuan | <20   | Pelajar/mahasiswa   | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5  | 46 | 4  | 4 | 4 | 4 | 4 |
| Dian                   | Perempuan | 31-40 | Swasta              | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5  | 42 | 4  | 4 | 5 | 4 | 4 |
| Cindy                  | Perempuan | 21-30 | Belum/tidak bekerja | 4 | 4 | 5 | 5 | 4 | 5 | 5 | 4 | 4 | 4  | 47 | 4  | 4 | 4 | 4 | 4 |
| CHRISTY                | Perempuan | 21-30 | Swasta              | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5  | 48 | 5  | 5 | 5 | 5 | 5 |
| ketut ayu              | Perempuan | >41   | Swasta              | 5 | 5 | 4 | 4 | 4 | 5 | 5 | 4 | 4 | 5  | 46 | 4  | 4 | 4 | 4 | 4 |
| Ida                    | Perempuan | 31-40 | Belum/tidak bekerja | 4 | 4 | 4 | 5 | 4 | 5 | 5 | 4 | 4 | 4  | 41 | 4  | 4 | 4 | 4 | 4 |
| fika                   | Perempuan | 21-30 | Swasta              | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5  | 50 | 5  | 5 | 5 | 5 | 5 |
| intan                  | Perempuan | 31-40 | Swasta              | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5  | 46 | 4  | 4 | 4 | 4 | 4 |
| binthy                 | Perempuan | 31-40 | Belum/tidak bekerja | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5  | 45 | 5  | 5 | 5 | 4 | 5 |
| Yunna                  | Perempuan | 31-40 | Belum/tidak bekerja | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5  | 48 | 4  | 4 | 5 | 5 | 5 |
| Farah nur              | Perempuan | 31-40 | PNS                 | 4 | 4 | 5 | 5 | 4 | 4 | 4 | 4 | 5 | 46 | 4  | 4  | 4 | 4 | 4 |   |
| Revita clarin          | Perempuan | 31-40 | Swasta              | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5  | 46 | 4  | 4 | 4 | 4 | 4 |
| Ade wiyah              | Perempuan | 21-30 | Pelajar/mahasiswa   | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4  | 49 | 5  | 4 | 5 | 5 | 5 |
| Nora natalia           | Perempuan | 21-30 | Pelajar/mahasiswa   | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5  | 50 | 5  | 5 | 5 | 5 | 5 |
| KALVIN                 | Laki-Laki | 21-30 | Swasta              | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 5  | 42 | 5  | 5 | 5 | 5 | 5 |
| tentri                 | Perempuan | 21-30 | Swasta              | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4  | 48 | 5  | 4 | 5 | 5 | 5 |
| Putu Indah             | Perempuan | 31-40 | Swasta              | 5 | 5 | 5 | 5 | 4 | 4 | 5 | 4 | 4 | 4  | 41 | 5  | 5 | 5 | 5 | 5 |
| maura                  | Perempuan | <20   | Pelajar/mahasiswa   | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 4  | 42 | 4  | 4 | 4 | 4 | 4 |
| Veronica               | Perempuan | 21-30 | Swasta              | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5  | 49 | 5  | 5 | 5 | 4 | 5 |
| Agustina               | Perempuan | >41   | Swasta              | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5  | 50 | 5  | 5 | 5 | 5 | 5 |

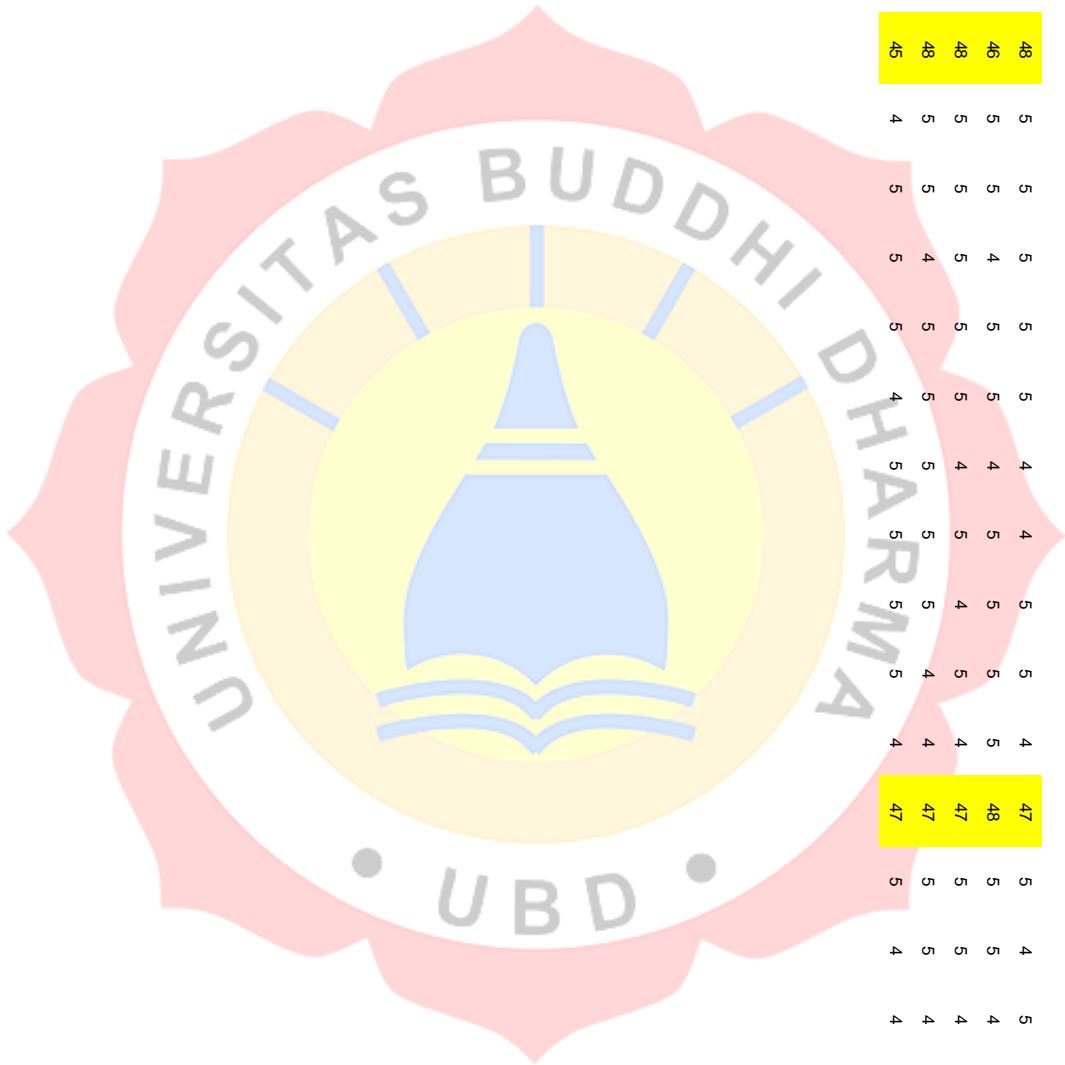
A 10x10 grid of numbers from 1 to 100. The numbers are arranged in a pattern where they increase from left to right and top to bottom. A large watermark with the text "BUDDHIDHARMA" is centered over the grid, with "BUDDHI" in red and "DHARMA" in blue.

|                            |           |       |                     |   |   |   |   |   |   |   |   |   |    |
|----------------------------|-----------|-------|---------------------|---|---|---|---|---|---|---|---|---|----|
| LIA NATALIA                | Perempuan | 21-30 | Swasta              | 5 | 5 | 4 | 5 | 4 | 4 | 5 | 5 | 5 | 46 |
| Ahmad                      | Laki-Laki | 31-40 | Swasta              | 4 | 4 | 4 | 5 | 5 | 4 | 5 | 5 | 5 | 46 |
| Evelin                     | Perempuan | 21-30 | Belum/tidak bekerji | 5 | 5 | 5 | 5 | 4 | 5 | 4 | 4 | 4 | 46 |
| Villa salon                | Perempuan | 31-40 | Swasta              | 5 | 5 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 46 |
| Ayu Aprianti               | Perempuan | 31-40 | Swasta              | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 46 |
| Puri dewi                  | Perempuan | 21-30 | Swasta              | 5 | 5 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 45 |
| UNICARE SALON Perempuan    | Perempuan | 21-30 | Swasta              | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 45 |
| aurelie                    | Perempuan | 21-30 | Pelajar/mahasiswa   | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 45 |
| HK beauty                  | Perempuan | 31-40 | Swasta              | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 45 |
| BETTY                      | Perempuan | 31-40 | Swasta              | 5 | 5 | 4 | 5 | 5 | 4 | 5 | 5 | 5 | 45 |
| Ana                        | Perempuan | 31-40 | Swasta              | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 45 |
| azhar                      | Laki-Laki | 21-30 | Swasta              | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 45 |
| keyeta                     | Perempuan | 21-30 | Swasta              | 4 | 5 | 4 | 5 | 5 | 4 | 5 | 5 | 5 | 45 |
| DANIIKA                    | Perempuan | 21-30 | Swasta              | 5 | 5 | 4 | 4 | 5 | 5 | 5 | 5 | 5 | 45 |
| Rika                       | Perempuan | 21-30 | Swasta              | 5 | 4 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 45 |
| allysa                     | Perempuan | 21-30 | Swasta              | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 5 | 5 | 48 |
| melody                     | Perempuan | 21-30 | Pelajar/mahasiswa   | 5 | 4 | 4 | 4 | 4 | 5 | 5 | 5 | 5 | 48 |
| Diah                       | Perempuan | 31-40 | PNS                 | 5 | 4 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 48 |
| MERLIANA                   | Perempuan | 21-30 | Swasta              | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 5 | 5 | 48 |
| Saptiani                   | Perempuan | 21-30 | Swasta              | 5 | 5 | 4 | 5 | 5 | 4 | 5 | 5 | 5 | 47 |
| Diah                       | Perempuan | 31-40 | PNS                 | 5 | 4 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 46 |
| Diah                       | Perempuan | 31-40 | PNS                 | 5 | 4 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 46 |
| Inge                       | Perempuan | 31-40 | Swasta              | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 46 |
| REFAYA SKIN CARE Perempuan | Perempuan | 21-30 | Pelajar/mahasiswa   | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 43 |
| Disha                      | Perempuan | 21-30 | Pelajar/mahasiswa   | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 42 |
| resti                      | Perempuan | 21-30 | Swasta              | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 42 |
| Aprilia                    | Perempuan | 21-30 | Swasta              | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 43 |
| salsabila                  | Perempuan | 21-30 | Pelajar/mahasiswa   | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 43 |
| misha                      | Perempuan | <20   | Swasta              | 5 | 5 | 4 | 5 | 5 | 4 | 5 | 5 | 5 | 43 |
| freya                      | Perempuan | 21-30 | Swasta              | 5 | 4 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 43 |
| LISA                       | Perempuan | 21-30 | Swasta              | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 43 |
| MARTHA                     | Perempuan | 31-40 | Swasta              | 5 | 4 | 5 | 4 | 5 | 5 | 4 | 5 | 5 | 43 |





|               |           |       |                   |    |    |   |   |   |   |   |   |   |   |   |   |   |   |
|---------------|-----------|-------|-------------------|----|----|---|---|---|---|---|---|---|---|---|---|---|---|
| Noviyanti     | Perempuan | 21-30 | Swasta            | 5  | 5  | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 |
| Yeni          | Perempuan | 31-40 | Swasta            | 4  | 5  | 4 | 4 | 4 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 5 | 4 |
| ARETA         | Perempuan | 21-30 | Swasta            | 5  | 5  | 4 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 4 | 5 | 5 | 5 |
| Hesti         | Perempuan | 21-30 | Pelajar/mahasiswa | 5  | 4  | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 4 | 5 | 5 | 5 |
| Danila Riyadi | Perempuan | 21-30 | Swasta            | 5  | 4  | 4 | 4 | 4 | 4 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 |
|               |           |       |                   | 44 | 48 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 4 | 4 |



4 5 5 5 5 5 5  
4 5 4 5 5 5 5  
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47 47 47 47 47  
4 5 5 5 5 5 4  
4 4 4 4 4 4 5  
4 4 4 5 5 4 4  
4 5 5 5 5 5 5



## LAMPIRAN 5 HASIL PENGOLAHAN SPSS

### Data Responden Berdasarkan Jenis Kelamin

| <b>Jenis_kelamin</b> |           |           |         |               |                    |
|----------------------|-----------|-----------|---------|---------------|--------------------|
|                      |           | Frequency | Percent | Valid Percent | Cumulative Percent |
| Val<br>id            | Laki-laki | 5         | 5.0     | 5.0           | 5.0                |
|                      | Perempuan | 95        | 95.0    | 95.0          | 100.0              |
|                      | Total     | 100       | 100.0   | 100.0         |                    |

Sumber: SPSS versi 28

### Data Responden Berdasarkan Usia

| <b>Usia</b> |       |           |         |               |                    |
|-------------|-------|-----------|---------|---------------|--------------------|
|             |       | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid       | <20   | 8         | 8.0     | 8.0           | 8.0                |
|             | 21-30 | 55        | 55.0    | 55.0          | 63.0               |
|             | 31-40 | 33        | 33.0    | 33.0          | 96.0               |
|             | >41   | 4         | 4.0     | 4.0           | 100.0              |
|             | Total | 100       | 100.0   | 100.0         |                    |

Sumber: SPSS versi 28

### Data Responden Berdasarkan Pekerjaan

| <b>Pekerjaan</b>  |                     |           |         |               |                    |
|-------------------|---------------------|-----------|---------|---------------|--------------------|
|                   |                     | Frequency | Percent | Valid Percent | Cumulative Percent |
| V<br>al<br>i<br>d | Belum/tidak bekerja | 15        | 15.0    | 15.0          | 15.0               |
|                   | Pelajar/Mahasiswa   | 13        | 13.0    | 13.0          | 28.0               |
|                   | Swasta              | 63        | 63.0    | 63.0          | 91.0               |
|                   | PNS                 | 9         | 9.0     | 9.0           | 100.0              |
|                   | Total               | 100       | 100.0   | 100.0         |                    |

Sumber: SPSS versi 28

### Tanggapan responden sering melakukan Promosi

| <b>X1_1</b> |       |           |         |               |                    |
|-------------|-------|-----------|---------|---------------|--------------------|
|             |       | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid       | 3     | 1         | 1.0     | 1.0           | 1.0                |
|             | 4     | 33        | 33.0    | 33.0          | 34.0               |
|             | 5     | 66        | 66.0    | 66.0          | 100.0              |
|             | Total | 100       | 100.0   | 100.0         |                    |

### Tanggapan responden adanya berbagai Promosi

| <b>X1_2</b> |       |           |         |               |                    |
|-------------|-------|-----------|---------|---------------|--------------------|
|             |       | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid       | 3     | 2         | 2.0     | 2.0           | 2.0                |
|             | 4     | 49        | 49.0    | 49.0          | 51.0               |
|             | 5     | 49        | 49.0    | 49.0          | 100.0              |
|             | Total | 100       | 100.0   | 100.0         |                    |

Sumber: SPSS versi 28

### Tanggapan responden Promosi diskon

| <b>X1_3</b> |       |           |         |               |                    |
|-------------|-------|-----------|---------|---------------|--------------------|
|             |       | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid       | 3     | 1         | 1.0     | 1.0           | 1.0                |
|             | 4     | 37        | 37.0    | 37.0          | 38.0               |
|             | 5     | 62        | 62.0    | 62.0          | 100.0              |
|             | Total | 100       | 100.0   | 100.0         |                    |

Sumber: SPSS versi 28

### Tanggapan responden isi Promosi mudah di pahami

| <b>X1_4</b> |       |           |         |               |                    |
|-------------|-------|-----------|---------|---------------|--------------------|
|             |       | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid       | 4     | 43        | 43.0    | 43.0          | 43.0               |
|             | 5     | 57        | 57.0    | 57.0          | 100.0              |
|             | Total | 100       | 100.0   | 100.0         |                    |

Sumber: SPSS versi 28

### Tanggapan responden berdasarkan desain Promosi

| <b>X1_5</b> |       |           |         |               |                    |
|-------------|-------|-----------|---------|---------------|--------------------|
|             |       | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid       | 4     | 41        | 41.0    | 41.0          | 41.0               |
|             | 5     | 59        | 59.0    | 59.0          | 100.0              |
|             | Total | 100       | 100.0   | 100.0         |                    |

Sumber: SPSS versi 28

### Tanggapan responden berdasarkan Promosi media sosial

| <b>X1_6</b> |       |           |         |               |                    |
|-------------|-------|-----------|---------|---------------|--------------------|
|             |       | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid       | 4     | 33        | 33.0    | 33.0          | 33.0               |
|             | 5     | 67        | 67.0    | 67.0          | 100.0              |
|             | Total | 100       | 100.0   | 100.0         |                    |

Sumber: SPSS versi 28

### Tanggapan responden berdasarkan media Promosi

| <b>X1_7</b> |       |           |         |               |                    |
|-------------|-------|-----------|---------|---------------|--------------------|
|             |       | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid       | 4     | 49        | 49.0    | 49.0          | 49.0               |
|             | 5     | 51        | 51.0    | 51.0          | 100.0              |
|             | Total | 100       | 100.0   | 100.0         |                    |

Sumber: SPSS versi 28

### Tanggapan responden berdasarkan ketepatan waktu Promosi

| <b>X1_8</b> |       |           |         |               |                    |
|-------------|-------|-----------|---------|---------------|--------------------|
|             |       | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid       | 4     | 37        | 37.0    | 37.0          | 37.0               |
|             | 5     | 63        | 63.0    | 63.0          | 100.0              |
|             | Total | 100       | 100.0   | 100.0         |                    |

Sumber: SPSS versi 28

### Tanggapan responden berdasarkan waktu Promosi

| <b>X1_9</b> |       |           |         |               |                    |
|-------------|-------|-----------|---------|---------------|--------------------|
|             |       | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid       | 4     | 28        | 28.0    | 28.0          | 28.0               |
|             | 5     | 72        | 72.0    | 72.0          | 100.0              |
|             | Total | 100       | 100.0   | 100.0         |                    |

Sumber: SPSS versi 28

### Tanggapan responden berdasarkan variasi waktu Promosi

| <b>X1_10</b> |       |           |         |               |                    |
|--------------|-------|-----------|---------|---------------|--------------------|
|              |       | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid        | 3     | 2         | 2.0     | 2.0           | 2.0                |
|              | 4     | 47        | 47.0    | 47.0          | 49.0               |
|              | 5     | 51        | 51.0    | 51.0          | 100.0              |
|              | Total | 100       | 100.0   | 100.0         |                    |

Sumber: SPSS versi 28

### Tanggapan responden berdasarkan kesadaran fitur Ulasan

| <b>X2_1</b> |       |           |         |               |                    |
|-------------|-------|-----------|---------|---------------|--------------------|
|             |       | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid       | 4     | 37        | 37.0    | 37.0          | 37.0               |
|             | 5     | 63        | 63.0    | 63.0          | 100.0              |
|             | Total | 100       | 100.0   | 100.0         |                    |

Sumber: SPSS versi 28

### Tanggapan responden berdasarkan pentingnya ulasan

| <b>X2_2</b> |       |           |         |               |                    |
|-------------|-------|-----------|---------|---------------|--------------------|
|             |       | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid       | 4     | 49        | 49.0    | 49.0          | 49.0               |
|             | 5     | 51        | 51.0    | 51.0          | 100.0              |
|             | Total | 100       | 100.0   | 100.0         |                    |

Sumber: SPSS versi 28

### Tanggapan responden berdasarkan manfaat ulasan

| <b>X2_3</b> |       |           |         |               |                    |
|-------------|-------|-----------|---------|---------------|--------------------|
|             |       | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid       | 4     | 43        | 43.0    | 43.0          | 43.0               |
|             | 5     | 57        | 57.0    | 57.0          | 100.0              |
|             | Total | 100       | 100.0   | 100.0         |                    |

Sumber: SPSS versi 28

### Tanggapan responden berdasarkan kesadaran kegunaan

| <b>X2_4</b> |       |           |         |               |                    |
|-------------|-------|-----------|---------|---------------|--------------------|
|             |       | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid       | 4     | 39        | 39.0    | 39.0          | 39.0               |
|             | 5     | 61        | 61.0    | 61.0          | 100.0              |
|             | Total | 100       | 100.0   | 100.0         |                    |

Sumber: SPSS versi 28

### Tanggapan responden berdasarkan sering menggunakan ulasan

| <b>X2_5</b> |       |           |         |               |                    |
|-------------|-------|-----------|---------|---------------|--------------------|
|             |       | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid       | 4     | 41        | 41.0    | 41.0          | 41.0               |
|             | 5     | 59        | 59.0    | 59.0          | 100.0              |
|             | Total | 100       | 100.0   | 100.0         |                    |

### Tanggapan responden berdasarkan pembandingan antar toko

| <b>X2_6</b> |       |           |         |               |                    |
|-------------|-------|-----------|---------|---------------|--------------------|
|             |       | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid       | 3     | 1         | 1.0     | 1.0           | 1.0                |
|             | 4     | 58        | 58.0    | 58.0          | 59.0               |
|             | 5     | 41        | 41.0    | 41.0          | 100.0              |
|             | Total | 100       | 100.0   | 100.0         |                    |

### Tanggapan responden berdasarkan perbandingan kesesuaian

| <b>X2_7</b> |       |           |         |               |                    |
|-------------|-------|-----------|---------|---------------|--------------------|
|             |       | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid       | 4     | 40        | 40.0    | 40.0          | 40.0               |
|             | 5     | 60        | 60.0    | 60.0          | 100.0              |
|             | Total | 100       | 100.0   | 100.0         |                    |

Sumber: SPSS versi 28

### Tanggapan responden berdasarkan meyakinkan

| <b>X2_8</b> |       |           |         |               |                    |
|-------------|-------|-----------|---------|---------------|--------------------|
|             |       | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid       | 4     | 37        | 37.0    | 37.0          | 37.0               |
|             | 5     | 63        | 63.0    | 63.0          | 100.0              |
|             | Total | 100       | 100.0   | 100.0         |                    |

Sumber: SPSS versi 28

### Tanggapan responden berdasarkan mengaruhi keputusan

| <b>X2_9</b> |       |           |         |               |                    |
|-------------|-------|-----------|---------|---------------|--------------------|
|             |       | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid       | 4     | 38        | 38.0    | 38.0          | 38.0               |
|             | 5     | 62        | 62.0    | 62.0          | 100.0              |
|             | Total | 100       | 100.0   | 100.0         |                    |

Sumber: SPSS versi 28

### Tanggapan responden berdasarkan meningkatkan kepercayaan

| <b>X2_10</b> |       |           |         |               |                    |
|--------------|-------|-----------|---------|---------------|--------------------|
|              |       | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid        | 4     | 34        | 34.0    | 34.0          | 34.0               |
|              | 5     | 66        | 66.0    | 66.0          | 100.0              |
|              | Total | 100       | 100.0   | 100.0         |                    |

Sumber: SPSS versi 28

### Tanggapan responden berdasarkan kecepatan proses

| <b>X3_1</b> |       |           |         |               |                    |
|-------------|-------|-----------|---------|---------------|--------------------|
|             |       | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid       | 4     | 31        | 31.0    | 31.0          | 31.0               |
|             | 5     | 69        | 69.0    | 69.0          | 100.0              |
|             | Total | 100       | 100.0   | 100.0         |                    |

Sumber: SPSS versi 28

### Tanggapan responden berdasarkan ketepatan waktu

| X3_2  |       |           |         |               |                    |
|-------|-------|-----------|---------|---------------|--------------------|
|       |       | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid | 3     | 1         | 1.0     | 1.0           | 1.0                |
|       | 4     | 41        | 41.0    | 41.0          | 42.0               |
|       | 5     | 58        | 58.0    | 58.0          | 100.0              |
|       | Total | 100       | 100.0   | 100.0         |                    |

Sumber: SPSS versi 28

#### Tanggapan responden berdasarkan kejelasan bukti

| X3_3  |       |           |         |               |                    |
|-------|-------|-----------|---------|---------------|--------------------|
|       |       | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid | 4     | 49        | 49.0    | 49.0          | 49.0               |
|       | 5     | 51        | 51.0    | 51.0          | 100.0              |
|       | Total | 100       | 100.0   | 100.0         |                    |

Sumber: SPSS versi 28

#### Tanggapan responden berdasarkan pengaruh bukti fisik

| X3_4  |       |           |         |               |                    |
|-------|-------|-----------|---------|---------------|--------------------|
|       |       | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid | 3     | 2         | 2.0     | 2.0           | 2.0                |
|       | 4     | 43        | 43.0    | 43.0          | 45.0               |
|       | 5     | 55        | 55.0    | 55.0          | 100.0              |
|       | Total | 100       | 100.0   | 100.0         |                    |

Sumber: SPSS versi 28

#### Tanggapan responden berdasarkan kemampuan respon

| X3_5  |       |           |         |               |                    |
|-------|-------|-----------|---------|---------------|--------------------|
|       |       | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid | 4     | 46        | 46.0    | 46.0          | 46.0               |
|       | 5     | 54        | 54.0    | 54.0          | 100.0              |
|       | Total | 100       | 100.0   | 100.0         |                    |

Sumber: SPSS versi 28

#### Tanggapan responden berdasarkan kecepatan respon

| X3_6  |       |           |         |               |                    |
|-------|-------|-----------|---------|---------------|--------------------|
|       |       | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid | 3     | 1         | 1.0     | 1.0           | 1.0                |
|       | 4     | 42        | 42.0    | 42.0          | 43.0               |
|       | 5     | 57        | 57.0    | 57.0          | 100.0              |
|       | Total | 100       | 100.0   | 100.0         |                    |

Sumber: SPSS versi 28

#### Tanggapan responden berdasarkan kemampuan pengetahuan

| <b>X3_7</b> |       |           |         |               |                    |
|-------------|-------|-----------|---------|---------------|--------------------|
|             |       | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid       | 4     | 35        | 35.0    | 35.0          | 35.0               |
|             | 5     | 65        | 65.0    | 65.0          | 100.0              |
|             | Total | 100       | 100.0   | 100.0         |                    |

Sumber: SPSS versi 28

#### Tanggapan responden berdasarkan kesopanan

| <b>X3_8</b> |       |           |         |               |                    |
|-------------|-------|-----------|---------|---------------|--------------------|
|             |       | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid       | 4     | 30        | 30.0    | 30.0          | 30.0               |
|             | 5     | 70        | 70.0    | 70.0          | 100.0              |
|             | Total | 100       | 100.0   | 100.0         |                    |

Sumber: SPSS versi 28

#### Tanggapan responden berdasarkan jaminan keamanan

| <b>X3_9</b> |       |           |         |               |                    |
|-------------|-------|-----------|---------|---------------|--------------------|
|             |       | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid       | 4     | 37        | 37.0    | 37.0          | 37.0               |
|             | 5     | 63        | 63.0    | 63.0          | 100.0              |
|             | Total | 100       | 100.0   | 100.0         |                    |

Sumber: SPSS versi 28

#### Tanggapan responden berdasarkan kesesuaian produk

| <b>X3_10</b> |       |           |         |               |                    |
|--------------|-------|-----------|---------|---------------|--------------------|
|              |       | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid        | 4     | 41        | 41.0    | 41.0          | 41.0               |
|              | 5     | 59        | 59.0    | 59.0          | 100.0              |
|              | Total | 100       | 100.0   | 100.0         |                    |

Sumber: SPSS versi 28

#### Tanggapan responden berdasarkan kejelasan informasi

| <b>Y1</b> |       |           |         |               |                    |
|-----------|-------|-----------|---------|---------------|--------------------|
|           |       | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid     | 4     | 45        | 45.0    | 45.0          | 45.0               |
|           | 5     | 55        | 55.0    | 55.0          | 100.0              |
|           | Total | 100       | 100.0   | 100.0         |                    |

Sumber: SPSS versi 28

#### Tanggapan responden berdasarkan variasi produk

| Y2    |       |           |         |               |                    |
|-------|-------|-----------|---------|---------------|--------------------|
|       |       | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid | 3     | 1         | 1.0     | 1.0           | 1.0                |
|       | 4     | 52        | 52.0    | 52.0          | 53.0               |
|       | 5     | 47        | 47.0    | 47.0          | 100.0              |
|       | Total | 100       | 100.0   | 100.0         |                    |

Sumber: SPSS versi 28

#### Tanggapan responden kemudahan pencarian informasi

| Y3    |       |           |         |               |                    |
|-------|-------|-----------|---------|---------------|--------------------|
|       |       | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid | 3     | 1         | 1.0     | 1.0           | 1.0                |
|       | 4     | 42        | 42.0    | 42.0          | 43.0               |
|       | 5     | 57        | 57.0    | 57.0          | 100.0              |
|       | Total | 100       | 100.0   | 100.0         |                    |

Sumber: SPSS versi 28

#### Tanggapan responden berdasarkan solusi dan pemecahan masalah

| Y4    |       |           |         |               |                    |
|-------|-------|-----------|---------|---------------|--------------------|
|       |       | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid | 3     | 1         | 1.0     | 1.0           | 1.0                |
|       | 4     | 40        | 40.0    | 40.0          | 41.0               |
|       | 5     | 59        | 59.0    | 59.0          | 100.0              |
|       | Total | 100       | 100.0   | 100.0         |                    |

#### Tanggapan responden kesesuaian dengan keinginan

| Y5    |       |           |         |               |                    |
|-------|-------|-----------|---------|---------------|--------------------|
|       |       | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid | 4.00  | 45        | 45.0    | 45.0          | 45.0               |
|       | 5.00  | 55        | 55.0    | 55.0          | 100.0              |
|       | Total | 100       | 100.0   | 100.0         |                    |

Sumber: SPSS versi 28

#### Tanggapan responden berdasarkan kesesuaian pelayanan

| Y6    |       |           |         |               |                    |
|-------|-------|-----------|---------|---------------|--------------------|
|       |       | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid | 4.00  | 46        | 46.0    | 46.0          | 46.0               |
|       | 5.00  | 54        | 54.0    | 54.0          | 100.0              |
|       | Total | 100       | 100.0   | 100.0         |                    |

#### Tanggapan responden mendorong melakukan pembelian

| Y7    |       |           |         |               |                    |
|-------|-------|-----------|---------|---------------|--------------------|
|       |       | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid | 4.00  | 39        | 39.0    | 39.0          | 39.0               |
|       | 5.00  | 61        | 61.0    | 61.0          | 100.0              |
|       | Total | 100       | 100.0   | 100.0         |                    |

Sumber: SPSS versi 28

#### Tanggapan responden dapat memenuhi kebutuhan

| Y8    |       |           |         |               |                    |
|-------|-------|-----------|---------|---------------|--------------------|
|       |       | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid | 4.00  | 32        | 32.0    | 32.0          | 32.0               |
|       | 5.00  | 68        | 68.0    | 68.0          | 100.0              |
|       | Total | 100       | 100.0   | 100.0         |                    |

Sumber: SPSS versi 28

#### Tanggapan responden kepuasan terhadap produk

| Y9    |       |           |         |               |                    |
|-------|-------|-----------|---------|---------------|--------------------|
|       |       | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid | 4.00  | 30        | 30.0    | 30.0          | 30.0               |
|       | 5.00  | 70        | 70.0    | 70.0          | 100.0              |
|       | Total | 100       | 100.0   | 100.0         |                    |

Sumber: SPSS versi 28

#### Tanggapan responden berdasarkan kesesuaian harapan

| Y10   |       |           |         |               |                    |
|-------|-------|-----------|---------|---------------|--------------------|
|       |       | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid | 4.00  | 27        | 27.0    | 27.0          | 27.0               |
|       | 5.00  | 73        | 73.0    | 73.0          | 100.0              |
|       | Total | 100       | 100.0   | 100.0         |                    |

Sumber: SPSS versi 28

#### Item-Total Statistics

|       | Scale Mean if Item Deleted | Scale Variance if Item Deleted | Corrected Item-Total Correlation | Cronbach's Alpha if Item Deleted |
|-------|----------------------------|--------------------------------|----------------------------------|----------------------------------|
| X1_1  | 41.26                      | 6.922                          | .600                             | .759                             |
| X1_2  | 41.44                      | 7.017                          | .503                             | .771                             |
| X1_3  | 41.30                      | 7.081                          | .518                             | .769                             |
| X1_4  | 41.34                      | 7.176                          | .497                             | .772                             |
| X1_5  | 41.32                      | 7.048                          | .555                             | .765                             |
| X1_6  | 41.24                      | 7.457                          | .414                             | .781                             |
| X1_7  | 41.40                      | 7.273                          | .452                             | .777                             |
| X1_8  | 41.28                      | 7.436                          | .407                             | .782                             |
| X1_9  | 41.19                      | 7.772                          | .308                             | .792                             |
| X1_10 | 41.42                      | 7.317                          | .389                             | .785                             |

| Case Processing Summary |                       |     |       |
|-------------------------|-----------------------|-----|-------|
| Cases                   |                       | N   | %     |
|                         | Valid                 | 100 | 100.0 |
|                         | Excluded <sup>a</sup> | 0   | .0    |
|                         |                       | 100 | 100.0 |

a. Listwise deletion based on all variables in the procedure.

| Reliability Statistics |            |
|------------------------|------------|
| Cronbach's Alpha       | N of Items |
| .793                   | 10         |

| Item-Total Statistics |                            |                                |                                  |                                  |
|-----------------------|----------------------------|--------------------------------|----------------------------------|----------------------------------|
|                       | Scale Mean if Item Deleted | Scale Variance if Item Deleted | Corrected Item-Total Correlation | Cronbach's Alpha if Item Deleted |
| X2_1                  | 41.19                      | 6.499                          | .531                             | .746                             |
| X2_2                  | 41.31                      | 6.782                          | .387                             | .765                             |
| X2_3                  | 41.25                      | 6.573                          | .481                             | .752                             |
| X2_4                  | 41.21                      | 6.673                          | .448                             | .757                             |
| X2_5                  | 41.23                      | 6.825                          | .379                             | .766                             |
| X2_6                  | 41.42                      | 6.771                          | .380                             | .766                             |
| X2_7                  | 41.22                      | 6.598                          | .478                             | .753                             |
| X2_8                  | 41.19                      | 6.640                          | .469                             | .754                             |
| X2_9                  | 41.20                      | 6.667                          | .454                             | .756                             |
| X2_10                 | 41.16                      | 6.782                          | .419                             | .760                             |

| Case Processing Summary |                       |     |       |
|-------------------------|-----------------------|-----|-------|
|                         |                       | N   | %     |
| Cases                   | Valid                 | 100 | 100.0 |
|                         | Excluded <sup>a</sup> | 0   | .0    |
|                         | Total                 | 100 | 100.0 |

a. Listwise deletion based on all variables in the procedure.

| Reliability Statistics |            |
|------------------------|------------|
| Cronbach's Alpha       | N of Items |
| .776                   | 10         |

| Item-Total Statistics |                            |                                |                                  |                                  |
|-----------------------|----------------------------|--------------------------------|----------------------------------|----------------------------------|
|                       | Scale Mean if Item Deleted | Scale Variance if Item Deleted | Corrected Item-Total Correlation | Cronbach's Alpha if Item Deleted |
| X3_1                  | 41.28                      | 7.012                          | .449                             | .763                             |
| X3_2                  | 41.40                      | 6.909                          | .425                             | .766                             |
| X3_3                  | 41.46                      | 6.998                          | .407                             | .769                             |
| X3_4                  | 41.44                      | 6.572                          | .530                             | .752                             |
| X3_5                  | 41.43                      | 6.955                          | .427                             | .766                             |
| X3_6                  | 41.41                      | 6.810                          | .463                             | .761                             |
| X3_7                  | 41.32                      | 6.846                          | .501                             | .757                             |
| X3_8                  | 41.27                      | 7.007                          | .457                             | .762                             |
| X3_9                  | 41.34                      | 6.934                          | .455                             | .762                             |
| X3_10                 | 41.38                      | 7.086                          | .381                             | .772                             |

| Case Processing Summary |                       |     |       |
|-------------------------|-----------------------|-----|-------|
|                         |                       | N   | %     |
| Cases                   | Valid                 | 100 | 100.0 |
|                         | Excluded <sup>a</sup> | 0   | .0    |
|                         | Total                 | 100 | 100.0 |

a. Listwise deletion based on all variables in the procedure.

#### Reliability Statistics

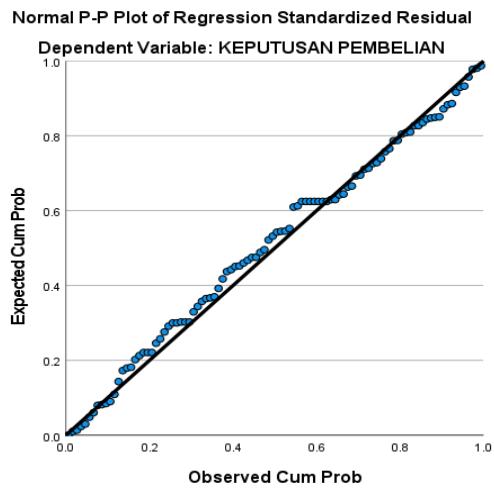
| Cronbach's Alpha | N of Items |
|------------------|------------|
| .782             | 10         |

| Item-Total Statistics |                            |                                |                                  |                                  |
|-----------------------|----------------------------|--------------------------------|----------------------------------|----------------------------------|
|                       | Scale Mean if Item Deleted | Scale Variance if Item Deleted | Corrected Item-Total Correlation | Cronbach's Alpha if Item Deleted |
| Y1                    | 41.41                      | 6.386                          | .355                             | .741                             |
| Y2                    | 41.50                      | 6.232                          | .396                             | .736                             |
| Y3                    | 41.40                      | 6.020                          | .489                             | .721                             |
| Y4                    | 41.38                      | 5.895                          | .548                             | .712                             |
| Y5                    | 41.41                      | 6.285                          | .398                             | .735                             |
| Y6                    | 41.42                      | 6.226                          | .423                             | .731                             |
| Y7                    | 41.35                      | 6.311                          | .399                             | .735                             |
| Y8                    | 41.28                      | 6.486                          | .347                             | .742                             |
| Y9                    | 41.26                      | 6.518                          | .342                             | .742                             |
| Y10                   | 41.23                      | 6.341                          | .442                             | .729                             |

| Case Processing Summary |                       |     |
|-------------------------|-----------------------|-----|
|                         | N                     | %   |
| Cases                   | Valid                 | 100 |
|                         | Excluded <sup>a</sup> | 0   |
|                         | Total                 | 100 |

a. Listwise deletion based on all variables in the procedure.

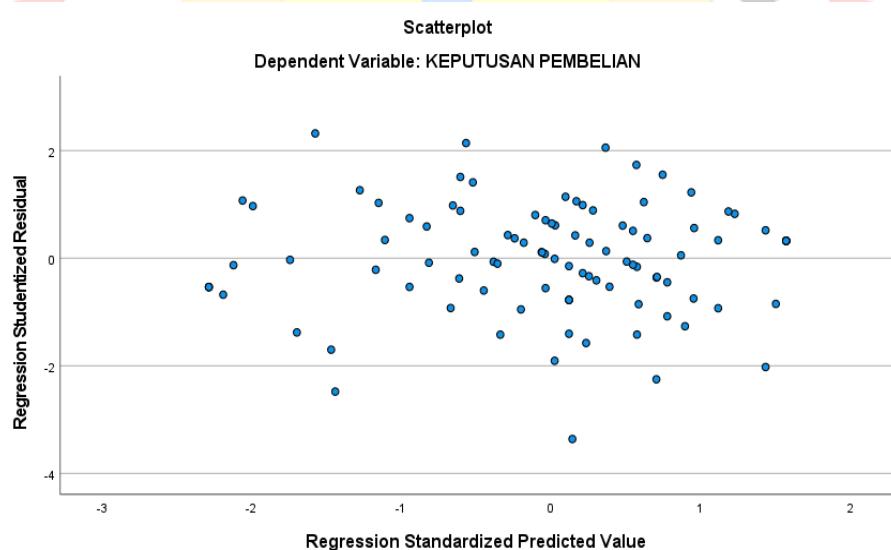
| Reliability Statistics |            |
|------------------------|------------|
| Cronbach's Alpha       | N of Items |
| .753                   | 10         |



| One-Sample Kolmogorov-Smirnov Test   |                         |                         |      |
|--|-------------------------|-------------------------|------|
|  |                         | Unstandardized Residual |      |
| N  |                         | 100                     |      |
| Normal Parameters <sup>a,b</sup>   | Mean                    | .0000000                |      |
|  | Std. Deviation          | 1.57787613              |      |
| Most Extreme Differences   | Absolute                | .071                    |      |
|  | Positive                | .046                    |      |
|  | Negative                | -.071                   |      |
| Test Statistic   |                         | .071                    |      |
| Asymp. Sig. (2-tailed) <sup>c</sup>  |                         | .200 <sup>d</sup>       |      |
| Monte Carlo Sig. (2-tailed) <sup>e</sup>   | Sig.                    | .235                    |      |
|  | 99% Confidence Interval | Lower Bound             | .224 |
|  |                         | Upper Bound             | .246 |
| a. Test distribution is Normal.  |                         |                         |      |
| b. Calculated from data.   |                         |                         |      |
| c. Lilliefors Significance Correction.   |                         |                         |      |
| d. This is a lower bound of the true significance.                                   |                         |                         |      |
| e. Lilliefors' method based on 10000 Monte Carlo samples with starting seed 2000000. |                         |                         |      |

| Coefficients <sup>a</sup> |                    |                             |            |                           |       |       |                         |
|---------------------------|--------------------|-----------------------------|------------|---------------------------|-------|-------|-------------------------|
| Model                     |                    | Unstandardized Coefficients |            | Standardized Coefficients | t     | Sig.  | Collinearity Statistics |
|                           |                    | B                           | Std. Error | Beta                      |       |       | Tolerance VIF           |
| 1                         | (Constant)         | 6.181                       | 2.929      |                           | 2.110 | .037  |                         |
|                           | PROMOSI            | .154                        | .072       | .166                      | 2.156 | .034  | .579 1.728              |
|                           | ULASAN PRODUK      | .206                        | .095       | .213                      | 2.161 | .033  | .355 2.819              |
|                           | KUALITAS PELAYANAN | .506                        | .086       | .532                      | 5.895 | <.001 | .423 2.366              |

a. Dependent Variable: KEPUTUSAN PEMBELIAN



| Descriptive Statistics  |       |                |     |
|-------------------------|-------|----------------|-----|
|                         | Mean  | Std. Deviation | N   |
| Keputusan Pembelian (Y) | 45.96 | 2.745          | 100 |
| Promosi (X1)            | 45.91 | 2.958          | 100 |
| Ulasan Produk (X2)      | 45.82 | 2.837          | 100 |
| Kualitas Pelayanan (X3) | 45.97 | 2.887          | 100 |

| Correlations        |                         |                         |              |                    |                         |  |
|---------------------|-------------------------|-------------------------|--------------|--------------------|-------------------------|--|
|                     |                         | Keputusan Pembelian (Y) | Promosi (X1) | Ulasan Produk (X2) | Kualitas Pelayanan (X3) |  |
| Pearson Correlation | Keputusan Pembelian (Y) | 1.000                   | .594         | .722               | .784                    |  |
|                     | Promosi (X1)            | .594                    | 1.000        | .642               | .547                    |  |
|                     | Ulasan Produk (X2)      | .722                    | .642         | 1.000              | .755                    |  |
|                     | Kualitas Pelayanan (X3) | .784                    | .547         | .755               | 1.000                   |  |
| Sig. (1-tailed)     | Keputusan Pembelian (Y) | .                       | <.001        | <.001              | <.001                   |  |
|                     | Promosi (X1)            | .000                    | .            | .000               | .000                    |  |
|                     | Ulasan Produk (X2)      | .000                    | .000         | .                  | .000                    |  |
|                     | Kualitas Pelayanan (X3) | .000                    | .000         | .000               | .                       |  |
| N                   | Keputusan Pembelian (Y) | 100                     | 100          | 100                | 100                     |  |
|                     | Promosi (X1)            | 100                     | 100          | 100                | 100                     |  |
|                     | Ulasan Produk (X2)      | 100                     | 100          | 100                | 100                     |  |
|                     | Kualitas Pelayanan (X3) | 100                     | 100          | 100                | 100                     |  |

| Variables Entered/Removed <sup>a</sup> |                         |                   |   |
|--|-------------------------|-------------------|---|
| Model                                  | Variables Entered       | Variables Removed | Method  |
| 1                                      | Kualitas Pelayanan (X3) | .                 | Stepwise (Criteria: Probability-of-F-to-enter <= .050, Probability-of-F-to-remove >= .100). |
| 2                                      | Ulasan Produk (X2)      | .                 | Stepwise (Criteria: Probability-of-F-to-enter <= .050, Probability-of-F-to-remove >= .100). |
| 3                                      | Promosi (X1)            | .                 | Stepwise (Criteria: Probability-of-F-to-enter <= .050, Probability-of-F-to-remove >= .100). |

a. Dependent Variable: Keputusan Pembelian (Y)

| Coefficients <sup>a</sup> |                         |                             |            |                           |        |       |
|---------------------------|-------------------------|-----------------------------|------------|---------------------------|--------|-------|
| Model                     |                         | Unstandardized Coefficients |            | Standardized Coefficients | t      | Sig.  |
|                           |                         | B                           | Std. Error | Beta                      |        |       |
| 1                         | (Constant)              | 11.694                      | 2.747      |                           | 4.257  | <.001 |
|                           | Kualitas Pelayanan (X3) | .745                        | .060       | .784                      | 12.499 | <.001 |
| 2                         | (Constant)              | 8.285                       | 2.814      |                           | 2.945  | .004  |
|                           | Kualitas Pelayanan (X3) | .529                        | .087       | .556                      | 6.097  | <.001 |
|                           | Ulasan Produk (X2)      | .292                        | .088       | .301                      | 3.305  | .001  |
| 3                         | (Constant)              | 6.181                       | 2.929      |                           | 2.110  | .037  |
|                           | Kualitas Pelayanan (X3) | .506                        | .086       | .532                      | 5.895  | <.001 |
|                           | Ulasan Produk (X2)      | .206                        | .095       | .213                      | 2.161  | .033  |
|                           | Promosi (X1)            | .154                        | .072       | .166                      | 2.156  | .034  |

a. Dependent Variable: Keputusan Pembelian (Y)

| Coefficients <sup>a</sup> |                    |                             |            |                           |       |       |
|---------------------------|--------------------|-----------------------------|------------|---------------------------|-------|-------|
| Model                     |                    | Unstandardized Coefficients |            | Standardized Coefficients | t     | Sig.  |
|                           |                    | B                           | Std. Error | Beta                      |       |       |
| 1                         | (Constant)         | 6.181                       | 2.929      |                           | 2.110 | .037  |
|                           | Promosi            | .154                        | .072       | .166                      | 2.156 | .034  |
|                           | Ulasan Produk      | .206                        | .095       | .213                      | 2.161 | .033  |
|                           | Kualitas Pelayanan | .506                        | .086       | .532                      | 5.895 | <.001 |

a. Dependent Variable: Keputusan Pembelian

| Model Summary |
|---------------|
|---------------|

| Model | R                 | R Square | Adjusted R Square | Std. Error of the Estimate | Change Statistics |          |     |     |               |
|-------|-------------------|----------|-------------------|----------------------------|-------------------|----------|-----|-----|---------------|
|       |                   |          |                   |                            | R Square Change   | F Change | df1 | df2 | Sig. F Change |
| 1     | .818 <sup>a</sup> | .670     | .659              | 1.602                      | .670              | 64.831   | 3   | 96  | <.001         |

a. Predictors: (Constant), Kualitas Pelayanan, Promosi, Ulasan Produk

| ANOVA <sup>a</sup> |            |                |    |             |         |                    |
|--------------------|------------|----------------|----|-------------|---------|--------------------|
| Model              |            | Sum of Squares | df | Mean Square | F       | Sig.               |
| 1                  | Regression | 458.326        | 1  | 458.326     | 156.221 | <.001 <sup>b</sup> |
|                    | Residual   | 287.514        | 98 | 2.934       |         |                    |
|                    | Total      | 745.840        | 99 |             |         |                    |
| 2                  | Regression | 487.421        | 2  | 243.711     | 91.479  | <.001 <sup>c</sup> |
|                    | Residual   | 258.419        | 97 | 2.664       |         |                    |
|                    | Total      | 745.840        | 99 |             |         |                    |
| 3                  | Regression | 499.360        | 3  | 166.453     | 64.831  | <.001 <sup>d</sup> |
|                    | Residual   | 246.480        | 96 | 2.567       |         |                    |
|                    | Total      | 745.840        | 99 |             |         |                    |

| Model Summary <sup>d</sup> |                   |          |                   |                            |                   |          |     |     |               |
|----------------------------|-------------------|----------|-------------------|----------------------------|-------------------|----------|-----|-----|---------------|
| Model                      | R                 | R Square | Adjusted R Square | Std. Error of the Estimate | Change Statistics |          |     |     |               |
|                            |                   |          |                   |                            | R Square Change   | F Change | df1 | df2 | Sig. F Change |
| 1                          | .784 <sup>a</sup> | .615     | .611              | 1.713                      | .615              | 156.221  | 1   | 98  | <.001         |
| 2                          | .808 <sup>b</sup> | .654     | .646              | 1.632                      | .039              | 10.921   | 1   | 97  | .001          |
| 3                          | .818 <sup>c</sup> | .670     | .659              | 1.602                      | .016              | 4.650    | 1   | 96  | .034          |

a. Predictors: (Constant), Kualitas Pelayanan (X3)

b. Predictors: (Constant), Kualitas Pelayanan (X3), Ulasan Produk (X2)

c. Predictors: (Constant), Kualitas Pelayanan (X3), Ulasan Produk (X2), Promosi (X1)

d. Dependent Variable: Keputusan Pembelian (Y)

## LAMPIRAN 6

Tabel r untuk df = 1 - 50

| df = (N-2) | Tingkat signifikansi untuk uji satu arah |        |        |        |        |
|------------|--|--------|--------|--------|--------|
|            | 0.05                                     | 0.025  | 0.01   | 0.005  | 0.0005 |
|            | Tingkat signifikansi untuk uji dua arah  |        |        |        |        |
|            | 0.1                                      | 0.05   | 0.02   | 0.01   | 0.001  |
| 1          | 0.9877                                   | 0.9969 | 0.9995 | 0.9999 | 1.0000 |
| 2          | 0.9000                                   | 0.9500 | 0.9800 | 0.9900 | 0.9990 |
| 3          | 0.8054                                   | 0.8783 | 0.9343 | 0.9587 | 0.9911 |
| 4          | 0.7293                                   | 0.8114 | 0.8822 | 0.9172 | 0.9741 |
| 5          | 0.6694                                   | 0.7545 | 0.8329 | 0.8745 | 0.9509 |
| 6          | 0.6215                                   | 0.7067 | 0.7887 | 0.8343 | 0.9249 |
| 7          | 0.5822                                   | 0.6664 | 0.7498 | 0.7977 | 0.8983 |
| 8          | 0.5494                                   | 0.6319 | 0.7155 | 0.7646 | 0.8721 |
| 9          | 0.5214                                   | 0.6021 | 0.6851 | 0.7348 | 0.8470 |
| 10         | 0.4973                                   | 0.5760 | 0.6581 | 0.7079 | 0.8233 |
| 11         | 0.4762                                   | 0.5529 | 0.6339 | 0.6835 | 0.8010 |
| 12         | 0.4575                                   | 0.5324 | 0.6120 | 0.6614 | 0.7800 |
| 13         | 0.4409                                   | 0.5140 | 0.5923 | 0.6411 | 0.7604 |
| 14         | 0.4259                                   | 0.4973 | 0.5742 | 0.6226 | 0.7419 |
| 15         | 0.4124                                   | 0.4821 | 0.5577 | 0.6055 | 0.7247 |
| 16         | 0.4000                                   | 0.4683 | 0.5425 | 0.5897 | 0.7084 |
| 17         | 0.3887                                   | 0.4555 | 0.5285 | 0.5751 | 0.6932 |
| 18         | 0.3783                                   | 0.4438 | 0.5155 | 0.5614 | 0.6788 |
| 19         | 0.3687                                   | 0.4329 | 0.5034 | 0.5487 | 0.6652 |
| 20         | 0.3598                                   | 0.4227 | 0.4921 | 0.5368 | 0.6524 |
| 21         | 0.3515                                   | 0.4132 | 0.4815 | 0.5256 | 0.6402 |
| 22         | 0.3438                                   | 0.4044 | 0.4716 | 0.5151 | 0.6287 |
| 23         | 0.3365                                   | 0.3961 | 0.4622 | 0.5052 | 0.6178 |
| 24         | 0.3297                                   | 0.3882 | 0.4534 | 0.4958 | 0.6074 |
| 25         | 0.3233                                   | 0.3809 | 0.4451 | 0.4869 | 0.5974 |
| 26         | 0.3172                                   | 0.3739 | 0.4372 | 0.4785 | 0.5880 |
| 27         | 0.3115                                   | 0.3673 | 0.4297 | 0.4705 | 0.5790 |
| 28         | 0.3061                                   | 0.3610 | 0.4226 | 0.4629 | 0.5703 |
| 29         | 0.3009                                   | 0.3550 | 0.4158 | 0.4556 | 0.5620 |
| 30         | 0.2960                                   | 0.3494 | 0.4093 | 0.4487 | 0.5541 |
| 31         | 0.2913                                   | 0.3440 | 0.4032 | 0.4421 | 0.5465 |
| 32         | 0.2869                                   | 0.3388 | 0.3972 | 0.4357 | 0.5392 |
| 33         | 0.2826                                   | 0.3338 | 0.3916 | 0.4296 | 0.5322 |
| 34         | 0.2785                                   | 0.3291 | 0.3862 | 0.4238 | 0.5254 |
| 35         | 0.2746                                   | 0.3246 | 0.3810 | 0.4182 | 0.5189 |
| 36         | 0.2709                                   | 0.3202 | 0.3760 | 0.4128 | 0.5126 |
| 37         | 0.2673                                   | 0.3160 | 0.3712 | 0.4076 | 0.5066 |
| 38         | 0.2638                                   | 0.3120 | 0.3665 | 0.4026 | 0.5007 |
| 39         | 0.2605                                   | 0.3081 | 0.3621 | 0.3978 | 0.4950 |
| 40         | 0.2573                                   | 0.3044 | 0.3578 | 0.3932 | 0.4896 |
| 41         | 0.2542                                   | 0.3008 | 0.3536 | 0.3887 | 0.4843 |
| 42         | 0.2512                                   | 0.2973 | 0.3496 | 0.3843 | 0.4791 |
| 43         | 0.2483                                   | 0.2940 | 0.3457 | 0.3801 | 0.4742 |
| 44         | 0.2455                                   | 0.2907 | 0.3420 | 0.3761 | 0.4694 |
| 45         | 0.2429                                   | 0.2876 | 0.3384 | 0.3721 | 0.4647 |
| 46         | 0.2403                                   | 0.2845 | 0.3348 | 0.3683 | 0.4601 |
| 47         | 0.2377                                   | 0.2816 | 0.3314 | 0.3646 | 0.4557 |
| 48         | 0.2353                                   | 0.2787 | 0.3281 | 0.3610 | 0.4514 |
| 49         | 0.2329                                   | 0.2759 | 0.3249 | 0.3575 | 0.4473 |
| 50         | 0.2306                                   | 0.2732 | 0.3218 | 0.3542 | 0.4432 |

**Tabel r untuk df = 51 - 100**

| df = (N-2) | Tingkat signifikansi untuk uji satu arah |        |        |        |        |
|------------|--|--------|--------|--------|--------|
|            | 0.05                                     | 0.025  | 0.01   | 0.005  | 0.0005 |
|            | Tingkat signifikansi untuk uji dua arah  |        |        |        |        |
|            | 0.1                                      | 0.05   | 0.02   | 0.01   | 0.001  |
| 51         | 0.2284                                   | 0.2706 | 0.3188 | 0.3509 | 0.4393 |
| 52         | 0.2262                                   | 0.2681 | 0.3158 | 0.3477 | 0.4354 |
| 53         | 0.2241                                   | 0.2656 | 0.3129 | 0.3445 | 0.4317 |
| 54         | 0.2221                                   | 0.2632 | 0.3102 | 0.3415 | 0.4280 |
| 55         | 0.2201                                   | 0.2609 | 0.3074 | 0.3385 | 0.4244 |
| 56         | 0.2181                                   | 0.2586 | 0.3048 | 0.3357 | 0.4210 |
| 57         | 0.2162                                   | 0.2564 | 0.3022 | 0.3328 | 0.4176 |
| 58         | 0.2144                                   | 0.2542 | 0.2997 | 0.3301 | 0.4143 |
| 59         | 0.2126                                   | 0.2521 | 0.2972 | 0.3274 | 0.4110 |
| 60         | 0.2108                                   | 0.2500 | 0.2948 | 0.3248 | 0.4079 |
| 61         | 0.2091                                   | 0.2480 | 0.2925 | 0.3223 | 0.4048 |
| 62         | 0.2075                                   | 0.2461 | 0.2902 | 0.3198 | 0.4018 |
| 63         | 0.2058                                   | 0.2441 | 0.2880 | 0.3173 | 0.3988 |
| 64         | 0.2042                                   | 0.2423 | 0.2858 | 0.3150 | 0.3959 |
| 65         | 0.2027                                   | 0.2404 | 0.2837 | 0.3126 | 0.3931 |
| 66         | 0.2012                                   | 0.2387 | 0.2816 | 0.3104 | 0.3903 |
| 67         | 0.1997                                   | 0.2369 | 0.2796 | 0.3081 | 0.3876 |
| 68         | 0.1982                                   | 0.2352 | 0.2776 | 0.3060 | 0.3850 |
| 69         | 0.1968                                   | 0.2335 | 0.2756 | 0.3038 | 0.3823 |
| 70         | 0.1954                                   | 0.2319 | 0.2737 | 0.3017 | 0.3798 |
| 71         | 0.1940                                   | 0.2303 | 0.2718 | 0.2997 | 0.3773 |
| 72         | 0.1927                                   | 0.2287 | 0.2700 | 0.2977 | 0.3748 |
| 73         | 0.1914                                   | 0.2272 | 0.2682 | 0.2957 | 0.3724 |
| 74         | 0.1901                                   | 0.2257 | 0.2664 | 0.2938 | 0.3701 |
| 75         | 0.1888                                   | 0.2242 | 0.2647 | 0.2919 | 0.3678 |
| 76         | 0.1876                                   | 0.2227 | 0.2630 | 0.2900 | 0.3655 |
| 77         | 0.1864                                   | 0.2213 | 0.2613 | 0.2882 | 0.3633 |
| 78         | 0.1852                                   | 0.2199 | 0.2597 | 0.2864 | 0.3611 |
| 79         | 0.1841                                   | 0.2185 | 0.2581 | 0.2847 | 0.3589 |
| 80         | 0.1829                                   | 0.2172 | 0.2565 | 0.2830 | 0.3568 |
| 81         | 0.1818                                   | 0.2159 | 0.2550 | 0.2813 | 0.3547 |
| 82         | 0.1807                                   | 0.2146 | 0.2535 | 0.2796 | 0.3527 |
| 83         | 0.1796                                   | 0.2133 | 0.2520 | 0.2780 | 0.3507 |
| 84         | 0.1786                                   | 0.2120 | 0.2505 | 0.2764 | 0.3487 |
| 85         | 0.1775                                   | 0.2108 | 0.2491 | 0.2748 | 0.3468 |
| 86         | 0.1765                                   | 0.2096 | 0.2477 | 0.2732 | 0.3449 |
| 87         | 0.1755                                   | 0.2084 | 0.2463 | 0.2717 | 0.3430 |
| 88         | 0.1745                                   | 0.2072 | 0.2449 | 0.2702 | 0.3412 |
| 89         | 0.1735                                   | 0.2061 | 0.2435 | 0.2687 | 0.3393 |
| 90         | 0.1726                                   | 0.2050 | 0.2422 | 0.2673 | 0.3375 |
| 91         | 0.1716                                   | 0.2039 | 0.2409 | 0.2659 | 0.3358 |
| 92         | 0.1707                                   | 0.2028 | 0.2396 | 0.2645 | 0.3341 |
| 93         | 0.1698                                   | 0.2017 | 0.2384 | 0.2631 | 0.3323 |
| 94         | 0.1689                                   | 0.2006 | 0.2371 | 0.2617 | 0.3307 |
| 95         | 0.1680                                   | 0.1996 | 0.2359 | 0.2604 | 0.3290 |
| 96         | 0.1671                                   | 0.1986 | 0.2347 | 0.2591 | 0.3274 |
| 97         | 0.1663                                   | 0.1975 | 0.2335 | 0.2578 | 0.3258 |
| 98         | 0.1654                                   | 0.1966 | 0.2324 | 0.2565 | 0.3242 |
| 99         | 0.1646                                   | 0.1956 | 0.2312 | 0.2552 | 0.3226 |
| 100        | 0.1638                                   | 0.1946 | 0.2301 | 0.2540 | 0.3211 |

**Tabel r untuk df = 101 - 150**

| df = (N-2) | <b>Tingkat signifikansi untuk uji satu arah</b> |              |             |              |               |
|------------|---|--------------|-------------|--------------|---------------|
|            | <b>0.05</b>                                     | <b>0.025</b> | <b>0.01</b> | <b>0.005</b> | <b>0.0005</b> |
|            | <b>Tingkat signifikansi untuk uji dua arah</b>  |              |             |              |               |
|            | <b>0.1</b>                                      | <b>0.05</b>  | <b>0.02</b> | <b>0.01</b>  | <b>0.001</b>  |
| <b>101</b> | 0.1630  | 0.1937       | 0.2290      | 0.2528       | 0.3196        |
| <b>102</b> | 0.1622  | 0.1927       | 0.2279      | 0.2515       | 0.3181        |
| <b>103</b> | 0.1614  | 0.1918       | 0.2268      | 0.2504       | 0.3166        |
| <b>104</b> | 0.1606  | 0.1909       | 0.2257      | 0.2492       | 0.3152        |
| <b>105</b> | 0.1599  | 0.1900       | 0.2247      | 0.2480       | 0.3137        |
| <b>106</b> | 0.1591  | 0.1891       | 0.2236      | 0.2469       | 0.3123        |
| <b>107</b> | 0.1584  | 0.1882       | 0.2226      | 0.2458       | 0.3109        |
| <b>108</b> | 0.1576  | 0.1874       | 0.2216      | 0.2446       | 0.3095        |
| <b>109</b> | 0.1569  | 0.1865       | 0.2206      | 0.2436       | 0.3082        |
| <b>110</b> | 0.1562  | 0.1857       | 0.2196      | 0.2425       | 0.3068        |
| <b>111</b> | 0.1555  | 0.1848       | 0.2186      | 0.2414       | 0.3055        |
| <b>112</b> | 0.1548  | 0.1840       | 0.2177      | 0.2403       | 0.3042        |
| <b>113</b> | 0.1541  | 0.1832       | 0.2167      | 0.2393       | 0.3029        |
| <b>114</b> | 0.1535  | 0.1824       | 0.2158      | 0.2383       | 0.3016        |
| <b>115</b> | 0.1528  | 0.1816       | 0.2149      | 0.2373       | 0.3004        |
| <b>116</b> | 0.1522  | 0.1809       | 0.2139      | 0.2363       | 0.2991        |
| <b>117</b> | 0.1515  | 0.1801       | 0.2131      | 0.2353       | 0.2979        |
| <b>118</b> | 0.1509  | 0.1793       | 0.2122      | 0.2343       | 0.2967        |
| <b>119</b> | 0.1502  | 0.1786       | 0.2113      | 0.2333       | 0.2955        |
| <b>120</b> | 0.1496  | 0.1779       | 0.2104      | 0.2324       | 0.2943        |
| <b>121</b> | 0.1490  | 0.1771       | 0.2096      | 0.2315       | 0.2931        |
| <b>122</b> | 0.1484  | 0.1764       | 0.2087      | 0.2305       | 0.2920        |
| <b>123</b> | 0.1478  | 0.1757       | 0.2079      | 0.2296       | 0.2908        |
| <b>124</b> | 0.1472  | 0.1750       | 0.2071      | 0.2287       | 0.2897        |
| <b>125</b> | 0.1466  | 0.1743       | 0.2062      | 0.2278       | 0.2886        |
| <b>126</b> | 0.1460  | 0.1736       | 0.2054      | 0.2269       | 0.2875        |
| <b>127</b> | 0.1455  | 0.1729       | 0.2046      | 0.2260       | 0.2864        |
| <b>128</b> | 0.1449  | 0.1723       | 0.2039      | 0.2252       | 0.2853        |
| <b>129</b> | 0.1443  | 0.1716       | 0.2031      | 0.2243       | 0.2843        |
| <b>130</b> | 0.1438  | 0.1710       | 0.2023      | 0.2235       | 0.2832        |
| <b>131</b> | 0.1432  | 0.1703       | 0.2015      | 0.2226       | 0.2822        |
| <b>132</b> | 0.1427  | 0.1697       | 0.2008      | 0.2218       | 0.2811        |
| <b>133</b> | 0.1422  | 0.1690       | 0.2001      | 0.2210       | 0.2801        |
| <b>134</b> | 0.1416  | 0.1684       | 0.1993      | 0.2202       | 0.2791        |
| <b>135</b> | 0.1411  | 0.1678       | 0.1986      | 0.2194       | 0.2781        |
| <b>136</b> | 0.1406  | 0.1672       | 0.1979      | 0.2186       | 0.2771        |
| <b>137</b> | 0.1401  | 0.1666       | 0.1972      | 0.2178       | 0.2761        |
| <b>138</b> | 0.1396  | 0.1660       | 0.1965      | 0.2170       | 0.2752        |
| <b>139</b> | 0.1391  | 0.1654       | 0.1958      | 0.2163       | 0.2742        |
| <b>140</b> | 0.1386  | 0.1648       | 0.1951      | 0.2155       | 0.2733        |
| <b>141</b> | 0.1381  | 0.1642       | 0.1944      | 0.2148       | 0.2723        |
| <b>142</b> | 0.1376  | 0.1637       | 0.1937      | 0.2140       | 0.2714        |
| <b>143</b> | 0.1371  | 0.1631       | 0.1930      | 0.2133       | 0.2705        |
| <b>144</b> | 0.1367  | 0.1625       | 0.1924      | 0.2126       | 0.2696        |
| <b>145</b> | 0.1362  | 0.1620       | 0.1917      | 0.2118       | 0.2687        |
| <b>146</b> | 0.1357  | 0.1614       | 0.1911      | 0.2111       | 0.2678        |
| <b>147</b> | 0.1353  | 0.1609       | 0.1904      | 0.2104       | 0.2669        |
| <b>148</b> | 0.1348  | 0.1603       | 0.1898      | 0.2097       | 0.2660        |
| <b>149</b> | 0.1344  | 0.1598       | 0.1892      | 0.2090       | 0.2652        |
| <b>150</b> | 0.1339  | 0.1593       | 0.1886      | 0.2083       | 0.2643        |

**Tabel r untuk df = 151 - 200**

| df = (N-2) | Tingkat signifikansi untuk uji satu arah |        |        |        |        |
|------------|--|--------|--------|--------|--------|
|            | 0.05                                     | 0.025  | 0.01   | 0.005  | 0.0005 |
|            | Tingkat signifikansi untuk uji dua arah  |        |        |        |        |
|            | 0.1                                      | 0.05   | 0.02   | 0.01   | 0.001  |
| 151        | 0.1335                                   | 0.1587 | 0.1879 | 0.2077 | 0.2635 |
| 152        | 0.1330                                   | 0.1582 | 0.1873 | 0.2070 | 0.2626 |
| 153        | 0.1326                                   | 0.1577 | 0.1867 | 0.2063 | 0.2618 |
| 154        | 0.1322                                   | 0.1572 | 0.1861 | 0.2057 | 0.2610 |
| 155        | 0.1318                                   | 0.1567 | 0.1855 | 0.2050 | 0.2602 |
| 156        | 0.1313                                   | 0.1562 | 0.1849 | 0.2044 | 0.2593 |
| 157        | 0.1309                                   | 0.1557 | 0.1844 | 0.2037 | 0.2585 |
| 158        | 0.1305                                   | 0.1552 | 0.1838 | 0.2031 | 0.2578 |
| 159        | 0.1301                                   | 0.1547 | 0.1832 | 0.2025 | 0.2570 |
| 160        | 0.1297                                   | 0.1543 | 0.1826 | 0.2019 | 0.2562 |
| 161        | 0.1293                                   | 0.1538 | 0.1821 | 0.2012 | 0.2554 |
| 162        | 0.1289                                   | 0.1533 | 0.1815 | 0.2006 | 0.2546 |
| 163        | 0.1285                                   | 0.1528 | 0.1810 | 0.2000 | 0.2539 |
| 164        | 0.1281                                   | 0.1524 | 0.1804 | 0.1994 | 0.2531 |
| 165        | 0.1277                                   | 0.1519 | 0.1799 | 0.1988 | 0.2524 |
| 166        | 0.1273                                   | 0.1515 | 0.1794 | 0.1982 | 0.2517 |
| 167        | 0.1270                                   | 0.1510 | 0.1788 | 0.1976 | 0.2509 |
| 168        | 0.1266                                   | 0.1506 | 0.1783 | 0.1971 | 0.2502 |
| 169        | 0.1262                                   | 0.1501 | 0.1778 | 0.1965 | 0.2495 |
| 170        | 0.1258                                   | 0.1497 | 0.1773 | 0.1959 | 0.2488 |
| 171        | 0.1255                                   | 0.1493 | 0.1768 | 0.1954 | 0.2481 |
| 172        | 0.1251                                   | 0.1488 | 0.1762 | 0.1948 | 0.2473 |
| 173        | 0.1247                                   | 0.1484 | 0.1757 | 0.1942 | 0.2467 |
| 174        | 0.1244                                   | 0.1480 | 0.1752 | 0.1937 | 0.2460 |
| 175        | 0.1240                                   | 0.1476 | 0.1747 | 0.1932 | 0.2453 |
| 176        | 0.1237                                   | 0.1471 | 0.1743 | 0.1926 | 0.2446 |
| 177        | 0.1233                                   | 0.1467 | 0.1738 | 0.1921 | 0.2439 |
| 178        | 0.1230                                   | 0.1463 | 0.1733 | 0.1915 | 0.2433 |
| 179        | 0.1226                                   | 0.1459 | 0.1728 | 0.1910 | 0.2426 |
| 180        | 0.1223                                   | 0.1455 | 0.1723 | 0.1905 | 0.2419 |
| 181        | 0.1220                                   | 0.1451 | 0.1719 | 0.1900 | 0.2413 |
| 182        | 0.1216                                   | 0.1447 | 0.1714 | 0.1895 | 0.2406 |
| 183        | 0.1213                                   | 0.1443 | 0.1709 | 0.1890 | 0.2400 |
| 184        | 0.1210                                   | 0.1439 | 0.1705 | 0.1884 | 0.2394 |
| 185        | 0.1207                                   | 0.1435 | 0.1700 | 0.1879 | 0.2387 |
| 186        | 0.1203                                   | 0.1432 | 0.1696 | 0.1874 | 0.2381 |
| 187        | 0.1200                                   | 0.1428 | 0.1691 | 0.1869 | 0.2375 |
| 188        | 0.1197                                   | 0.1424 | 0.1687 | 0.1865 | 0.2369 |
| 189        | 0.1194                                   | 0.1420 | 0.1682 | 0.1860 | 0.2363 |
| 190        | 0.1191                                   | 0.1417 | 0.1678 | 0.1855 | 0.2357 |
| 191        | 0.1188                                   | 0.1413 | 0.1674 | 0.1850 | 0.2351 |
| 192        | 0.1184                                   | 0.1409 | 0.1669 | 0.1845 | 0.2345 |
| 193        | 0.1181                                   | 0.1406 | 0.1665 | 0.1841 | 0.2339 |
| 194        | 0.1178                                   | 0.1402 | 0.1661 | 0.1836 | 0.2333 |
| 195        | 0.1175                                   | 0.1398 | 0.1657 | 0.1831 | 0.2327 |
| 196        | 0.1172                                   | 0.1395 | 0.1652 | 0.1827 | 0.2321 |
| 197        | 0.1169                                   | 0.1391 | 0.1648 | 0.1822 | 0.2315 |
| 198        | 0.1166                                   | 0.1388 | 0.1644 | 0.1818 | 0.2310 |
| 199        | 0.1164                                   | 0.1384 | 0.1640 | 0.1813 | 0.2304 |
| 200        | 0.1161                                   | 0.1381 | 0.1636 | 0.1809 | 0.2298 |

## LAMPIRAN 7

### Titik Persentase Distribusi t (df = 1 – 40)

| Pr<br>df | 0.25    | 0.10    | 0.05    | 0.025    | 0.01     | 0.005    | 0.001     |
|----------|---------|---------|---------|----------|----------|----------|-----------|
|          | 0.50    | 0.20    | 0.10    | 0.050    | 0.02     | 0.010    | 0.002     |
| 1        | 1.00000 | 3.07768 | 6.31375 | 12.70620 | 31.82052 | 63.65674 | 318.30884 |
| 2        | 0.81650 | 1.88562 | 2.91999 | 4.30265  | 6.96456  | 9.92484  | 22.32712  |
| 3        | 0.76489 | 1.63774 | 2.35336 | 3.18245  | 4.54070  | 5.84091  | 10.21453  |
| 4        | 0.74070 | 1.53321 | 2.13185 | 2.77645  | 3.74695  | 4.60409  | 7.17318   |
| 5        | 0.72669 | 1.47588 | 2.01505 | 2.57058  | 3.36493  | 4.03214  | 5.89343   |
| 6        | 0.71756 | 1.43976 | 1.94318 | 2.44691  | 3.14267  | 3.70743  | 5.20763   |
| 7        | 0.71114 | 1.41492 | 1.89458 | 2.36462  | 2.99795  | 3.49948  | 4.78529   |
| 8        | 0.70639 | 1.39682 | 1.85955 | 2.30600  | 2.89646  | 3.35539  | 4.50079   |
| 9        | 0.70272 | 1.38303 | 1.83311 | 2.26216  | 2.82144  | 3.24984  | 4.29681   |
| 10       | 0.69981 | 1.37218 | 1.81246 | 2.22814  | 2.76377  | 3.16927  | 4.14370   |
| 11       | 0.69745 | 1.36343 | 1.79588 | 2.20099  | 2.71808  | 3.10581  | 4.02470   |
| 12       | 0.69548 | 1.35622 | 1.78229 | 2.17881  | 2.68100  | 3.05454  | 3.92963   |
| 13       | 0.69383 | 1.35017 | 1.77093 | 2.16037  | 2.65031  | 3.01228  | 3.85198   |
| 14       | 0.69242 | 1.34503 | 1.76131 | 2.14479  | 2.62449  | 2.97684  | 3.78739   |
| 15       | 0.69120 | 1.34061 | 1.75305 | 2.13145  | 2.60248  | 2.94671  | 3.73283   |
| 16       | 0.69013 | 1.33676 | 1.74588 | 2.11991  | 2.58349  | 2.92078  | 3.68615   |
| 17       | 0.68920 | 1.33338 | 1.73961 | 2.10982  | 2.56693  | 2.89823  | 3.64577   |
| 18       | 0.68836 | 1.33039 | 1.73406 | 2.10092  | 2.55238  | 2.87844  | 3.61048   |
| 19       | 0.68762 | 1.32773 | 1.72913 | 2.09302  | 2.53948  | 2.86093  | 3.57940   |
| 20       | 0.68695 | 1.32534 | 1.72472 | 2.08596  | 2.52798  | 2.84534  | 3.55181   |
| 21       | 0.68635 | 1.32319 | 1.72074 | 2.07961  | 2.51765  | 2.83136  | 3.52715   |
| 22       | 0.68581 | 1.32124 | 1.71714 | 2.07387  | 2.50832  | 2.81876  | 3.50499   |
| 23       | 0.68531 | 1.31946 | 1.71387 | 2.06866  | 2.49987  | 2.80734  | 3.48496   |
| 24       | 0.68485 | 1.31784 | 1.71088 | 2.06390  | 2.49216  | 2.79694  | 3.46678   |
| 25       | 0.68443 | 1.31635 | 1.70814 | 2.05954  | 2.48511  | 2.78744  | 3.45019   |
| 26       | 0.68404 | 1.31497 | 1.70562 | 2.05553  | 2.47863  | 2.77871  | 3.43500   |
| 27       | 0.68368 | 1.31370 | 1.70329 | 2.05183  | 2.47266  | 2.77068  | 3.42103   |
| 28       | 0.68335 | 1.31253 | 1.70113 | 2.04841  | 2.46714  | 2.76326  | 3.40816   |
| 29       | 0.68304 | 1.31143 | 1.69913 | 2.04523  | 2.46202  | 2.75639  | 3.39624   |
| 30       | 0.68276 | 1.31042 | 1.69726 | 2.04227  | 2.45726  | 2.75000  | 3.38518   |
| 31       | 0.68249 | 1.30946 | 1.69552 | 2.03951  | 2.45282  | 2.74404  | 3.37490   |
| 32       | 0.68223 | 1.30857 | 1.69389 | 2.03693  | 2.44868  | 2.73848  | 3.36531   |
| 33       | 0.68200 | 1.30774 | 1.69236 | 2.03452  | 2.44479  | 2.73328  | 3.35634   |
| 34       | 0.68177 | 1.30695 | 1.69092 | 2.03224  | 2.44115  | 2.72839  | 3.34793   |
| 35       | 0.68156 | 1.30621 | 1.68957 | 2.03011  | 2.43772  | 2.72381  | 3.34005   |
| 36       | 0.68137 | 1.30551 | 1.68830 | 2.02809  | 2.43449  | 2.71948  | 3.33262   |
| 37       | 0.68118 | 1.30485 | 1.68709 | 2.02619  | 2.43145  | 2.71541  | 3.32563   |
| 38       | 0.68100 | 1.30423 | 1.68595 | 2.02439  | 2.42857  | 2.71156  | 3.31903   |
| 39       | 0.68083 | 1.30364 | 1.68488 | 2.02269  | 2.42584  | 2.70791  | 3.31279   |
| 40       | 0.68067 | 1.30308 | 1.68385 | 2.02108  | 2.42326  | 2.70446  | 3.30688   |

### Titik Persentase Distribusi t (df = 41 – 80)

| Pr<br>df \ | 0.25    | 0.10    | 0.05    | 0.025   | 0.01    | 0.005   | 0.001   |
|------------|---------|---------|---------|---------|---------|---------|---------|
|            | 0.50    | 0.20    | 0.10    | 0.050   | 0.02    | 0.010   | 0.002   |
| 41         | 0.68052 | 1.30254 | 1.68288 | 2.01954 | 2.42080 | 2.70118 | 3.30127 |
| 42         | 0.68038 | 1.30204 | 1.68195 | 2.01808 | 2.41847 | 2.69807 | 3.29595 |
| 43         | 0.68024 | 1.30155 | 1.68107 | 2.01669 | 2.41625 | 2.69510 | 3.29089 |
| 44         | 0.68011 | 1.30109 | 1.68023 | 2.01537 | 2.41413 | 2.69228 | 3.28607 |
| 45         | 0.67998 | 1.30065 | 1.67943 | 2.01410 | 2.41212 | 2.68959 | 3.28148 |
| 46         | 0.67986 | 1.30023 | 1.67866 | 2.01290 | 2.41019 | 2.68701 | 3.27710 |
| 47         | 0.67975 | 1.29982 | 1.67793 | 2.01174 | 2.40835 | 2.68456 | 3.27291 |
| 48         | 0.67964 | 1.29944 | 1.67722 | 2.01063 | 2.40658 | 2.68220 | 3.26891 |
| 49         | 0.67953 | 1.29907 | 1.67655 | 2.00958 | 2.40489 | 2.67995 | 3.26508 |
| 50         | 0.67943 | 1.29871 | 1.67591 | 2.00856 | 2.40327 | 2.67779 | 3.26141 |
| 51         | 0.67933 | 1.29837 | 1.67528 | 2.00758 | 2.40172 | 2.67572 | 3.25789 |
| 52         | 0.67924 | 1.29805 | 1.67469 | 2.00665 | 2.40022 | 2.67373 | 3.25451 |
| 53         | 0.67915 | 1.29773 | 1.67412 | 2.00575 | 2.39879 | 2.67182 | 3.25127 |
| 54         | 0.67906 | 1.29743 | 1.67356 | 2.00488 | 2.39741 | 2.66998 | 3.24815 |
| 55         | 0.67898 | 1.29713 | 1.67303 | 2.00404 | 2.39608 | 2.66822 | 3.24515 |
| 56         | 0.67890 | 1.29685 | 1.67252 | 2.00324 | 2.39480 | 2.66651 | 3.24226 |
| 57         | 0.67882 | 1.29658 | 1.67203 | 2.00247 | 2.39357 | 2.66487 | 3.23948 |
| 58         | 0.67874 | 1.29632 | 1.67155 | 2.00172 | 2.39238 | 2.66329 | 3.23680 |
| 59         | 0.67867 | 1.29607 | 1.67109 | 2.00100 | 2.39123 | 2.66176 | 3.23421 |
| 60         | 0.67860 | 1.29582 | 1.67065 | 2.00030 | 2.39012 | 2.66028 | 3.23171 |
| 61         | 0.67853 | 1.29558 | 1.67022 | 1.99962 | 2.38905 | 2.65886 | 3.22930 |
| 62         | 0.67847 | 1.29536 | 1.66980 | 1.99897 | 2.38801 | 2.65748 | 3.22696 |
| 63         | 0.67840 | 1.29513 | 1.66940 | 1.99834 | 2.38701 | 2.65615 | 3.22471 |
| 64         | 0.67834 | 1.29492 | 1.66901 | 1.99773 | 2.38604 | 2.65485 | 3.22253 |
| 65         | 0.67828 | 1.29471 | 1.66864 | 1.99714 | 2.38510 | 2.65360 | 3.22041 |
| 66         | 0.67823 | 1.29451 | 1.66827 | 1.99656 | 2.38419 | 2.65239 | 3.21837 |
| 67         | 0.67817 | 1.29432 | 1.66792 | 1.99601 | 2.38330 | 2.65122 | 3.21639 |
| 68         | 0.67811 | 1.29413 | 1.66757 | 1.99547 | 2.38245 | 2.65008 | 3.21446 |
| 69         | 0.67806 | 1.29394 | 1.66724 | 1.99495 | 2.38161 | 2.64898 | 3.21260 |
| 70         | 0.67801 | 1.29376 | 1.66691 | 1.99444 | 2.38081 | 2.64790 | 3.21079 |
| 71         | 0.67796 | 1.29359 | 1.66660 | 1.99394 | 2.38002 | 2.64686 | 3.20903 |
| 72         | 0.67791 | 1.29342 | 1.66629 | 1.99346 | 2.37926 | 2.64585 | 3.20733 |
| 73         | 0.67787 | 1.29326 | 1.66600 | 1.99300 | 2.37852 | 2.64487 | 3.20567 |
| 74         | 0.67782 | 1.29310 | 1.66571 | 1.99254 | 2.37780 | 2.64391 | 3.20406 |
| 75         | 0.67778 | 1.29294 | 1.66543 | 1.99210 | 2.37710 | 2.64298 | 3.20249 |
| 76         | 0.67773 | 1.29279 | 1.66515 | 1.99167 | 2.37642 | 2.64208 | 3.20096 |
| 77         | 0.67769 | 1.29264 | 1.66488 | 1.99125 | 2.37576 | 2.64120 | 3.19948 |
| 78         | 0.67765 | 1.29250 | 1.66462 | 1.99085 | 2.37511 | 2.64034 | 3.19804 |
| 79         | 0.67761 | 1.29236 | 1.66437 | 1.99045 | 2.37448 | 2.63950 | 3.19663 |
| 80         | 0.67757 | 1.29222 | 1.66412 | 1.99006 | 2.37387 | 2.63869 | 3.19526 |

### Titik Persentase Distribusi t (df = 81 – 120)

| Pr<br>df | 0.25    | 0.10    | 0.05    | 0.025   | 0.01    | 0.005   | 0.001   |
|----------|---------|---------|---------|---------|---------|---------|---------|
|          | 0.50    | 0.20    | 0.10    | 0.050   | 0.02    | 0.010   | 0.002   |
| 81       | 0.67753 | 1.29209 | 1.66388 | 1.98969 | 2.37327 | 2.63790 | 3.19392 |
| 82       | 0.67749 | 1.29196 | 1.66365 | 1.98932 | 2.37269 | 2.63712 | 3.19262 |
| 83       | 0.67746 | 1.29183 | 1.66342 | 1.98896 | 2.37212 | 2.63637 | 3.19135 |
| 84       | 0.67742 | 1.29171 | 1.66320 | 1.98861 | 2.37156 | 2.63563 | 3.19011 |
| 85       | 0.67739 | 1.29159 | 1.66298 | 1.98827 | 2.37102 | 2.63491 | 3.18890 |
| 86       | 0.67735 | 1.29147 | 1.66277 | 1.98793 | 2.37049 | 2.63421 | 3.18772 |
| 87       | 0.67732 | 1.29136 | 1.66256 | 1.98761 | 2.36998 | 2.63353 | 3.18657 |
| 88       | 0.67729 | 1.29125 | 1.66235 | 1.98729 | 2.36947 | 2.63286 | 3.18544 |
| 89       | 0.67726 | 1.29114 | 1.66216 | 1.98698 | 2.36898 | 2.63220 | 3.18434 |
| 90       | 0.67723 | 1.29103 | 1.66196 | 1.98667 | 2.36850 | 2.63157 | 3.18327 |
| 91       | 0.67720 | 1.29092 | 1.66177 | 1.98638 | 2.36803 | 2.63094 | 3.18222 |
| 92       | 0.67717 | 1.29082 | 1.66159 | 1.98609 | 2.36757 | 2.63033 | 3.18119 |
| 93       | 0.67714 | 1.29072 | 1.66140 | 1.98580 | 2.36712 | 2.62973 | 3.18019 |
| 94       | 0.67711 | 1.29062 | 1.66123 | 1.98552 | 2.36667 | 2.62915 | 3.17921 |
| 95       | 0.67708 | 1.29053 | 1.66105 | 1.98525 | 2.36624 | 2.62858 | 3.17825 |
| 96       | 0.67705 | 1.29043 | 1.66088 | 1.98498 | 2.36582 | 2.62802 | 3.17731 |
| 97       | 0.67703 | 1.29034 | 1.66071 | 1.98472 | 2.36541 | 2.62747 | 3.17639 |
| 98       | 0.67700 | 1.29025 | 1.66055 | 1.98447 | 2.36500 | 2.62693 | 3.17549 |
| 99       | 0.67698 | 1.29016 | 1.66039 | 1.98422 | 2.36461 | 2.62641 | 3.17460 |
| 100      | 0.67695 | 1.29007 | 1.66023 | 1.98397 | 2.36422 | 2.62589 | 3.17374 |
| 101      | 0.67693 | 1.28999 | 1.66008 | 1.98373 | 2.36384 | 2.62539 | 3.17289 |
| 102      | 0.67690 | 1.28991 | 1.65993 | 1.98350 | 2.36346 | 2.62489 | 3.17206 |
| 103      | 0.67688 | 1.28982 | 1.65978 | 1.98326 | 2.36310 | 2.62441 | 3.17125 |
| 104      | 0.67686 | 1.28974 | 1.65964 | 1.98304 | 2.36274 | 2.62393 | 3.17045 |
| 105      | 0.67683 | 1.28967 | 1.65950 | 1.98282 | 2.36239 | 2.62347 | 3.16967 |
| 106      | 0.67681 | 1.28959 | 1.65936 | 1.98260 | 2.36204 | 2.62301 | 3.16890 |
| 107      | 0.67679 | 1.28951 | 1.65922 | 1.98238 | 2.36170 | 2.62256 | 3.16815 |
| 108      | 0.67677 | 1.28944 | 1.65909 | 1.98217 | 2.36137 | 2.62212 | 3.16741 |
| 109      | 0.67675 | 1.28937 | 1.65895 | 1.98197 | 2.36105 | 2.62169 | 3.16669 |
| 110      | 0.67673 | 1.28930 | 1.65882 | 1.98177 | 2.36073 | 2.62126 | 3.16598 |
| 111      | 0.67671 | 1.28922 | 1.65870 | 1.98157 | 2.36041 | 2.62085 | 3.16528 |
| 112      | 0.67669 | 1.28916 | 1.65857 | 1.98137 | 2.36010 | 2.62044 | 3.16460 |
| 113      | 0.67667 | 1.28909 | 1.65845 | 1.98118 | 2.35980 | 2.62004 | 3.16392 |
| 114      | 0.67665 | 1.28902 | 1.65833 | 1.98099 | 2.35950 | 2.61964 | 3.16326 |
| 115      | 0.67663 | 1.28896 | 1.65821 | 1.98081 | 2.35921 | 2.61926 | 3.16262 |
| 116      | 0.67661 | 1.28889 | 1.65810 | 1.98063 | 2.35892 | 2.61888 | 3.16198 |
| 117      | 0.67659 | 1.28883 | 1.65798 | 1.98045 | 2.35864 | 2.61850 | 3.16135 |
| 118      | 0.67657 | 1.28877 | 1.65787 | 1.98027 | 2.35837 | 2.61814 | 3.16074 |
| 119      | 0.67656 | 1.28871 | 1.65776 | 1.98010 | 2.35809 | 2.61778 | 3.16013 |
| 120      | 0.67654 | 1.28865 | 1.65765 | 1.97993 | 2.35782 | 2.61742 | 3.15954 |

### Titik Persentase Distribusi t (df = 121 –160)

| Pr<br>df \ | 0.25<br>0.50 | 0.10<br>0.20 | 0.05<br>0.10 | 0.025<br>0.050 | 0.01<br>0.02 | 0.005<br>0.010 | 0.001<br>0.002 |
|------------|--------------|--------------|--------------|----------------|--------------|----------------|----------------|
| 121        | 0.67652      | 1.28859      | 1.65754      | 1.97976        | 2.35756      | 2.61707        | 3.15895        |
| 122        | 0.67651      | 1.28853      | 1.65744      | 1.97960        | 2.35730      | 2.61673        | 3.15838        |
| 123        | 0.67649      | 1.28847      | 1.65734      | 1.97944        | 2.35705      | 2.61639        | 3.15781        |
| 124        | 0.67647      | 1.28842      | 1.65723      | 1.97928        | 2.35680      | 2.61606        | 3.15726        |
| 125        | 0.67646      | 1.28836      | 1.65714      | 1.97912        | 2.35655      | 2.61573        | 3.15671        |
| 126        | 0.67644      | 1.28831      | 1.65704      | 1.97897        | 2.35631      | 2.61541        | 3.15617        |
| 127        | 0.67643      | 1.28825      | 1.65694      | 1.97882        | 2.35607      | 2.61510        | 3.15565        |
| 128        | 0.67641      | 1.28820      | 1.65685      | 1.97867        | 2.35583      | 2.61478        | 3.15512        |
| 129        | 0.67640      | 1.28815      | 1.65675      | 1.97852        | 2.35560      | 2.61448        | 3.15461        |
| 130        | 0.67638      | 1.28810      | 1.65666      | 1.97838        | 2.35537      | 2.61418        | 3.15411        |
| 131        | 0.67637      | 1.28805      | 1.65657      | 1.97824        | 2.35515      | 2.61388        | 3.15361        |
| 132        | 0.67635      | 1.28800      | 1.65648      | 1.97810        | 2.35493      | 2.61359        | 3.15312        |
| 133        | 0.67634      | 1.28795      | 1.65639      | 1.97796        | 2.35471      | 2.61330        | 3.15264        |
| 134        | 0.67633      | 1.28790      | 1.65630      | 1.97783        | 2.35450      | 2.61302        | 3.15217        |
| 135        | 0.67631      | 1.28785      | 1.65622      | 1.97769        | 2.35429      | 2.61274        | 3.15170        |
| 136        | 0.67630      | 1.28781      | 1.65613      | 1.97756        | 2.35408      | 2.61246        | 3.15124        |
| 137        | 0.67628      | 1.28776      | 1.65605      | 1.97743        | 2.35387      | 2.61219        | 3.15079        |
| 138        | 0.67627      | 1.28772      | 1.65597      | 1.97730        | 2.35367      | 2.61193        | 3.15034        |
| 139        | 0.67626      | 1.28767      | 1.65589      | 1.97718        | 2.35347      | 2.61166        | 3.14990        |
| 140        | 0.67625      | 1.28763      | 1.65581      | 1.97705        | 2.35328      | 2.61140        | 3.14947        |
| 141        | 0.67623      | 1.28758      | 1.65573      | 1.97693        | 2.35309      | 2.61115        | 3.14904        |
| 142        | 0.67622      | 1.28754      | 1.65566      | 1.97681        | 2.35289      | 2.61090        | 3.14862        |
| 143        | 0.67621      | 1.28750      | 1.65558      | 1.97669        | 2.35271      | 2.61065        | 3.14820        |
| 144        | 0.67620      | 1.28746      | 1.65550      | 1.97658        | 2.35252      | 2.61040        | 3.14779        |
| 145        | 0.67619      | 1.28742      | 1.65543      | 1.97646        | 2.35234      | 2.61016        | 3.14739        |
| 146        | 0.67617      | 1.28738      | 1.65536      | 1.97635        | 2.35216      | 2.60992        | 3.14699        |
| 147        | 0.67616      | 1.28734      | 1.65529      | 1.97623        | 2.35198      | 2.60969        | 3.14660        |
| 148        | 0.67615      | 1.28730      | 1.65521      | 1.97612        | 2.35181      | 2.60946        | 3.14621        |
| 149        | 0.67614      | 1.28726      | 1.65514      | 1.97601        | 2.35163      | 2.60923        | 3.14583        |
| 150        | 0.67613      | 1.28722      | 1.65508      | 1.97591        | 2.35146      | 2.60900        | 3.14545        |
| 151        | 0.67612      | 1.28718      | 1.65501      | 1.97580        | 2.35130      | 2.60878        | 3.14508        |
| 152        | 0.67611      | 1.28715      | 1.65494      | 1.97569        | 2.35113      | 2.60856        | 3.14471        |
| 153        | 0.67610      | 1.28711      | 1.65487      | 1.97559        | 2.35097      | 2.60834        | 3.14435        |
| 154        | 0.67609      | 1.28707      | 1.65481      | 1.97549        | 2.35081      | 2.60813        | 3.14400        |
| 155        | 0.67608      | 1.28704      | 1.65474      | 1.97539        | 2.35065      | 2.60792        | 3.14364        |
| 156        | 0.67607      | 1.28700      | 1.65468      | 1.97529        | 2.35049      | 2.60771        | 3.14330        |
| 157        | 0.67606      | 1.28697      | 1.65462      | 1.97519        | 2.35033      | 2.60751        | 3.14295        |
| 158        | 0.67605      | 1.28693      | 1.65455      | 1.97509        | 2.35018      | 2.60730        | 3.14261        |
| 159        | 0.67604      | 1.28690      | 1.65449      | 1.97500        | 2.35003      | 2.60710        | 3.14228        |
| 160        | 0.67603      | 1.28687      | 1.65443      | 1.97490        | 2.34988      | 2.60691        | 3.14195        |

### Titik Persentase Distribusi t (df = 161 – 200)

| <b>Pr</b>  | <b>0.25</b> | <b>0.10</b> | <b>0.05</b> | <b>0.025</b> | <b>0.01</b> | <b>0.005</b> | <b>0.001</b> |
|------------|-------------|-------------|-------------|--------------|-------------|--------------|--------------|
| <b>df</b>  | <b>0.50</b> | <b>0.20</b> | <b>0.10</b> | <b>0.050</b> | <b>0.02</b> | <b>0.010</b> | <b>0.002</b> |
| <b>161</b> | 0.67602     | 1.28683     | 1.65437     | 1.97481      | 2.34973     | 2.60671      | 3.14162      |
| <b>162</b> | 0.67601     | 1.28680     | 1.65431     | 1.97472      | 2.34959     | 2.60652      | 3.14130      |
| <b>163</b> | 0.67600     | 1.28677     | 1.65426     | 1.97462      | 2.34944     | 2.60633      | 3.14098      |
| <b>164</b> | 0.67599     | 1.28673     | 1.65420     | 1.97453      | 2.34930     | 2.60614      | 3.14067      |
| <b>165</b> | 0.67598     | 1.28670     | 1.65414     | 1.97445      | 2.34916     | 2.60595      | 3.14036      |
| <b>166</b> | 0.67597     | 1.28667     | 1.65408     | 1.97436      | 2.34902     | 2.60577      | 3.14005      |
| <b>167</b> | 0.67596     | 1.28664     | 1.65403     | 1.97427      | 2.34888     | 2.60559      | 3.13975      |
| <b>168</b> | 0.67595     | 1.28661     | 1.65397     | 1.97419      | 2.34875     | 2.60541      | 3.13945      |
| <b>169</b> | 0.67594     | 1.28658     | 1.65392     | 1.97410      | 2.34862     | 2.60523      | 3.13915      |
| <b>170</b> | 0.67594     | 1.28655     | 1.65387     | 1.97402      | 2.34848     | 2.60506      | 3.13886      |
| <b>171</b> | 0.67593     | 1.28652     | 1.65381     | 1.97393      | 2.34835     | 2.60489      | 3.13857      |
| <b>172</b> | 0.67592     | 1.28649     | 1.65376     | 1.97385      | 2.34822     | 2.60471      | 3.13829      |
| <b>173</b> | 0.67591     | 1.28646     | 1.65371     | 1.97377      | 2.34810     | 2.60455      | 3.13801      |
| <b>174</b> | 0.67590     | 1.28644     | 1.65366     | 1.97369      | 2.34797     | 2.60438      | 3.13773      |
| <b>175</b> | 0.67589     | 1.28641     | 1.65361     | 1.97361      | 2.34784     | 2.60421      | 3.13745      |
| <b>176</b> | 0.67589     | 1.28638     | 1.65356     | 1.97353      | 2.34772     | 2.60405      | 3.13718      |
| <b>177</b> | 0.67588     | 1.28635     | 1.65351     | 1.97346      | 2.34760     | 2.60389      | 3.13691      |
| <b>178</b> | 0.67587     | 1.28633     | 1.65346     | 1.97338      | 2.34748     | 2.60373      | 3.13665      |
| <b>179</b> | 0.67586     | 1.28630     | 1.65341     | 1.97331      | 2.34736     | 2.60357      | 3.13638      |
| <b>180</b> | 0.67586     | 1.28627     | 1.65336     | 1.97323      | 2.34724     | 2.60342      | 3.13612      |
| <b>181</b> | 0.67585     | 1.28625     | 1.65332     | 1.97316      | 2.34713     | 2.60326      | 3.13587      |
| <b>182</b> | 0.67584     | 1.28622     | 1.65327     | 1.97308      | 2.34701     | 2.60311      | 3.13561      |
| <b>183</b> | 0.67583     | 1.28619     | 1.65322     | 1.97301      | 2.34690     | 2.60296      | 3.13536      |
| <b>184</b> | 0.67583     | 1.28617     | 1.65318     | 1.97294      | 2.34678     | 2.60281      | 3.13511      |
| <b>185</b> | 0.67582     | 1.28614     | 1.65313     | 1.97287      | 2.34667     | 2.60267      | 3.13487      |
| <b>186</b> | 0.67581     | 1.28612     | 1.65309     | 1.97280      | 2.34656     | 2.60252      | 3.13463      |
| <b>187</b> | 0.67580     | 1.28610     | 1.65304     | 1.97273      | 2.34645     | 2.60238      | 3.13438      |
| <b>188</b> | 0.67580     | 1.28607     | 1.65300     | 1.97266      | 2.34635     | 2.60223      | 3.13415      |
| <b>189</b> | 0.67579     | 1.28605     | 1.65296     | 1.97260      | 2.34624     | 2.60209      | 3.13391      |
| <b>190</b> | 0.67578     | 1.28602     | 1.65291     | 1.97253      | 2.34613     | 2.60195      | 3.13368      |
| <b>191</b> | 0.67578     | 1.28600     | 1.65287     | 1.97246      | 2.34603     | 2.60181      | 3.13345      |
| <b>192</b> | 0.67577     | 1.28598     | 1.65283     | 1.97240      | 2.34593     | 2.60168      | 3.13322      |
| <b>193</b> | 0.67576     | 1.28595     | 1.65279     | 1.97233      | 2.34582     | 2.60154      | 3.13299      |
| <b>194</b> | 0.67576     | 1.28593     | 1.65275     | 1.97227      | 2.34572     | 2.60141      | 3.13277      |
| <b>195</b> | 0.67575     | 1.28591     | 1.65271     | 1.97220      | 2.34562     | 2.60128      | 3.13255      |
| <b>196</b> | 0.67574     | 1.28589     | 1.65267     | 1.97214      | 2.34552     | 2.60115      | 3.13233      |
| <b>197</b> | 0.67574     | 1.28586     | 1.65263     | 1.97208      | 2.34543     | 2.60102      | 3.13212      |
| <b>198</b> | 0.67573     | 1.28584     | 1.65259     | 1.97202      | 2.34533     | 2.60089      | 3.13190      |
| <b>199</b> | 0.67572     | 1.28582     | 1.65255     | 1.97196      | 2.34523     | 2.60076      | 3.13169      |
| <b>200</b> | 0.67572     | 1.28580     | 1.65251     | 1.97190      | 2.34514     | 2.60063      | 3.13148      |

## LAMPIRAN 8

**Titik Persentase Distribusi F untuk Probabilita = 0,05**

| df untuk penyebut (N2) | df untuk pembilang (N1) |       |       |       |       |       |       |       |       |       |       |       |       |       |       |
|------------------------|-------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
|                        | 1                       | 2     | 3     | 4     | 5     | 6     | 7     | 8     | 9     | 10    | 11    | 12    | 13    | 14    | 15    |
| 1                      | 161                     | 199   | 216   | 225   | 230   | 234   | 237   | 239   | 241   | 242   | 243   | 244   | 245   | 245   | 246   |
| 2                      | 18.51                   | 19.00 | 19.16 | 19.25 | 19.30 | 19.33 | 19.35 | 19.37 | 19.38 | 19.40 | 19.40 | 19.41 | 19.42 | 19.42 | 19.43 |
| 3                      | 10.13                   | 9.55  | 9.28  | 9.12  | 9.01  | 8.94  | 8.89  | 8.85  | 8.81  | 8.79  | 8.76  | 8.74  | 8.73  | 8.71  | 8.70  |
| 4                      | 7.71                    | 6.94  | 6.59  | 6.39  | 6.26  | 6.16  | 6.09  | 6.04  | 6.00  | 5.96  | 5.94  | 5.91  | 5.89  | 5.87  | 5.86  |
| 5                      | 6.61                    | 5.79  | 5.41  | 5.19  | 5.05  | 4.95  | 4.88  | 4.82  | 4.77  | 4.74  | 4.70  | 4.68  | 4.66  | 4.64  | 4.62  |
| 6                      | 5.99                    | 5.14  | 4.76  | 4.53  | 4.39  | 4.28  | 4.21  | 4.15  | 4.10  | 4.06  | 4.03  | 4.00  | 3.98  | 3.96  | 3.94  |
| 7                      | 5.59                    | 4.74  | 4.35  | 4.12  | 3.97  | 3.87  | 3.79  | 3.73  | 3.68  | 3.64  | 3.60  | 3.57  | 3.55  | 3.53  | 3.51  |
| 8                      | 5.32                    | 4.46  | 4.07  | 3.84  | 3.69  | 3.58  | 3.50  | 3.44  | 3.39  | 3.35  | 3.31  | 3.28  | 3.26  | 3.24  | 3.22  |
| 9                      | 5.12                    | 4.26  | 3.86  | 3.63  | 3.48  | 3.37  | 3.29  | 3.23  | 3.18  | 3.14  | 3.10  | 3.07  | 3.05  | 3.03  | 3.01  |
| 10                     | 4.96                    | 4.10  | 3.71  | 3.48  | 3.33  | 3.22  | 3.14  | 3.07  | 3.02  | 2.98  | 2.94  | 2.91  | 2.89  | 2.86  | 2.85  |
| 11                     | 4.84                    | 3.98  | 3.59  | 3.36  | 3.20  | 3.09  | 3.01  | 2.95  | 2.90  | 2.85  | 2.82  | 2.79  | 2.76  | 2.74  | 2.72  |
| 12                     | 4.75                    | 3.89  | 3.49  | 3.26  | 3.11  | 3.00  | 2.91  | 2.85  | 2.80  | 2.75  | 2.72  | 2.69  | 2.66  | 2.64  | 2.62  |
| 13                     | 4.67                    | 3.81  | 3.41  | 3.18  | 3.03  | 2.92  | 2.83  | 2.77  | 2.71  | 2.67  | 2.63  | 2.60  | 2.58  | 2.55  | 2.53  |
| 14                     | 4.60                    | 3.74  | 3.34  | 3.11  | 2.96  | 2.85  | 2.76  | 2.70  | 2.65  | 2.60  | 2.57  | 2.53  | 2.51  | 2.48  | 2.46  |
| 15                     | 4.54                    | 3.68  | 3.29  | 3.06  | 2.90  | 2.79  | 2.71  | 2.64  | 2.59  | 2.54  | 2.51  | 2.48  | 2.45  | 2.42  | 2.40  |
| 16                     | 4.49                    | 3.63  | 3.24  | 3.01  | 2.85  | 2.74  | 2.66  | 2.59  | 2.54  | 2.49  | 2.46  | 2.42  | 2.40  | 2.37  | 2.35  |
| 17                     | 4.45                    | 3.59  | 3.20  | 2.96  | 2.81  | 2.70  | 2.61  | 2.55  | 2.49  | 2.45  | 2.41  | 2.38  | 2.35  | 2.33  | 2.31  |
| 18                     | 4.41                    | 3.55  | 3.16  | 2.93  | 2.77  | 2.66  | 2.58  | 2.51  | 2.46  | 2.41  | 2.37  | 2.34  | 2.31  | 2.29  | 2.27  |
| 19                     | 4.38                    | 3.52  | 3.13  | 2.90  | 2.74  | 2.63  | 2.54  | 2.48  | 2.42  | 2.38  | 2.34  | 2.31  | 2.28  | 2.26  | 2.23  |
| 20                     | 4.35                    | 3.49  | 3.10  | 2.87  | 2.71  | 2.60  | 2.51  | 2.45  | 2.39  | 2.35  | 2.31  | 2.28  | 2.25  | 2.22  | 2.20  |
| 21                     | 4.32                    | 3.47  | 3.07  | 2.84  | 2.68  | 2.57  | 2.49  | 2.42  | 2.37  | 2.32  | 2.28  | 2.25  | 2.22  | 2.20  | 2.18  |
| 22                     | 4.30                    | 3.44  | 3.05  | 2.82  | 2.66  | 2.55  | 2.46  | 2.40  | 2.34  | 2.30  | 2.26  | 2.23  | 2.20  | 2.17  | 2.15  |
| 23                     | 4.28                    | 3.42  | 3.03  | 2.80  | 2.64  | 2.53  | 2.44  | 2.37  | 2.32  | 2.27  | 2.24  | 2.20  | 2.18  | 2.15  | 2.13  |
| 24                     | 4.26                    | 3.40  | 3.01  | 2.78  | 2.62  | 2.51  | 2.42  | 2.36  | 2.30  | 2.25  | 2.22  | 2.18  | 2.15  | 2.13  | 2.11  |
| 25                     | 4.24                    | 3.39  | 2.99  | 2.76  | 2.60  | 2.49  | 2.40  | 2.34  | 2.28  | 2.24  | 2.20  | 2.16  | 2.14  | 2.11  | 2.09  |
| 26                     | 4.23                    | 3.37  | 2.98  | 2.74  | 2.59  | 2.47  | 2.39  | 2.32  | 2.27  | 2.22  | 2.18  | 2.15  | 2.12  | 2.09  | 2.07  |
| 27                     | 4.21                    | 3.35  | 2.96  | 2.73  | 2.57  | 2.46  | 2.37  | 2.31  | 2.25  | 2.20  | 2.17  | 2.13  | 2.10  | 2.08  | 2.06  |
| 28                     | 4.20                    | 3.34  | 2.95  | 2.71  | 2.56  | 2.45  | 2.36  | 2.29  | 2.24  | 2.19  | 2.15  | 2.12  | 2.09  | 2.06  | 2.04  |
| 29                     | 4.18                    | 3.33  | 2.93  | 2.70  | 2.55  | 2.43  | 2.35  | 2.28  | 2.22  | 2.18  | 2.14  | 2.10  | 2.08  | 2.05  | 2.03  |
| 30                     | 4.17                    | 3.32  | 2.92  | 2.69  | 2.53  | 2.42  | 2.33  | 2.27  | 2.21  | 2.16  | 2.13  | 2.09  | 2.06  | 2.04  | 2.01  |
| 31                     | 4.16                    | 3.30  | 2.91  | 2.68  | 2.52  | 2.41  | 2.32  | 2.25  | 2.20  | 2.15  | 2.11  | 2.08  | 2.05  | 2.03  | 2.00  |
| 32                     | 4.15                    | 3.29  | 2.90  | 2.67  | 2.51  | 2.40  | 2.31  | 2.24  | 2.19  | 2.14  | 2.10  | 2.07  | 2.04  | 2.01  | 1.99  |
| 33                     | 4.14                    | 3.28  | 2.89  | 2.66  | 2.50  | 2.39  | 2.30  | 2.23  | 2.18  | 2.13  | 2.09  | 2.06  | 2.03  | 2.00  | 1.98  |
| 34                     | 4.13                    | 3.28  | 2.88  | 2.65  | 2.49  | 2.38  | 2.29  | 2.23  | 2.17  | 2.12  | 2.08  | 2.05  | 2.02  | 1.99  | 1.97  |
| 35                     | 4.12                    | 3.27  | 2.87  | 2.64  | 2.49  | 2.37  | 2.29  | 2.22  | 2.16  | 2.11  | 2.07  | 2.04  | 2.01  | 1.99  | 1.96  |
| 36                     | 4.11                    | 3.26  | 2.87  | 2.63  | 2.48  | 2.36  | 2.28  | 2.21  | 2.15  | 2.11  | 2.07  | 2.03  | 2.00  | 1.98  | 1.95  |
| 37                     | 4.11                    | 3.25  | 2.86  | 2.63  | 2.47  | 2.36  | 2.27  | 2.20  | 2.14  | 2.10  | 2.06  | 2.02  | 2.00  | 1.97  | 1.95  |
| 38                     | 4.10                    | 3.24  | 2.85  | 2.62  | 2.46  | 2.35  | 2.26  | 2.19  | 2.14  | 2.09  | 2.05  | 2.02  | 1.99  | 1.96  | 1.94  |
| 39                     | 4.09                    | 3.24  | 2.85  | 2.61  | 2.46  | 2.34  | 2.26  | 2.19  | 2.13  | 2.08  | 2.04  | 2.01  | 1.98  | 1.95  | 1.93  |
| 40                     | 4.08                    | 3.23  | 2.84  | 2.61  | 2.45  | 2.34  | 2.25  | 2.18  | 2.12  | 2.08  | 2.04  | 2.00  | 1.97  | 1.95  | 1.92  |
| 41                     | 4.08                    | 3.23  | 2.83  | 2.60  | 2.44  | 2.33  | 2.24  | 2.17  | 2.12  | 2.07  | 2.03  | 2.00  | 1.97  | 1.94  | 1.92  |
| 42                     | 4.07                    | 3.22  | 2.83  | 2.59  | 2.44  | 2.32  | 2.24  | 2.17  | 2.11  | 2.06  | 2.03  | 1.99  | 1.96  | 1.94  | 1.91  |
| 43                     | 4.07                    | 3.21  | 2.82  | 2.59  | 2.43  | 2.32  | 2.23  | 2.16  | 2.11  | 2.06  | 2.02  | 1.99  | 1.96  | 1.93  | 1.91  |
| 44                     | 4.06                    | 3.21  | 2.82  | 2.58  | 2.43  | 2.31  | 2.23  | 2.16  | 2.10  | 2.05  | 2.01  | 1.98  | 1.95  | 1.92  | 1.90  |
| 45                     | 4.06                    | 3.20  | 2.81  | 2.58  | 2.42  | 2.31  | 2.22  | 2.15  | 2.10  | 2.05  | 2.01  | 1.97  | 1.94  | 1.92  | 1.89  |

**Titik Persentase Distribusi F untuk Probabilita = 0,05**

| df untuk penyebut (N2) | df untuk pembilang (N1) |      |      |      |      |      |      |      |      |      |      |      |      |      |      |
|------------------------|-------------------------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
|                        | 1                       | 2    | 3    | 4    | 5    | 6    | 7    | 8    | 9    | 10   | 11   | 12   | 13   | 14   | 15   |
| 46                     | 4.05                    | 3.20 | 2.81 | 2.57 | 2.42 | 2.30 | 2.22 | 2.15 | 2.09 | 2.04 | 2.00 | 1.97 | 1.94 | 1.91 | 1.89 |
| 47                     | 4.05                    | 3.20 | 2.80 | 2.57 | 2.41 | 2.30 | 2.21 | 2.14 | 2.09 | 2.04 | 2.00 | 1.96 | 1.93 | 1.91 | 1.88 |
| 48                     | 4.04                    | 3.19 | 2.80 | 2.57 | 2.41 | 2.29 | 2.21 | 2.14 | 2.08 | 2.03 | 1.99 | 1.96 | 1.93 | 1.90 | 1.88 |
| 49                     | 4.04                    | 3.19 | 2.79 | 2.56 | 2.40 | 2.29 | 2.20 | 2.13 | 2.08 | 2.03 | 1.99 | 1.96 | 1.93 | 1.90 | 1.88 |
| 50                     | 4.03                    | 3.18 | 2.79 | 2.56 | 2.40 | 2.29 | 2.20 | 2.13 | 2.07 | 2.03 | 1.99 | 1.95 | 1.92 | 1.89 | 1.87 |
| 51                     | 4.03                    | 3.18 | 2.79 | 2.55 | 2.40 | 2.28 | 2.20 | 2.13 | 2.07 | 2.02 | 1.98 | 1.95 | 1.92 | 1.89 | 1.87 |
| 52                     | 4.03                    | 3.18 | 2.78 | 2.55 | 2.39 | 2.28 | 2.19 | 2.12 | 2.07 | 2.02 | 1.98 | 1.94 | 1.91 | 1.89 | 1.86 |
| 53                     | 4.02                    | 3.17 | 2.78 | 2.55 | 2.39 | 2.28 | 2.19 | 2.12 | 2.06 | 2.01 | 1.97 | 1.94 | 1.91 | 1.88 | 1.86 |
| 54                     | 4.02                    | 3.17 | 2.78 | 2.54 | 2.39 | 2.27 | 2.18 | 2.12 | 2.06 | 2.01 | 1.97 | 1.94 | 1.91 | 1.88 | 1.86 |
| 55                     | 4.02                    | 3.16 | 2.77 | 2.54 | 2.38 | 2.27 | 2.18 | 2.11 | 2.06 | 2.01 | 1.97 | 1.93 | 1.90 | 1.88 | 1.85 |
| 56                     | 4.01                    | 3.16 | 2.77 | 2.54 | 2.38 | 2.27 | 2.18 | 2.11 | 2.05 | 2.00 | 1.96 | 1.93 | 1.90 | 1.87 | 1.85 |
| 57                     | 4.01                    | 3.16 | 2.77 | 2.53 | 2.38 | 2.26 | 2.18 | 2.11 | 2.05 | 2.00 | 1.96 | 1.93 | 1.90 | 1.87 | 1.85 |
| 58                     | 4.01                    | 3.16 | 2.76 | 2.53 | 2.37 | 2.26 | 2.17 | 2.10 | 2.05 | 2.00 | 1.96 | 1.92 | 1.89 | 1.87 | 1.84 |
| 59                     | 4.00                    | 3.15 | 2.76 | 2.53 | 2.37 | 2.26 | 2.17 | 2.10 | 2.04 | 2.00 | 1.96 | 1.92 | 1.89 | 1.86 | 1.84 |
| 60                     | 4.00                    | 3.15 | 2.76 | 2.53 | 2.37 | 2.25 | 2.17 | 2.10 | 2.04 | 1.99 | 1.95 | 1.92 | 1.89 | 1.86 | 1.84 |
| 61                     | 4.00                    | 3.15 | 2.76 | 2.52 | 2.37 | 2.25 | 2.16 | 2.09 | 2.04 | 1.99 | 1.95 | 1.91 | 1.88 | 1.86 | 1.83 |
| 62                     | 4.00                    | 3.15 | 2.75 | 2.52 | 2.36 | 2.25 | 2.16 | 2.09 | 2.03 | 1.99 | 1.95 | 1.91 | 1.88 | 1.85 | 1.83 |
| 63                     | 3.99                    | 3.14 | 2.75 | 2.52 | 2.36 | 2.25 | 2.16 | 2.09 | 2.03 | 1.98 | 1.94 | 1.91 | 1.88 | 1.85 | 1.83 |
| 64                     | 3.99                    | 3.14 | 2.75 | 2.52 | 2.36 | 2.24 | 2.16 | 2.09 | 2.03 | 1.98 | 1.94 | 1.91 | 1.88 | 1.85 | 1.83 |
| 65                     | 3.99                    | 3.14 | 2.75 | 2.51 | 2.36 | 2.24 | 2.15 | 2.08 | 2.03 | 1.98 | 1.94 | 1.90 | 1.87 | 1.85 | 1.82 |
| 66                     | 3.99                    | 3.14 | 2.74 | 2.51 | 2.35 | 2.24 | 2.15 | 2.08 | 2.03 | 1.98 | 1.94 | 1.90 | 1.87 | 1.84 | 1.82 |
| 67                     | 3.98                    | 3.13 | 2.74 | 2.51 | 2.35 | 2.24 | 2.15 | 2.08 | 2.02 | 1.98 | 1.93 | 1.90 | 1.87 | 1.84 | 1.82 |
| 68                     | 3.98                    | 3.13 | 2.74 | 2.51 | 2.35 | 2.24 | 2.15 | 2.08 | 2.02 | 1.97 | 1.93 | 1.90 | 1.87 | 1.84 | 1.82 |
| 69                     | 3.98                    | 3.13 | 2.74 | 2.50 | 2.35 | 2.23 | 2.15 | 2.08 | 2.02 | 1.97 | 1.93 | 1.90 | 1.86 | 1.84 | 1.81 |
| 70                     | 3.98                    | 3.13 | 2.74 | 2.50 | 2.35 | 2.23 | 2.14 | 2.07 | 2.02 | 1.97 | 1.93 | 1.89 | 1.86 | 1.84 | 1.81 |
| 71                     | 3.98                    | 3.13 | 2.73 | 2.50 | 2.34 | 2.23 | 2.14 | 2.07 | 2.01 | 1.97 | 1.93 | 1.89 | 1.86 | 1.83 | 1.81 |
| 72                     | 3.97                    | 3.12 | 2.73 | 2.50 | 2.34 | 2.23 | 2.14 | 2.07 | 2.01 | 1.96 | 1.92 | 1.89 | 1.86 | 1.83 | 1.81 |
| 73                     | 3.97                    | 3.12 | 2.73 | 2.50 | 2.34 | 2.23 | 2.14 | 2.07 | 2.01 | 1.96 | 1.92 | 1.89 | 1.86 | 1.83 | 1.81 |
| 74                     | 3.97                    | 3.12 | 2.73 | 2.50 | 2.34 | 2.22 | 2.14 | 2.07 | 2.01 | 1.96 | 1.92 | 1.89 | 1.85 | 1.83 | 1.80 |
| 75                     | 3.97                    | 3.12 | 2.73 | 2.49 | 2.34 | 2.22 | 2.13 | 2.06 | 2.01 | 1.96 | 1.92 | 1.88 | 1.85 | 1.83 | 1.80 |
| 76                     | 3.97                    | 3.12 | 2.72 | 2.49 | 2.33 | 2.22 | 2.13 | 2.06 | 2.01 | 1.96 | 1.92 | 1.88 | 1.85 | 1.82 | 1.80 |
| 77                     | 3.97                    | 3.12 | 2.72 | 2.49 | 2.33 | 2.22 | 2.13 | 2.06 | 2.00 | 1.96 | 1.92 | 1.88 | 1.85 | 1.82 | 1.80 |
| 78                     | 3.96                    | 3.11 | 2.72 | 2.49 | 2.33 | 2.22 | 2.13 | 2.06 | 2.00 | 1.95 | 1.91 | 1.88 | 1.85 | 1.82 | 1.80 |
| 79                     | 3.96                    | 3.11 | 2.72 | 2.49 | 2.33 | 2.22 | 2.13 | 2.06 | 2.00 | 1.95 | 1.91 | 1.88 | 1.85 | 1.82 | 1.79 |
| 80                     | 3.96                    | 3.11 | 2.72 | 2.49 | 2.33 | 2.21 | 2.13 | 2.06 | 2.00 | 1.95 | 1.91 | 1.88 | 1.84 | 1.82 | 1.79 |
| 81                     | 3.96                    | 3.11 | 2.72 | 2.48 | 2.33 | 2.21 | 2.12 | 2.05 | 2.00 | 1.95 | 1.91 | 1.87 | 1.84 | 1.82 | 1.79 |
| 82                     | 3.96                    | 3.11 | 2.72 | 2.48 | 2.33 | 2.21 | 2.12 | 2.05 | 2.00 | 1.95 | 1.91 | 1.87 | 1.84 | 1.81 | 1.79 |
| 83                     | 3.96                    | 3.11 | 2.71 | 2.48 | 2.32 | 2.21 | 2.12 | 2.05 | 1.99 | 1.95 | 1.91 | 1.87 | 1.84 | 1.81 | 1.79 |
| 84                     | 3.95                    | 3.11 | 2.71 | 2.48 | 2.32 | 2.21 | 2.12 | 2.05 | 1.99 | 1.95 | 1.90 | 1.87 | 1.84 | 1.81 | 1.79 |
| 85                     | 3.95                    | 3.10 | 2.71 | 2.48 | 2.32 | 2.21 | 2.12 | 2.05 | 1.99 | 1.94 | 1.90 | 1.87 | 1.84 | 1.81 | 1.79 |
| 86                     | 3.95                    | 3.10 | 2.71 | 2.48 | 2.32 | 2.21 | 2.12 | 2.05 | 1.99 | 1.94 | 1.90 | 1.87 | 1.84 | 1.81 | 1.78 |
| 87                     | 3.95                    | 3.10 | 2.71 | 2.48 | 2.32 | 2.20 | 2.12 | 2.05 | 1.99 | 1.94 | 1.90 | 1.87 | 1.83 | 1.81 | 1.78 |
| 88                     | 3.95                    | 3.10 | 2.71 | 2.48 | 2.32 | 2.20 | 2.12 | 2.05 | 1.99 | 1.94 | 1.90 | 1.86 | 1.83 | 1.81 | 1.78 |
| 89                     | 3.95                    | 3.10 | 2.71 | 2.47 | 2.32 | 2.20 | 2.11 | 2.04 | 1.99 | 1.94 | 1.90 | 1.86 | 1.83 | 1.80 | 1.78 |
| 90                     | 3.95                    | 3.10 | 2.71 | 2.47 | 2.32 | 2.20 | 2.11 | 2.04 | 1.99 | 1.94 | 1.90 | 1.86 | 1.83 | 1.80 | 1.78 |

**Titik Persentase Distribusi F untuk Probabilita = 0,05**

| df untuk penyebut (N2) | df untuk pembilang (N1) |      |      |      |      |      |      |      |      |      |      |      |      |      |      |
|------------------------|-------------------------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
|                        | 1                       | 2    | 3    | 4    | 5    | 6    | 7    | 8    | 9    | 10   | 11   | 12   | 13   | 14   | 15   |
| 91                     | 3.95                    | 3.10 | 2.70 | 2.47 | 2.31 | 2.20 | 2.11 | 2.04 | 1.98 | 1.94 | 1.90 | 1.86 | 1.83 | 1.80 | 1.78 |
| 92                     | 3.94                    | 3.10 | 2.70 | 2.47 | 2.31 | 2.20 | 2.11 | 2.04 | 1.98 | 1.94 | 1.89 | 1.86 | 1.83 | 1.80 | 1.78 |
| 93                     | 3.94                    | 3.09 | 2.70 | 2.47 | 2.31 | 2.20 | 2.11 | 2.04 | 1.98 | 1.93 | 1.89 | 1.86 | 1.83 | 1.80 | 1.78 |
| 94                     | 3.94                    | 3.09 | 2.70 | 2.47 | 2.31 | 2.20 | 2.11 | 2.04 | 1.98 | 1.93 | 1.89 | 1.86 | 1.83 | 1.80 | 1.77 |
| 95                     | 3.94                    | 3.09 | 2.70 | 2.47 | 2.31 | 2.20 | 2.11 | 2.04 | 1.98 | 1.93 | 1.89 | 1.86 | 1.82 | 1.80 | 1.77 |
| 96                     | 3.94                    | 3.09 | 2.70 | 2.47 | 2.31 | 2.19 | 2.11 | 2.04 | 1.98 | 1.93 | 1.89 | 1.85 | 1.82 | 1.80 | 1.77 |
| 97                     | 3.94                    | 3.09 | 2.70 | 2.47 | 2.31 | 2.19 | 2.11 | 2.04 | 1.98 | 1.93 | 1.89 | 1.85 | 1.82 | 1.80 | 1.77 |
| 98                     | 3.94                    | 3.09 | 2.70 | 2.46 | 2.31 | 2.19 | 2.10 | 2.03 | 1.98 | 1.93 | 1.89 | 1.85 | 1.82 | 1.79 | 1.77 |
| 99                     | 3.94                    | 3.09 | 2.70 | 2.46 | 2.31 | 2.19 | 2.10 | 2.03 | 1.98 | 1.93 | 1.89 | 1.85 | 1.82 | 1.79 | 1.77 |
| 100                    | 3.94                    | 3.09 | 2.70 | 2.46 | 2.31 | 2.19 | 2.10 | 2.03 | 1.97 | 1.93 | 1.89 | 1.85 | 1.82 | 1.79 | 1.77 |
| 101                    | 3.94                    | 3.09 | 2.69 | 2.46 | 2.30 | 2.19 | 2.10 | 2.03 | 1.97 | 1.93 | 1.88 | 1.85 | 1.82 | 1.79 | 1.77 |
| 102                    | 3.93                    | 3.09 | 2.69 | 2.46 | 2.30 | 2.19 | 2.10 | 2.03 | 1.97 | 1.92 | 1.88 | 1.85 | 1.82 | 1.79 | 1.77 |
| 103                    | 3.93                    | 3.08 | 2.69 | 2.46 | 2.30 | 2.19 | 2.10 | 2.03 | 1.97 | 1.92 | 1.88 | 1.85 | 1.82 | 1.79 | 1.76 |
| 104                    | 3.93                    | 3.08 | 2.69 | 2.46 | 2.30 | 2.19 | 2.10 | 2.03 | 1.97 | 1.92 | 1.88 | 1.85 | 1.82 | 1.79 | 1.76 |
| 105                    | 3.93                    | 3.08 | 2.69 | 2.46 | 2.30 | 2.19 | 2.10 | 2.03 | 1.97 | 1.92 | 1.88 | 1.85 | 1.81 | 1.79 | 1.76 |
| 106                    | 3.93                    | 3.08 | 2.69 | 2.46 | 2.30 | 2.19 | 2.10 | 2.03 | 1.97 | 1.92 | 1.88 | 1.84 | 1.81 | 1.79 | 1.76 |
| 107                    | 3.93                    | 3.08 | 2.69 | 2.46 | 2.30 | 2.18 | 2.10 | 2.03 | 1.97 | 1.92 | 1.88 | 1.84 | 1.81 | 1.79 | 1.76 |
| 108                    | 3.93                    | 3.08 | 2.69 | 2.46 | 2.30 | 2.18 | 2.10 | 2.03 | 1.97 | 1.92 | 1.88 | 1.84 | 1.81 | 1.78 | 1.76 |
| 109                    | 3.93                    | 3.08 | 2.69 | 2.45 | 2.30 | 2.18 | 2.09 | 2.02 | 1.97 | 1.92 | 1.88 | 1.84 | 1.81 | 1.78 | 1.76 |
| 110                    | 3.93                    | 3.08 | 2.69 | 2.45 | 2.30 | 2.18 | 2.09 | 2.02 | 1.97 | 1.92 | 1.88 | 1.84 | 1.81 | 1.78 | 1.76 |
| 111                    | 3.93                    | 3.08 | 2.69 | 2.45 | 2.30 | 2.18 | 2.09 | 2.02 | 1.97 | 1.92 | 1.88 | 1.84 | 1.81 | 1.78 | 1.76 |
| 112                    | 3.93                    | 3.08 | 2.69 | 2.45 | 2.30 | 2.18 | 2.09 | 2.02 | 1.96 | 1.92 | 1.88 | 1.84 | 1.81 | 1.78 | 1.76 |
| 113                    | 3.93                    | 3.08 | 2.68 | 2.45 | 2.29 | 2.18 | 2.09 | 2.02 | 1.96 | 1.92 | 1.87 | 1.84 | 1.81 | 1.78 | 1.76 |
| 114                    | 3.92                    | 3.08 | 2.68 | 2.45 | 2.29 | 2.18 | 2.09 | 2.02 | 1.96 | 1.91 | 1.87 | 1.84 | 1.81 | 1.78 | 1.75 |
| 115                    | 3.92                    | 3.08 | 2.68 | 2.45 | 2.29 | 2.18 | 2.09 | 2.02 | 1.96 | 1.91 | 1.87 | 1.84 | 1.81 | 1.78 | 1.75 |
| 116                    | 3.92                    | 3.07 | 2.68 | 2.45 | 2.29 | 2.18 | 2.09 | 2.02 | 1.96 | 1.91 | 1.87 | 1.84 | 1.81 | 1.78 | 1.75 |
| 117                    | 3.92                    | 3.07 | 2.68 | 2.45 | 2.29 | 2.18 | 2.09 | 2.02 | 1.96 | 1.91 | 1.87 | 1.84 | 1.80 | 1.78 | 1.75 |
| 118                    | 3.92                    | 3.07 | 2.68 | 2.45 | 2.29 | 2.18 | 2.09 | 2.02 | 1.96 | 1.91 | 1.87 | 1.84 | 1.80 | 1.78 | 1.75 |
| 119                    | 3.92                    | 3.07 | 2.68 | 2.45 | 2.29 | 2.18 | 2.09 | 2.02 | 1.96 | 1.91 | 1.87 | 1.83 | 1.80 | 1.78 | 1.75 |
| 120                    | 3.92                    | 3.07 | 2.68 | 2.45 | 2.29 | 2.18 | 2.09 | 2.02 | 1.96 | 1.91 | 1.87 | 1.83 | 1.80 | 1.78 | 1.75 |
| 121                    | 3.92                    | 3.07 | 2.68 | 2.45 | 2.29 | 2.17 | 2.09 | 2.02 | 1.96 | 1.91 | 1.87 | 1.83 | 1.80 | 1.77 | 1.75 |
| 122                    | 3.92                    | 3.07 | 2.68 | 2.45 | 2.29 | 2.17 | 2.09 | 2.02 | 1.96 | 1.91 | 1.87 | 1.83 | 1.80 | 1.77 | 1.75 |
| 123                    | 3.92                    | 3.07 | 2.68 | 2.45 | 2.29 | 2.17 | 2.08 | 2.01 | 1.96 | 1.91 | 1.87 | 1.83 | 1.80 | 1.77 | 1.75 |
| 124                    | 3.92                    | 3.07 | 2.68 | 2.44 | 2.29 | 2.17 | 2.08 | 2.01 | 1.96 | 1.91 | 1.87 | 1.83 | 1.80 | 1.77 | 1.75 |
| 125                    | 3.92                    | 3.07 | 2.68 | 2.44 | 2.29 | 2.17 | 2.08 | 2.01 | 1.96 | 1.91 | 1.87 | 1.83 | 1.80 | 1.77 | 1.75 |
| 126                    | 3.92                    | 3.07 | 2.68 | 2.44 | 2.29 | 2.17 | 2.08 | 2.01 | 1.95 | 1.91 | 1.87 | 1.83 | 1.80 | 1.77 | 1.75 |
| 127                    | 3.92                    | 3.07 | 2.68 | 2.44 | 2.29 | 2.17 | 2.08 | 2.01 | 1.95 | 1.91 | 1.86 | 1.83 | 1.80 | 1.77 | 1.75 |
| 128                    | 3.92                    | 3.07 | 2.68 | 2.44 | 2.29 | 2.17 | 2.08 | 2.01 | 1.95 | 1.91 | 1.86 | 1.83 | 1.80 | 1.77 | 1.75 |
| 129                    | 3.91                    | 3.07 | 2.67 | 2.44 | 2.28 | 2.17 | 2.08 | 2.01 | 1.95 | 1.90 | 1.86 | 1.83 | 1.80 | 1.77 | 1.74 |
| 130                    | 3.91                    | 3.07 | 2.67 | 2.44 | 2.28 | 2.17 | 2.08 | 2.01 | 1.95 | 1.90 | 1.86 | 1.83 | 1.80 | 1.77 | 1.74 |
| 131                    | 3.91                    | 3.07 | 2.67 | 2.44 | 2.28 | 2.17 | 2.08 | 2.01 | 1.95 | 1.90 | 1.86 | 1.83 | 1.80 | 1.77 | 1.74 |
| 132                    | 3.91                    | 3.06 | 2.67 | 2.44 | 2.28 | 2.17 | 2.08 | 2.01 | 1.95 | 1.90 | 1.86 | 1.83 | 1.79 | 1.77 | 1.74 |
| 133                    | 3.91                    | 3.06 | 2.67 | 2.44 | 2.28 | 2.17 | 2.08 | 2.01 | 1.95 | 1.90 | 1.86 | 1.83 | 1.79 | 1.77 | 1.74 |
| 134                    | 3.91                    | 3.06 | 2.67 | 2.44 | 2.28 | 2.17 | 2.08 | 2.01 | 1.95 | 1.90 | 1.86 | 1.83 | 1.79 | 1.77 | 1.74 |
| 135                    | 3.91                    | 3.06 | 2.67 | 2.44 | 2.28 | 2.17 | 2.08 | 2.01 | 1.95 | 1.90 | 1.86 | 1.82 | 1.79 | 1.77 | 1.74 |

**Titik Persentase Distribusi F untuk Probabilita = 0,05**

**Titik Persentase Distribusi F untuk Probabilita = 0,05**

